City of Wilsonville Arts, Culture and Heritage Strategy



Appendix B: Wilsonville Visitor Profile Survey

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RRC Associates, LLC / Vertigo Marketing, LLC

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CITY OF WILSONVILLE VISITOR PROFILE STUDY Summer Survey Final Results December 2018







Study conducted by:

RRC Associates, LLC 4770 Baseline Rd., Ste 360 Boulder, CO 80303 303-449-6558 www.rrcassociates.com

Study managed by:

Vertigo Marketing, LLC 63372 Freedom Place Bend, OR 97701 541-350-0594 Vertigomarketing.com

Wilsonville Visitor Profile Study Summer Survey Research 2018 Highlights & Marketing Takeaways



1. Wilsonville's overall NPS* (net promoter score) was 45%: This is good for an undeveloped tourism destination. 43% of overnight visitors are likely to recommend Wilsonville to a friend, family member, or colleague as a place to visit.

To compare, a developed destination like Bend, Oregon receives an NPS in the high 70s/low 80s today. In 2008, Bend received an NPS of 58. McMinnville, Oregon which is still an emerging destination (and quite a bit farther along than Wilsonville) earned an NPS of 50.

It is interesting to note that our NPS was lowest with local residents (13%).

OPPORTUNITY: Raise the NPS percentage points from our local residents. A targeted campaign to local residents to inform them of things to do, new restaurants and lodging, attractions, and events would be beneficial since they could potentially be Wilsonville's most compelling evangelists when it comes to word of mouth marketing and referrals. Media recommendations to reach them would be City newsletters and website, the local paper, local guides, direct mail, City and Parks and Rec Dept. social media efforts.

* NPS means how likely those surveyed are to recommend your destination (share of promoters minus the detractors).

2. Wilsonville's NPS from overnight visitors (35%) directly correlates with our lackluster lodging options. 29% of our overnight visitors have annual incomes within \$100,000-\$199,000 (overall Oregon visitor average is \$66,410), which means we do not currently have lodging options that appeal to this higher income crowd.

OPPORTUNITY: New 4-star hotel coming to Wilsonville is a great start. Consider sharing data with hotel operators/owners to encourage property updates and new upscale lodging development. Encourage more upscale Airbnb and for rent by owner lodging within City limits.

3. Camping is very popular in Wilsonville. Because the Portland Metro lacks camping options, we can appeal to the Sprinter Van and #VanLife demographic to stay in Wilsonville to experience both city and outdoor fun in one camping trip.

OPPORTUNITY: Is there potential to develop more camping space or new parks with camping facilities?

4. 54% of visitors are coming here with child(ren) and 37% with a spouse/partner.

OPPORTUNITY: Continue promoting our activities for families with children.

5. Length of stay average in Wilsonville is 4.4 days. We have a slightly longer stay than the Portland metro area at 4.1 days, according to the Longwoods International Oregon 2017 Regional Visitor Report.

6. Turn summer visitors into winter visitors by promoting things to do.

OPPORTUNITY: Capturing remarketing data from the ExploreWilsonville.com site to target these visitors during the non-summer season.

7. 79% are Day Visitors to Wilsonville. They are most likely traveling with child(ren) and friends.

OPPORTUNITY: Turn day visitors into overnight visitors. 88% said they would probably or definitely return again. Provide them with things to do (enough for at least a weekend) and engage them while they are in Portland, Wilsonville, Salem, etc. with geotargeted digital marketing efforts.

8. Wilsonville was rated 76% on the overall quality of experience from overnight visitors. However, there is room for improvement when it comes to providing maps/information/directions as well as activities/things to do.

OPPORTUNITY: Provide maps/information/directions and activities/things to do. We are on track with the concept behind the new campaign and website, but we could do more.

- a. Consider creating a visitor map
- b. Consider installing visitor kiosks that will also inform both locals and visitors about events and activities happening in Wilsonville.
- c. Consider installing local event promotions/banners in parks and public gathering spaces, or billboards/signage at freeway bottlenecks through Wilsonville.

9. Target Audience Insights from Survey:

Target Audience Age range: 35-64

- □ 35-44 year olds comprised the largest share of overnight visitors.
- □ Target DMA in Oregon: 1) Portland Metro 2) Eugene 3) Bend

OPPORTUNITY: Target DMA: I-5 corridor of Oregon, Washington and California

10. Business Opportunities:

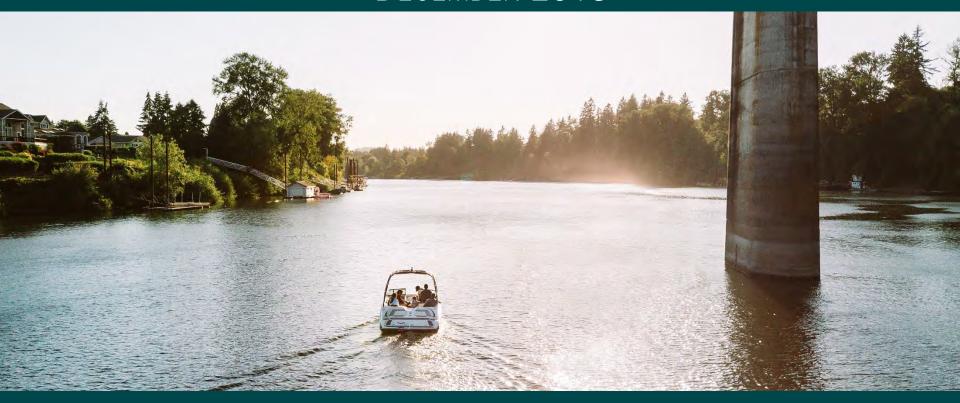
- a. 1) Ice cream truck at parks and points of interest throughout the warmer months.
- b. 2) Food truck pod to solve the "lack of independent restaurants" complaint.

OPPORTUNITY: Explore Wilsonville will promote indie restaurants more frequently.

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Visitor Profile Study managed by: Vertigo Marketing, LLC 63372 Freedom Place Bend, OR 97701 541-350-0594 Vertigomarketing.com City of Wilsonville

CITY OF WILSONVILLE VISITOR PROFILE STUDY Summer Survey Final Results December 2018







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The purpose of this study was to gain a comprehensive understanding of the visitor experience in Wilsonville, OR. Both locals and visitors were surveyed using two different but comparable questionnaires. This summer research was the first of its kind conducted in Wilsonville and will serve to provide a reliable baseline of data available for tracking the visitor profile between seasons and year after year. Summer 2018 results will be compared to Winter 2018/19 in Spring 2019.



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The summer visitor intercept survey was conducted at a variety of locations throughout Wilsonville and is based on a total of 629 interviews. Survey results generated from the 2018 summer sample of respondents have a margin of error of approximately +/-3.9 percentage points calculated for questions at 50 percent response.

The visitor survey probed visitor demographics, overnight visitation characteristics, reason for visiting, previous visitation, activity participation, and spending patterns, among other related questions. The local resident survey contained a number of identical questions, although the locals survey was shorter and asked respondents to answer with their out-of-town visitors to the area in mind. A total of 454 surveys were completed by visitors to the area and an additional 175 surveys were completed by Wilsonville locals.

For the overall sample size of 629, margin of error is +/- 3.9 percent calculated for questions at 50% response (if the response for a particular question is "50%"—the standard way to generalize margin of error is to state the larger margin, which occurs for responses at 50%). Note that the margin of error is different for every single question response on the survey depending on the resultant sample sizes, proportion of responses, and number of answer categories for each question. Comparison of differences in the data between various segments, therefore, should take into consideration these factors. As a general comment, it is sometimes more appropriate to focus attention on the general trends and patterns in the data rather than on the individual percentages.



Gity of Wilsonville Arts, Culture and Heritage Strategy This report focuses on responses from visitors to the Wilsonville area, with

overnight and day visitor results shown separately and compared throughout the report to help identify the profiles, interests, and perceptions of these two visitor segments. Just 1 percent of visitors were second homeowners to the area. These respondents are included in the "overall" visitor responses, but not grouped into either the overnight or day visitor categories.

Throughout this report, responses from full-time Wilsonville residents, or locals, are also explored, often in contrast to the visitor data. Locals offered unique insights into the visitor experience given their in-depth knowledge of the area and role as hosts for out-of-town guests.

Furthermore, results were segmented and analyzed by age and previous visitation. Age was grouped into the following cohorts to correspond to generational segments: 37 or younger (Millennials), 38 to 54 (Generation X), 55 and older (Baby Boomers and older). Crosstab results are presented in cases where meaningful differences were observed.





- 1. Wilsonville has a strong day visitor draw. Of all visitors surveyed, 79 percent were day visitors to the area and 21 percent were overnight visitors.
- 2. Overnight visitors are about equally as likely to stay with friends/family, in paid commercial lodging, or tent/camp/RV in the summer. More than half stayed in Wilsonville proper (58 percent) and they spent an average of 4.4 nights in the area. Results suggest that camping/RVing might represent a niche market that Wilsonville can pursue or target.
- 3. Visitors were most likely to rely on personal experiences or others to inform their trip planning. However, a notable share of visitors also utilized websites of the places they planned to visit (e.g., Family Fun Center, Reserve America the latter related to the relatively large share of campers in the sample, as noted above).
- 4. Recall for Wilsonville advertising is quite low currently but expected to grow. Two percent of visitors recalled effective messages or slogans and just five percent used the Explore Wilsonville website. It is expected that awareness, recall, and website use will grow as exposure broadens with the Fall 2018 digital marketing campaign kickoff.





- 5. Special events and leisure/sightseeing attract visitors to the area, with these two items most cited among visitors as reasons for visiting. When assessed by age, results show that leisure & sightseeing and outdoor recreation are more of a driver for younger visitors, while special events and visiting family/friends are more likely to attract older age cohorts to the area.
- 6. Wilsonville has a strong repeat visitor base. Eighty-five percent of respondents have been to Wilsonville in summer previously, of which 38 percent have been 21 or more times before. Previous winter visitation, although still strong overall, was comparatively less common—71 percent had been to Wilsonville in winter previously. Overnight visitors were more likely to be on their first visit to the area and to have never visited in winter.
- 7. Visitation in Wilsonville is largely regional. A majority of visitors are from Oregon (80 percent of all visitors). Day visitors to Wilsonville came mostly from Washington (31 percent), Clackamas (22 percent), Marion (18 percent), and Multnomah (15 percent) Counties together comprising 87 percent of all day visitors. Overnight visitors to the area were mostly from Oregon (38 percent), followed by California (17 percent) and Washington (16 percent). A second tier of potential target markets include Nevada (4 percent), Arizona (3 percent), and Idaho (3 percent).





- 8. Top activities and attractions include dining out, visiting city and state parks, shopping, trail running, and Memorial Park. For the most part, overnight visitors participated in and visited many of the places locals like to take their out-of-town guests. However, there may be opportunity to promote other activities/attractions to visitors that are highly regarded by locals including the Farmers Market, scenic drives, winery/vineyard visits, restaurants and tasting rooms, and Bridgeport Village.
- 9. Wilsonville earned an overall Net Promoter Score of 45 percent among visitors and intent to return is very high. Day visitors provided a higher Net Promoter Score (51 percent) than both overnight visitors (35 percent) and locals (13 percent). Wilsonville's NPS of 45 percent among visitors is in line with McMinnville, OR (50 percent) as well as with Bend, OR before it was a more established tourist destination (58 percent in summer 2008).*

Additionally, visitors are highly likely to visit Wilsonville in the next year, with over half of all visitors saying they would "definitely" visit (57 percent) and another quarter saying they would "probably" visit (24 percent).

*This information can be found in the publicly available visitor research reports prepared for Visit McMinnville and Visit Bend: <u>https://visitmcminnville.com/wp-content/uploads/2018/01/McMinnville-Summer-2016-Final-Report.pdf</u> <u>https://www.visitbend.com/wp-content/uploads/2018/03/Visit-Bend-Summer-2017-Final-Report.pdf</u>





10. Most respondents indicated that amenities in Wilsonville are very good or excellent (ratings averaged 4.0 to 4.6 on a 1-5 scale). However, there may be room for improvement with regard to the variety and quality of both restaurants and lodging choices in Wilsonville, given lower average ratings provided for those attributes. Additionally, overnight visitors provided lower average ratings for information/maps/directions than day visitors or locals.

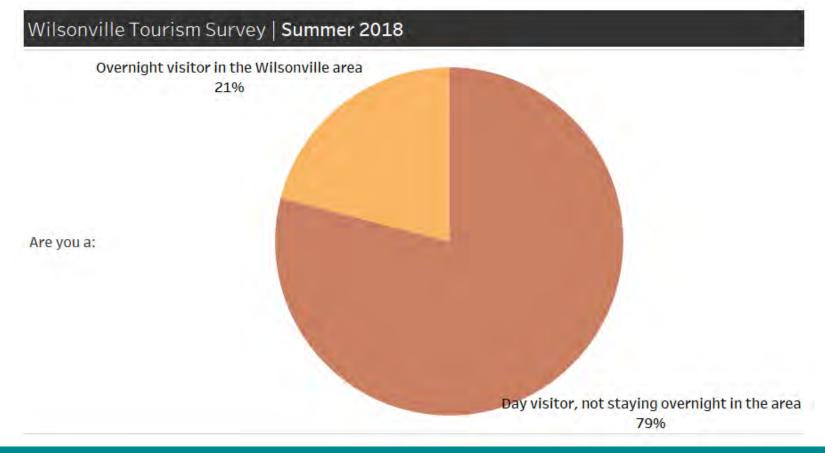
Open-ended comments and suggestions have been provided under separate cover and should be read in full, however several themes emerged from the comments. On the positive side, many people remarked that Wilsonville is a clean and beautiful place, with many admiring the parks system. Suggestions for improvement included desire for more activities/things to do, lack of information/signage, interest in having more independent restaurant and retail choices, and the negative impact of traffic on the visitor experience.





City of Wilsonville VISITOR TYPE

Nearly three-quarters of all survey respondents were visitors to the area (72 percent), while just over onequarter are year-round residents of Wilsonville (28 percent). It should be noted that the locals survey was introduced in August (a couple of months into the survey program); therefore, locals would likely be much more represented in the overall visitor mix if surveyed throughout the entirety of the summer research program. Regardless, results highlight that day visitors were much more common than overnight visitors. Of all visitors to the area, **21** percent were overnight and **79** percent were day visitors.





Gity of Wilsonville DEMOGRAPHIC PROFILE

Respondents represented a broad range of ages and incomes. The average age of all respondents was 47.2. Overnight visitors (average age 52.2) skewed older than day visitors (46.2) or full-time residents (46.3). The largest share of visitors reported annual household incomes in the \$100-\$199,999 range (29 percent overall).

		Overall	Overnight visitor	Day visitor	Full-Time Resident
	Under 18	1%		1%	
	18-24	5%	1%	6%	5%
	25-34	19%	8%	19%	24%
	35 - 44	25%	29%	26%	22%
Age of respondent	45 - 54	15%	19%	14%	14%
	55 - 64	17%	18%	17%	17%
	65 - 74	16%	23%	14%	15%
	75 or older	2%	2%	2%	2%
	Age of respondent: Average	47.2	52.2	46.2	46.3
	\$0 to \$24,999	7%	6%	8%	1.000
	\$25,000 to \$49,999	14%	15%	14%	
	\$50,000 to \$74,999	20%	13%	21%	Full-time
Annual household	\$75,000 to \$99,999	15%	19%	14%	residents not
income (before taxes)	\$100,000 to \$199,999	29%	29%	28%	asked to report
	\$200,000 to \$249,999	7%	8%	6%	income
	\$250,000 to \$499,999	5%	6%	5%	
	\$500,000 or more	3%	4%	3%	



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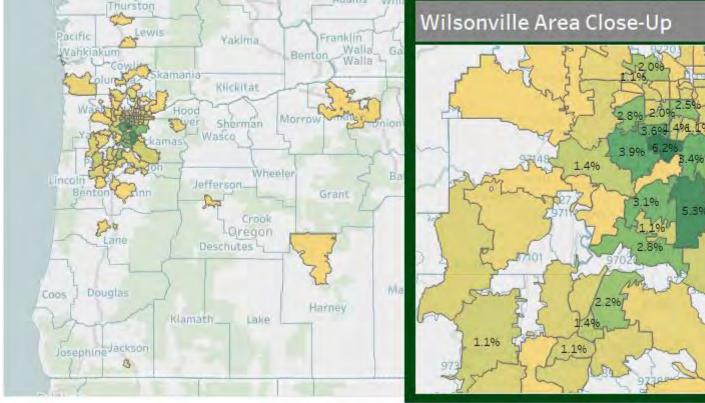
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City of Wilsonville GEOGRAPHIC PROFILE

Wilsonville Tourism Survey | Summer 2018 ZIP Code of Residence: Day Visitors

Day visitors to Wilsonville came mostly from Washington (31 percent), Clackamas (22 percent), Marion (18 percent), and Multnomah (15 percent) Counties - together comprising 87 percent of all day visitors.



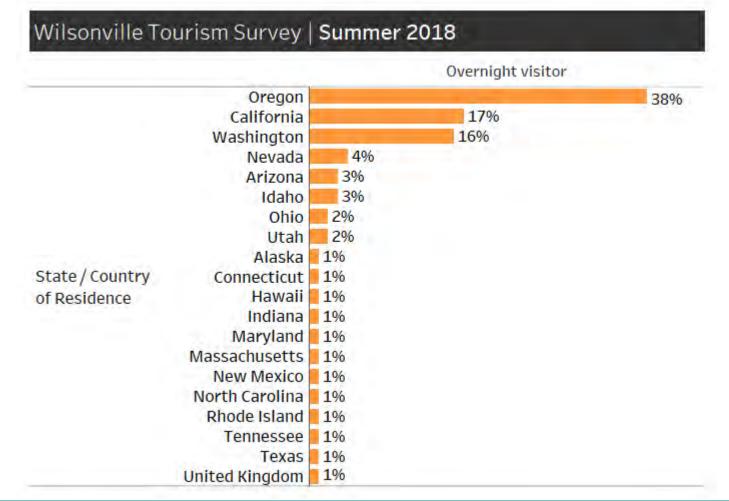


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City of Wilsonville GEOGRAPHIC PROFILE

Overnight visitors were also largely from the local area, with 38 percent residing in Oregon. California (17 percent) and Washington (16 percent) residents are the next most common visitor origins, highlighting that Wilsonville has a very regional draw. This is similar to other Oregon destinations we have studied. Nevada, Arizona, and Idaho might represent potential secondary target growth markets.





City of Wilsonville GEOGRAPHIC PROFILE

It's helpful to know

Wilsonville Tourism Survey | Summer 2018

the top Designated Market Areas (DMAs) of visitors for media planning strategy. The Portland market was the biggest contributor to overnight visitors to Wilsonville this summer (22 percent). Seattle-Tacoma (16 percent) and Eugene (10 percent) rounded out the top 3, and San Diego (5 percent) and San Francisco-Oakland-San Jose (4 percent) the top 5. Bend, Las Vegas, and Phoenix represent a second tier of target markets.

		0\	ernight	visitor	
	Portland OR, WA				22%
	Seattle - Tacoma WA			16%	22.70
	Eugene OR		10%		
	San Diego CA	5%			
	San Francisco - Oakland - San Jose CA	4%			
	Bend OR	3%			
	Las Vegas NV	3%			
	Phoenix AZ	3%			
	Sacramento - Stockton - Modesto CA	3%			
	Boise ID, OR	2%			
	Los Angeles CA	2%			
	Medford - Klamath Falls CA, OR	2%			
	Salt Lake City ID, NV, UT, WY	2%			
	Albuquerque - Santa Fe CO, NM	1%			
Designated	Austin TX	1%			
Market	Baltimore MD	1%			
	Boston (Manchester) MA, NH, VT	1%			
Area	Chico - Redding CA	1%			
	Columbus OH	1%			
	Fairbanks AK	1%			
	Hartford & New Haven CT	1%			
	Honolulu HI	1%			
	Idaho Falls - Pocatello ID, WY	1%			
	International	1%			
	Lafayette IN	1%			
	Monterey - Salinas CA	1%			
	Nashville KY, TN	1%			
	Providence - New Bedford MA, RI	1%			
	Raleigh - Durham (Fayetteville) NC, VA	1%			
	Renó CA, NV	1%			
	Spokane ID, MT, OR, WA	1% 1%			
	Toledo MI, OH	170			

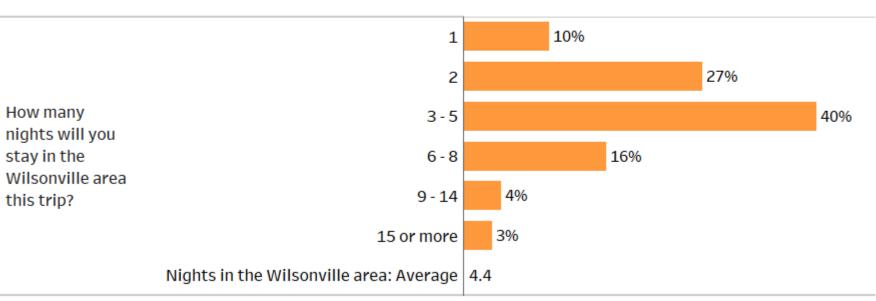






Overnight visitors stayed an average of 4.4 nights in the Wilsonville area. About three in four overnight respondents stayed 5 or fewer nights in the area (77 percent). One in ten stayed just one night.





Overnight visitor



City of Wilsonville OF ACCOMMODATIONS

Near equal shares of overnight visitors stayed in paid commercial lodging (33 percent), with friends or family in a private residence (30 percent), or camped (29 percent). When full-time residents were asked where their most recent out-of-town guests stayed, the majority indicated their guests stayed with them (74 percent).

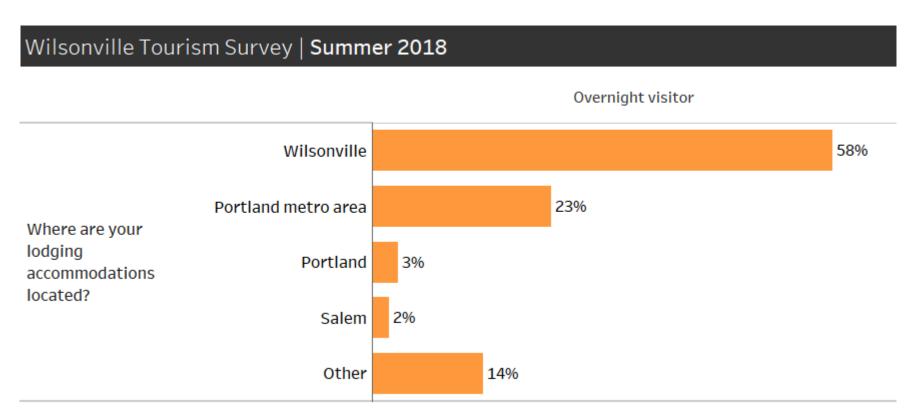
		Overnig	ht visitor	Full-time re	esident
	Stayed with friends/family in private residence		30%		74%
	Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)		33%	17%	
Which best describes your	Tent / camping / RV		29%	2%	
lodging accommodations? (if local resident:	Paid rent-by-owner lodging (VRBO, Airbnb, etc.)	4%		1%	
Thinking about the last time you hosted	Own/timeshare accommodations	2%		1%	
out-of-town guests, where did they stay)	Used a friend's/family's place but not with them	2%		0%	
	Other	0%		5%	
	OR - They didn't stay overnight (locals survey only)			7%	



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Gity of Wilsonville LOCATION OF ACCOVIDDATIONS

More than half of overnight respondents were staying in Wilsonville (58 percent), distantly followed by 23 percent who stayed in the Portland metro area. Very few stayed in either Portland proper (3 percent) or Salem (2). Fourteen percent of respondents stayed overnight in other areas not listed. Write-in locations included Canby, Champoeg Park, West Linn, and Woodburn.

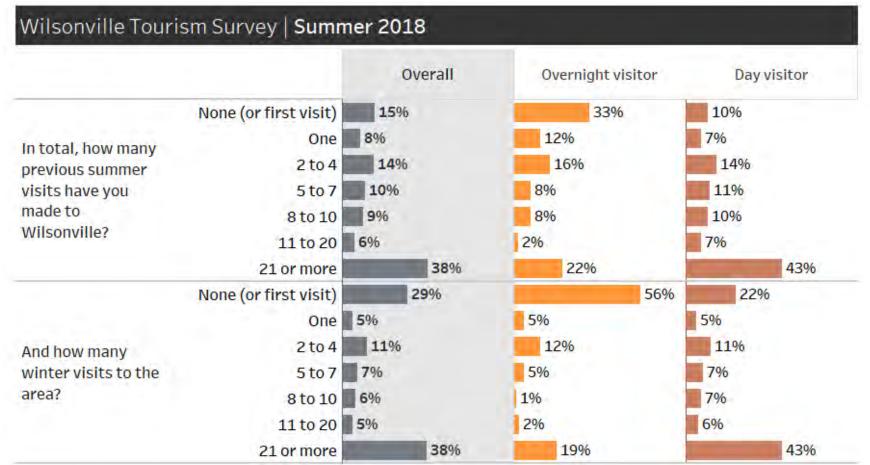






City of Wilsonville PREVIOUS VISIATION

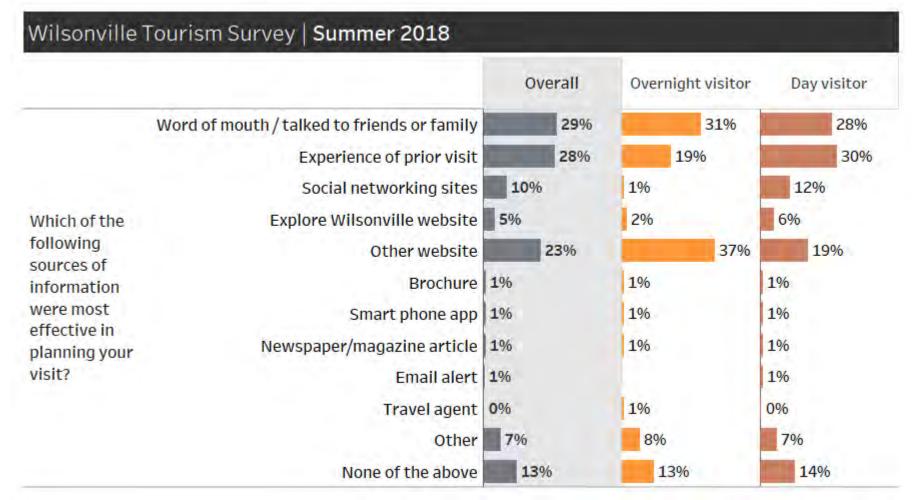
Overall, 15 percent of visitors were on their first summer visit to Wilsonville. In contrast, 85 percent have been to Wilsonville in summer previously, of which 38 percent have been 21 or more times. Overnight visitors were more likely to be on their first visit than day visitors (33 percent vs. 10 percent). Meanwhile, previous winter visitation was comparatively less common. Fifty-six percent of overnight visitors and 22 percent of day visitors have not been to Wilsonville in winter.





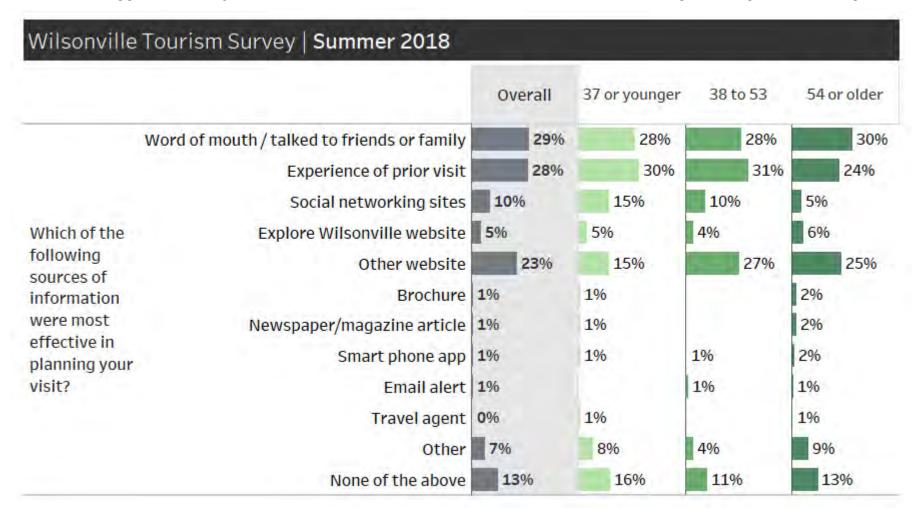
City of Wilsonville PLANNING Arts, Culture and Heritage Strategy Appendix - Page 26 RIP PLANNING NFORMATION SOURCES

Visitors relied mostly on tips from friends or family (29 percent) or of their own prior visits (28 percent) as **sources of trip planning information. "Other websites" were also strongly utilized (23 percent). Overnight** visitors were more likely than day visitors to use other websites (37 percent vs. 19 percent), with the Family Fun Center website, Google, and Reserve America cited most frequently in the write-in comments.



City-of Wilsonville PLANNING INFORMATION SOURCES

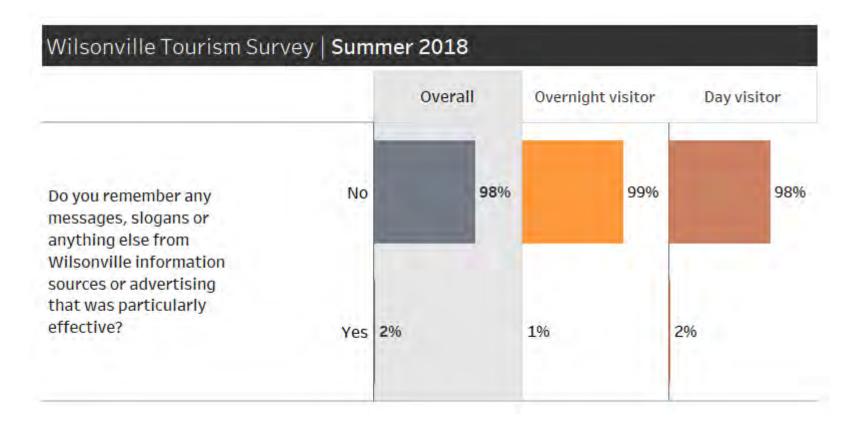
When evaluated by age, results highlight that social networking sites were used more by those 37 or younger than those 38 or older. Conversely, older age cohorts were more likely to have used other websites. Comments suggest that, by far, Facebook was the most utilized social networking site regardless of age.







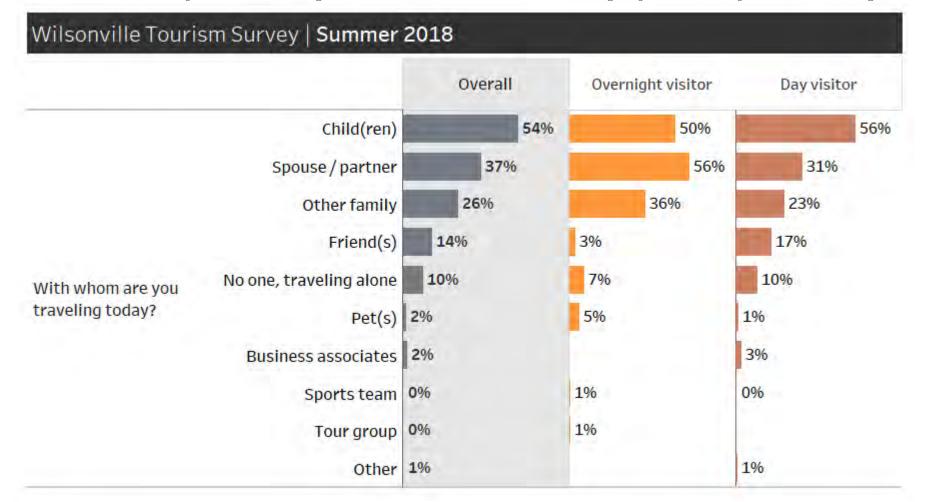
Two percent of visitors recalled effective messages, slogans, or anything else from Wilsonville information sources. Recall was marginally higher among day visitors than overnight visitors.





City of Wilsonville RAVEL PARTY COMPOSITION

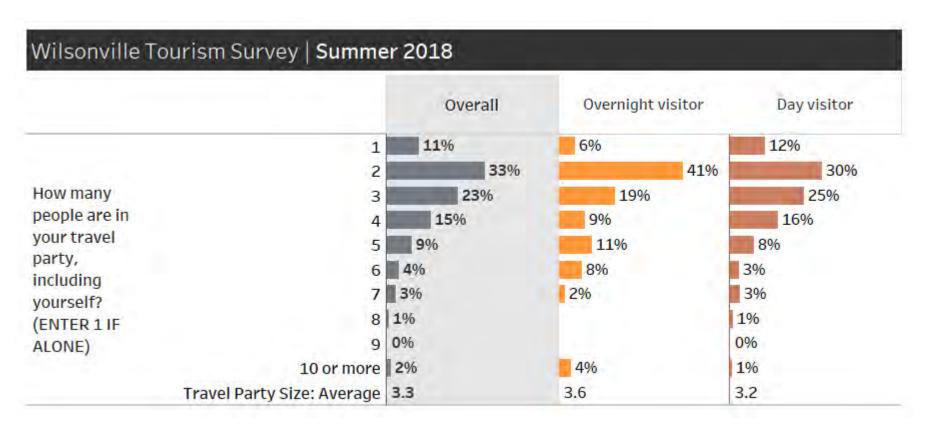
Visitors were most likely to be traveling with child(ren) (54 percent), a spouse/partner (37 percent), other family (26 percent), or friends (14 percent). One in ten visitors were traveling alone (10 percent). Overnight visitors were more likely to be traveling with a spouse/partner, other family, and pets than day visitors. Day visitors were more likely to be traveling with children and friends, and slightly more likely to be traveling alone.







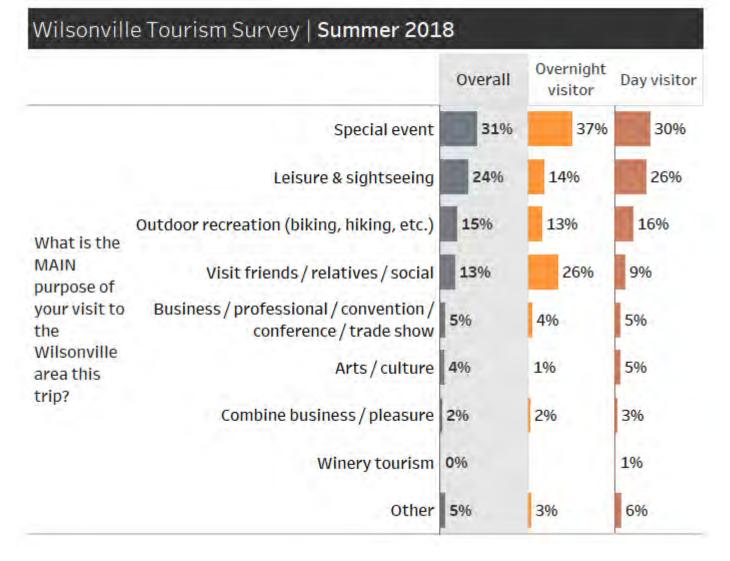
Visitors were most likely to be traveling in groups of two (33 percent) or three (23 percent). The average party size was 3.3. Overnight visitors traveled in larger party sizes than day visitors, on average (3.6 vs. 3.2).





The purpose of TRIP and Heritage Strategy

Special events were the most cited reason for visiting (31 percent). Worth noting is that about half of the intercept surveys were conducted at special events, potentially inflating the role of events in the decision to visit. Leisure and sightseeing was the second most common reason for visiting (24 percent). Overnight visitors were more likely to cite special events and visiting friends/relatives as reasons for visiting. Day visitors were more likely to be visiting for leisure/sightseeing.





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Respondents on their first summer trip to Wilsonville were more likely to be on a business-related trip than those who have been to Wilsonville previously. Meanwhile, those who had been to Wilsonville at least once before were more likely to visit for outdoor recreation purposes.

		Overall	None (or first visit)	1-4	5-10	11 or more
	Special event	31%	29%	36%	28%	29%
	Leisure & sightseeing	24%	26%	23%	26%	23%
What is the MAIN purpose of your visit to the	Outdoor recreation (biking, hiking, etc.)	15%	6%	11%	22%	18%
	Visit friends / relatives / social	13%	15%	16%	12%	12%
	Business / professional / convention / conference / trade show	5%	8%	5%	1%	5%
Wilsonville area this	Arts/culture	4%	6%	4%	3%	4%
trip?	Combine business / pleasure	2%	6%	2%	2%	2%
	Winery tourism	0%		1%	1%	
	Other	5%	3%	1%	5%	7%



City of Wilsonville OSE OF TARts Culture and Heritage Strategy

Trip purposes differed somewhat by age. Those age 37 or younger were most likely to be visiting for leisure & sightseeing, followed by outdoor recreation, and more likely to be visiting for those purposes than older visitors. Those in the 38 to 53 cohort were most likely to be visiting for a special event and more so than the other age cohorts. Those age 54 or older, while also most likely to be visiting for a special event, were also more likely to be in Wilsonville to visit friends/relatives/for social reasons.

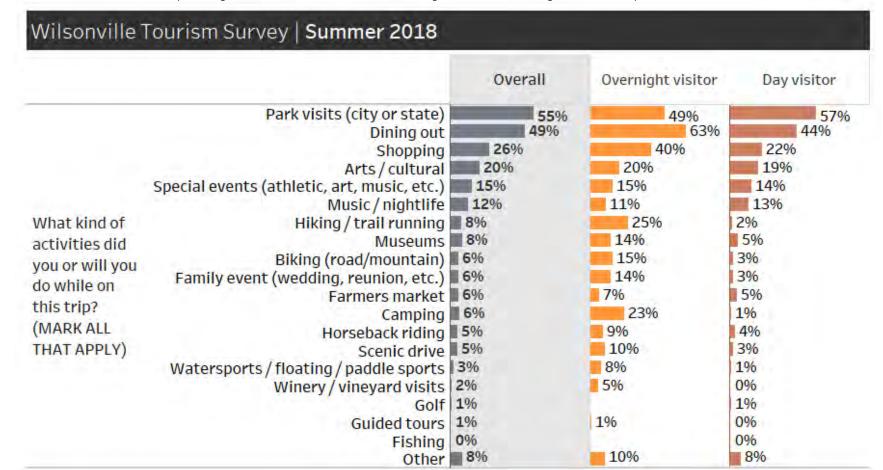
Wilsonvill	e Tourism Survey <mark>Summer</mark> 2	018			
		Overall	37 or younger	38 to 53	54 or older
	Special event	31%	18%	41%	32%
	Leisure & sightseeing	24%	35%	17%	21%
What is the	Outdoor recreation (biking, hiking, etc.)	15%	24%	13%	10%
MAIN ourpose of	Visit friends / relatives / social	13%	13%	9%	18%
your visit to	Business / professional / convention / conference / trade show	5%	3%	6%	5%
Wilsonville area this	Arts/culture	4%	3%	6%	4%
rip?	Combine business / pleasure	2%	2%	3%	3%
	Winery tourism	0%		1%	1%
	Other	5%	2%	6%	7%







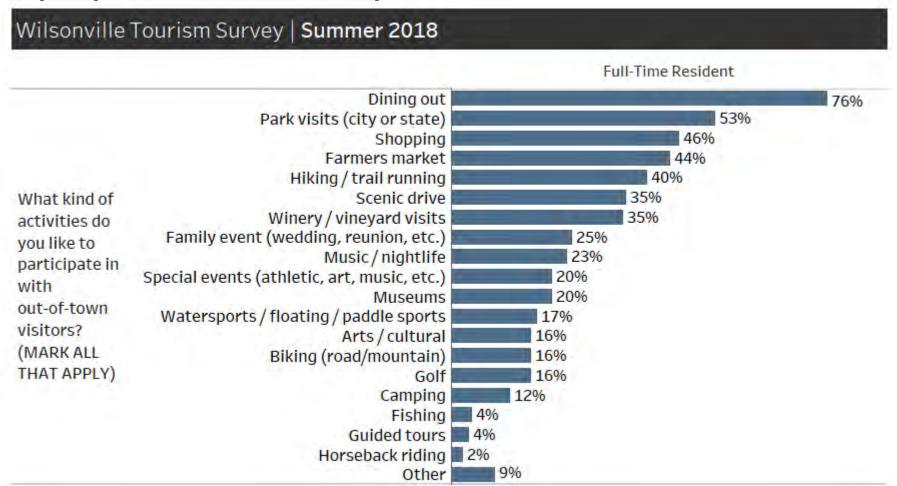
Overall, top trip activities included city or state park visits (55 percent), dining out (49 percent), shopping (26 percent), arts/cultural activities (20 percent), special events (15 percent), and music/nightlife (12 percent). Overall, visitors participated in an average of 2.4 activities. Overnight visitors participated in more activities than day visitors, on average (3.4 vs. 2.1). They were much more likely to dine out, shop, hike/trail run, and camp. Day visitors were more likely to visit a city or state park.





City of Wilsonville Arts, Culture and Heritage Strategy ACTIVITY PARTICIPATION

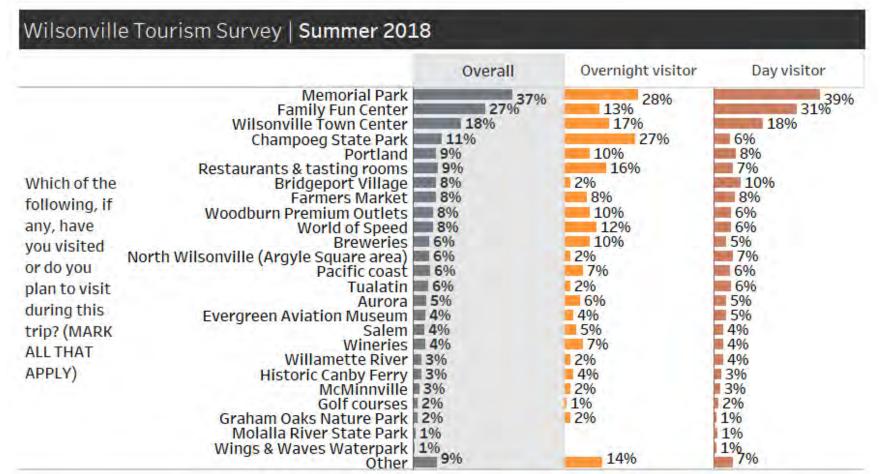
Wilsonville locals were asked a variation of the activity question, which probed the activities they like to participate in with out-of-town visitors. They mentioned 5.2 activities on average, with dining out most commonly cited (76 percent). Park visits, shopping, farmers market, hiking/trail running, scenic drives, and winery/vineyard visits were also mentioned by at least one-third of locals.





Gity of Wilsonville Arts, Culture and Heritage Strategy

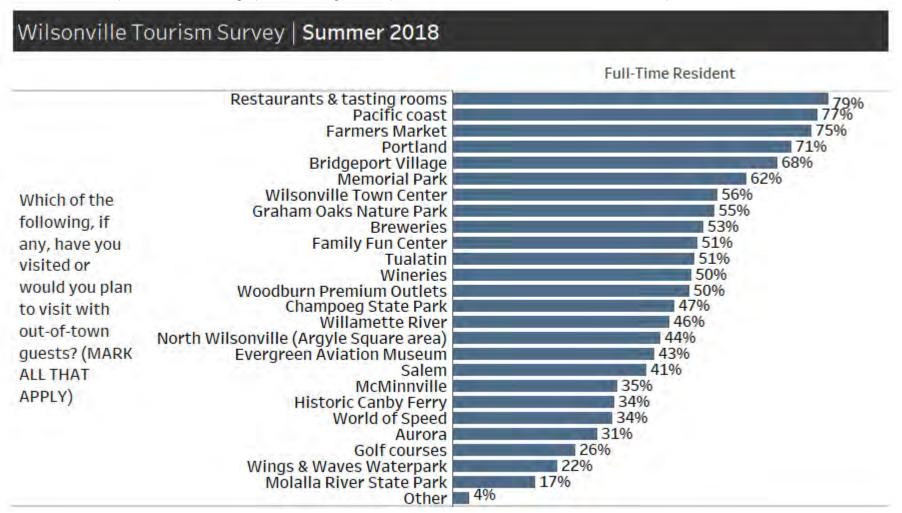
Overall, visitors were most likely to visit Memorial Park (37 percent), followed by the Family Fun Center (27 percent), Wilsonville Town Center (18 percent), and Champoeg State Park (11 percent). Respondents visited an average of 2.1 locations, with not much difference noted between overnight and day visitors overall. Overnight visitors were notably more likely to visit Champoeg State Park and day visitors were much more likely to visit Memorial Park and Family Fun Center.





Gity of Wilsonville CATIONS VISITED

Locals visit a number of locations with their out-of-town guests—12.2 on average. Top among them are restaurants and tasting rooms (79 percent), the Pacific coast (77 percent), Farmers Market (75 percent), Portland (71 percent), Bridgeport Village (68 percent), and Memorial Park (62 percent).





City of Wilsonville AVERAGE PARTY SPEND DURING TRIP

Visitors estimated how much money they and their immediate travel party spent in total during their time in Wilsonville. Overnight parties spent a notable \$457 during their trip on average, vs. \$88 among day visitors. Lodging comprised a notable share of overnight visitor expenses (\$198 average), and overnight visitors also spent more on food & drink and shopping than day visitors.

Expenditure Category	Overall	Overnight Visitors	Day Visitors
Lodging	\$38	\$198	
Food & Drink	\$55	\$148	\$26
Shopping / Retail	\$54	\$118	\$32
Recreation / Entertainment	\$30	\$33	\$30
Other	\$11	\$16	\$10
TOTAL PARTY SPEND FOR THE TRIP	\$168	\$457	\$88





Even when calculated per person per day, overnight visitors spent about twice as much per day on average than day visitors (\$70 vs. \$37). Results highlight the economic contribution of overnight visitors to the area.

Expenditure Category	Overall	Overnight Visitors	Day Visitors
Total per capita spend per day	\$44	\$70	\$37
Total per capita spend for the trip	\$63	\$157	\$37
Total party spend for the trip	\$168	\$457	\$88





Gity of Wilsonville LIKELIHOOD TO RECOMMEND

Among visitors, Wilsonville's overall Net Promoter Score (NPS), or the share of promoters minus the share of detractors, is 45 percent. Day visitors provided the highest NPS, at 51 percent, followed by overnight visitors at 35 percent, and locals at 13 percent. Worth noting is that the day visitor experience is very positive, with 63 percent of those respondents providing a rating of 9 or 10 in their likelihood to recommend Wilsonville.

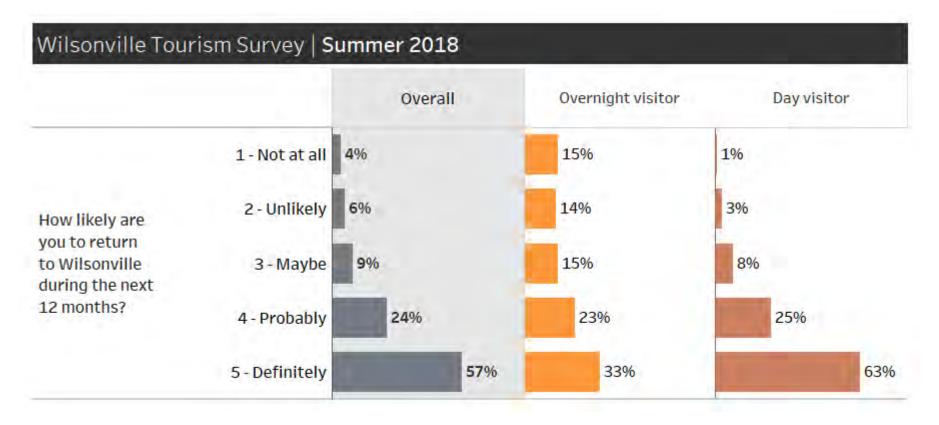
Wilsonville Tourism Survey | Summer 2018

		Overnight visitor	Day visitor	Full-Time Resident
	10=Extremely likely	43%	54%	32%
How likely	9	13%	9%	7%
are you to	8	14%	18%	20%
recommend	7	11%	7%	16%
Wilsonville	6	2%	2%	10%
to a friend, family	5=Neutral	13%	8%	10%
member or	4	1%	0%	
colleague as	3		0%	1%
a place to	2	2%	0%	1%
visit?	1			1%
	0=Not at all likely	2%	1%	3%
Net	Promoter (% responding 9 & 10)	55%	63%	38%
Promoter	Passive (% responding 7 & 8)	24%	25%	36%
Category	Detractor (% responding 0-6)	20%	12%	26%
	Net Promotor Score	35%	51%	13%



Gity of Wilsonville LIKELIHOOD OF RETURN

Visitors are highly likely to visit Wilsonville in the next year, with over half of all visitors saying they would "definitely" visit (57 percent) and another quarter saying they would "probably" visit (24 percent). Just 4 percent said they were not at all likely to visit. Day visitors are more likely to visit again in the next year (88 percent responded "definitely" or "probably" vs. 56 percent of overnight visitors).





City of Wilsonville Arts, Culture and Heritage Strategy EXPERIENCE Appendix - Page 45

All respondents rated various aspects of the visitor experience using a 5-point scale, where 1 means "poor" and 5 means "excellent". Highest rated was the overall quality of the experience (67 percent of all respondents said it was "excellent"). In contrast, variety and quality of lodging choices received the lowest rating (28 percent overall said it was "excellent"). A greater share of overnight visitors said information, maps and directions were "poor" (8 percent), and full-time residents provided a higher share of "poor" ratings for variety and quality of restaurant choices (6 percent) and lodging choices (7 percent) than the other visitor segments.

1 . Door

Wilsonville Tourism Survey | Summer 2018

On a scale of 1 to 5 where 1 is "Poor" and 5 is "Excellent," how would you rate Wilsonville in terms of:

			1-Po	Jor	2	3	_	4		5 - Exceller	
Overall quality of experience	Overnight visitor	79	6 1	4%				7696			
	Day visitor	796		23%				7	096		
	Full-Time Resident	8	96	29	196				6196		
Information, maps and directions	Overnight visitor	896	4%	16%		2496	1000		4	896	
and the state of the state of the state of the	Day visitor	496	10%		27%		-		5796		
	Full-Time Resident	496	14%		30	96			50	096	
Variety and quality of activities/things to do	Overnight visitor		249	ю		26%			4	1896	
	Day visitor		996		35%				52	9ò	
	Full-Time Resident	6%		28%			3	996			2696
Variety and quality of restaurant choices	Overnight visitor	596	9%		33%		-		539	6	
	Day visitor	4%	20	996		36%	i	_		39%	
	Full-Time Resident	690	12%	- Long	35	5%	-		3396		1496
Variety and quality of lodging choices	Overnight visitor	6%	3	22%	-	19%	1		539	Ó	
	Day visitor	5% 5	96	23%		2	996			39%	
	Full-Time Resident	796	17	796		36%			28	96	1296
		096	10%	20%	30%	40%	50%	60%	70%	80%	90% 100

Percent Responding



City of Wilsonville Arts, Culture and Heritage Strategy EXPERIENCE Appendix - Page 46

Worth noting is the lower average ratings for information, maps and directions provided by overnight visitors. Meanwhile, full-time residents provided low average ratings for variety and quality of activities/things to do (3.8), restaurant choices (3.4), and lodging choices (3.2).

Wilsonville Tourism Survey | Summer 2018

On a scale of 1 to 5 where 1 is "Poor" and 5 is "Excellent," how would you rate Wilsonville in terms of:

Overall quality of experience	Overnight visitor									4.6		
	Day visitor									4.6		
	Full-Time Resident								4.	5		
Information, maps and directions	Overnight visitor							4.0)			
	Day visitor								4.3	4.3		
	Full-Time Resident								4.2			
Variety and quality of activities/things to	Overnight visitor								4.2			
do	Day visitor								4.3			
	Full-Time Resident							3.8				
Variety and quality of restaurant choices	Overnight visitor								4.3			
	Day visitor							4.	1			
	Full-Time Resident						3.4					
Variety and quality of lodging choices	Overnight visitor								4.2			
	Day visitor							3.9				
	Full-Time Resident						3.2					
		1.0	1.5	2.0	2.5	3.0	3.5	4.0	4.5	5.0		

Average Rating



Grity of Wilsonville Arts, Culture and Heritage Strategy Appendix - Page 47 RATINGS OF THE VISITOR EXPERIENCE

Below, average ratings among Wilsonville detractors, passives, and promoters are shown below. As might be expected, those unlikely to recommend Wilsonville (aka detractors) provided lower average ratings for each aspect of the visitor experience probed, particularly variety and quality of lodging choices (2.7).

Wilsonville Tourism Survey | Summer 2018

On a scale of 1 to 5 where 1 is "Poor" and 5 is "Excellent," how would you rate Wilsonville in terms of:

Overall quality of experience	Detractor (% responding 0-6)				3.9		
	Passive (% responding 7 & 8)) <u> </u>				4.4	
	Promoter (% responding 9 & 10)					4.	.8
Information, maps and directions	Detractor (% responding 0-6)				3.6		
	Passive (% responding 7 & 8)				4.1		
	Promoter (% responding 9 & 10)					4.5	
Variety and quality of	Detractor (% responding 0-6)	12-		3.	3		
activities/things to do	Passive (% responding 7 & 8)				4.0		
	Promoter (% responding 9 & 10)					4.4	
Variety and quality of restaurant	Detractor (% responding 0-6)			3.1			
choices	Passive (% responding 7 & 8)).			3.6		
	Promoter (% responding 9 & 10)	, E			4.1		
Variety and quality of lodging	Detractor (% responding 0-6)	1		2.7	F		
choices	Passive (% responding 7 & 8)				3.5		
	Promoter (% responding 9 & 10)				3.9		
		10	2.0	3.0	4.0	5.	0.0

BRC ASSOCIATES

Average Rating



City of Wilsonville Arts, Culture and Heritage Strategy Appendix - Page 49

At the end of the survey, respondents were given the opportunity to provide any additional comments or suggestions for Wilsonville. Positive feedback included cleanliness of the City, enjoyment of parks and events, and family-friendly vibe. Suggestions for improvement centered around traffic, desire for more activities and restaurants (especially independently owned), and signage. A selection of verbatim responses from visitors is shown below. The full listing of responses is provided in the appendix.

More independently operated/owned restaurants	Very beautiful, not far from Portland	More family friendly restaurants, ice cream s in walking distance fro Murase Plaza	hop shops to sit
We live in Salem and we meet our family and frie from Portland here becau a convenient halfway poin like to meet at restauran Oswego Grille and Rams, at the park, or go shop together. The parks are	ends Wilsonvil se it's vacation, i nt. We find it to b ts like nice com meet from my i ping experience	le for a but I do e a very munity limited e. Lovely onvenient g and	Put signage around
Like to see more activities, v		Find room for have a greated by the formation of the form	for parks near business areas. You at bus link from Salem that allows ork in Wilsonville and not drive.



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City of Wilsonville Arts, Culture and Heritage Strategy Appendix - Page 50 RESIDENT COMMENTS/SUGGESTIONS

At the end of the survey, respondents were given the opportunity to provide any additional comments or suggestions for Wilsonville. A selection of verbatim responses among local residents is shown below. Locals provided very positive comments overall, but many suggestions centered around their desire for more retail and restaurant options. The full listing of responses is provided in the appendix.









CITY OF WILSONVILLE VISITOR PROFILE STUDY SUMMER SURVEY FINAL RESULTS DECEMBER 2018

Appendix: Open-Ended Comments

WILSONVILLE SUMMER SURVEYS 2018

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Q.5: Where are your lodging accommodations located? (other)	1
Q.6: Which of the following sources of information were most effective in planning your visit?	1
Q.8: With whom are you traveling today? (other)	6
Q.10: What is the main purpose of your visit to the Wilsonville area this trip?	6
Q.11: What kind of activities did you or will you do while on this trip? 1	1
Q.12: Which of the following, if any, have you visited or do you plan to visit during this trip? (other)	
Q.13: Do you remember any messages, slogans, or anything else from Wilsonville information sources or advertising that was particularly effective?	3
Q. 19: Do you have any comments or suggestions regarding Wilsonville? 1	4

Q.5: Where are your lodging accommodations located? (other)

Lodging Accommodations (other)
Aurora
Canby
Canby
Canby
Champoeg Park
Champoeg Park
chanpeog
eugene
Fairview
Newberg
Oregon City
sherwood
Tualasa
West Linn
West Linn
woodburn
Woodburn
Woodburn

Q.6: Which of the following sources of information were most effective in planning your visit?

Information Source (other website)
Airbnb, google
Art
beer festivals
bing
booking.com
booking.com
brewfest
Bullwinkle
Bullwinkle
Chambry
craft news
crater lake visitor site
Eric Hermen
expedia
expedia
experia.com
facebook

information Source (other website) iacebook amily fun amily fun amily fun center armers market rys.com un center ohrse show .com google
amily fun amily fun center amily fun center amily fun center armers market irys.com un center un center un center un center un center un center com conter.com go plorse show .com google coogl
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Google and Google maps Google maps Google maps Google maps Google maps
Google maps Google maps Google maps
Google maps Google maps Google maps
Google maps Google maps
ingle mans
Google maps
Google maps, family fun center
Google, waze
ips
Groupon
Groupon
Groupon
noliday inn
norse show
norse show website
lorseshowtime.com teamnwequestriansports.com

nformation Source (other website)
notel
notwire
nstagram
ibrary
ibrary
ibrary website
OSC
OSC .org
naps
nt hood soccer
nyperks
prbitz
Portland events
eserve america
eserve American
eserveamarica
Rotery
almon classic
almon classic and obra
outhwest airlines
itate of OR Parks
eam nw
eam nw
eamnwequestriansports.com
ualatin community event page
rbo, family fun center, hotels.com
vaterstone realty
vaze
vaze
Vilsonville
Vilsonville Art Festival
Vilsonville Festival of Arts

Information Source (other website)	
Wilsonville Festival of Arts	
world of speed	
world of speed, hotel website to make reservations	

Information Source (social networking sites)
facebook

formation Source (social networking sites)
3
3
o insta
3- Montague concert
estival of Arts
stagram
stagram, facebook
napchat and facebook

Information Source (smartphone app)
Google maps
MAP

Information Source (newspaper/magazine article) oregonian

Information Source (other)
65th Ave sign
afte pretty for another event
Came with family
Concert
discover culture pass from library
Drive by
Driving
driving by
drove by
Events board at workplace
Family reunion
friend
Google maps
Google search Wilsonville Water Park""
Grew up in valley
Headquarters found this event
Hunter Creek Horse Show
I used to live here
I work here
Library
Local resident
McMenamins
Music concert

Information Source (other)
Near Frys elctronics
Newsletter
Our horse trainer
Posted sign
Saw the tents
state parks website
Vendor
Water Stone Realty Group
Work assignment

Q.8: With whom are you traveling today? (other)

Traveling With (other)	
babysitting children	

Q.10: What is the main purpose of your visit to the Wilsonville area this trip?

Main Purpose of Visit (special event)
Art Fair
Art Festival
Art Festival
Art Festival
Art Festival
Arts
Arts
Cloverdale
Concert
Concert in park
Concerts
equestrian
Festival of Arts
Festival of Arts
Hit Machine
horse show

Main Purpose of Visit (special event)
Horse show
horse shows
horse shows
Hunter creek horse show
Hunter creek horse show
Hunter Creek horse show
Johnny Limbo
Johnny LJ
July 4th
Library class
Lugnuts
McMenamins live music event
Movie night
Music
Music
Music at Montague
Music in the park
Music in the park
Nate Botsford music
NW Horse shows
omsi @ library
omsi @ library
Park movie
Reptile Man
Rotary Sponsered Music Concert
Rotary summer concert
Rotary Summer Concert
Rotary Summer Concert
See Eric Hermen
Summer concert
Summer concert
Summer concerts
Summer music concert
Team N.W. Horse Show
Team Northwest Equestrian Sports Horse Shows
Team NW Equestrian Horse Show
Team NW horse shows and swan training stable
Wilsonville Festival of Arts

Main Purpose of Visit (other)
arts
arts
beer fest
beer fest
birthday party
brewfest
brewfest
brewfest
brewfest
buy a horse
Care for grandchildren
caregiving
Community Block Party at Town Center Park
Concert Park
dentist appointment
doctor appointmemt
Equestrian
family reunion
family reunion
farmers market
Frys
Frys
get car fixed
girl scout day camp
girl scout day camp
haircut
half marathon
Horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek equestrian center horse show
hunter creek horse show
hunter creek horse show
hunter creek horse show

lain Purpose of Visit (other)
unter creek NW spectacular horse show
unter creek NW spectacular horse show
unter creek NW spectacular horse show
unter creek NW spectacular horse show
unter jumper horse show
brary
brary
prary show
sten to music
DSC soccer tournament
DSC soccer tournament
cMenamins concert
lovie in park and Costco
lovie in the Park
t hood soccer tournament
usic at Montague
lusic at Montague
lusic at Montague
lusic at Montague
lusic in the park

Main Purpose of Visit (other)
Playing at the park
salmon classic
salmon classic
salmon classic
salmon cycling
shopping at frys and costco
soccer tournament
Summer concerts
To eat/shop/Costco, etc.
Visit library and splash pad
Watch grandchildren
wedding
Work in the area
world of speed museum
World of Speed museum

Q.11: What kind of activities did you or will you do while on this trip?

Activities This Trip (special event)
anniversary party
art fairs, theater
Art Festival
Arts
Arts
Arts Festival
athletic
athletics
beer fest
beer fest
Beer Fest
beer festival
Beer gest
brew fest
brewfest
brewfeste2
Camp mtg at church
children's show
concert
concerts
concerts
concerts
Festival of Arts
Horse show
Horse show
Horse show at Hunter Creek
Horse Shows by Team NW Equestrian
Library event at park
Live music at McMenamins

Activities This Trip (special event)
Movie
music
Music at Montague
Music in the Park
music kids events
rodeo
Rotary concert
Rotary Concerts
school shows
Science class
Science lab
theater
timber festival in estacada
Wellness Fair
Wilsonville Art Festival

Activities This Trip (other)	
Working	

Q.12: Which of the following, if any, have you visited or do you plan to visit during this trip? (other)

Visit or Plan to Visit This Trip (other)
astoria
beer fest
beer fest
bend
butteville store
butteville store
Canby
chamber of commerce
Costco
FRYS
Frys and movie theater
Hunta Creek Farm
Hunter Creek
hunter creek equestrian center

Visit or Plan to Visit This Trip (other)
Hunter Creek Equestrian Park
hunter creek farm
hunter creek horse farm
Hunter Creek horse farm
Hunter Creek horse show
Japanese garden
lake Oswego grill
lee farms
Library
Multnomah Falls
Newberg, Wilco
Park
parks
rockaway beach
The horse show
Train in Portland
Wilsonville lanes
Wilsonville Library
Z00
Z00

Q.13: Do you remember any messages, slogans, or anything else from Wilsonville information sources or advertising that was particularly effective?

Effective Ad/Information Message
car ads
trumpet planning train in wilsonville
villebois

Q. 19: Do you have any comments or suggestions regarding Wilsonville?

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Arts/culture	Detractor	traffic on 5
Day visitor	Arts/culture	Promoter	keep progressive don't change
Day visitor	Arts/culture	Promoter	More coffee shops to sit around and talk with friends
Day visitor	Business/conference		conflict with rotary concerts- pick a different night put up more signs about farmers market - get the word out about the market inform the chamber about the market get more volunteers- Alexis is doing a great job but needs help market manager is
Day visitor	Business/conference		I work here; home (Oregon) office is here
Day visitor	Business/conference	Detractor	Put signage around town for events like Wilsonville Festival of Arts
Day visitor	Business/conference	Passive	Nice town
Day visitor	Business/conference	Promoter	find room for parks near business areas you have a great bus link from Salem that allows me to work in wilsonville and not drive
Day visitor	Business/conference	Promoter	Snooze Inn is disgusting
Day visitor	Business/conference	Promoter	We love the kids area
Day visitor	Combine business/pleasure	Promoter	freeway traffic issue
Day visitor	Combine business/pleasure	Promoter	More signage to events like the Arts Festival would be helpful
Day visitor	Leisure & sightseeing	Detractor	continue to increase size of roads
Day visitor	Leisure & sightseeing	Detractor	more restaurants and bars
Day visitor	Leisure & sightseeing	Detractor	More signs
Day visitor	Leisure & sightseeing	Detractor	put the rock wall back up at family fun center
Day visitor	Leisure & sightseeing	Passive	bad cell service for Verizon traffic is terrible
Day visitor	Leisure & sightseeing	Passive	bad traffic
Day visitor	Leisure & sightseeing	Passive	good job
Day visitor	Leisure & sightseeing	Passive	hard to find this park - no signs clean better organized than beaverton
Day visitor	Leisure & sightseeing	Passive	have more family places like family fun center
Day visitor	Leisure & sightseeing	Passive	love memorial park
Day visitor	Leisure & sightseeing	Passive	more bars, stay open later
Day visitor	Leisure & sightseeing	Promoter	beautiful rivers, more dog friendly parks day park has rocks making it hard to clean

Туре	Reason for Visit	Net Promoter	Additional Comments
			up after them
			more dog friendly restaurants
Day visitor	Leisure & sightseeing	Promoter	better signage for events
Day visitor	Leisure & sightseeing	Promoter	don't like congestion on freeway at wilsonville bridge
Day visitor	Leisure & sightseeing	Promoter	excellent planning in villebois, nicely preserved trees
Day visitor	Leisure & sightseeing	Promoter	great city, would like to see trader Joe's in area, would love public pool in the city
Day visitor	Leisure & sightseeing	Promoter	like go see more activities, very clean
Day visitor	Leisure & sightseeing	Promoter	miss the rock wall at family fun center
, Day visitor	Leisure & sightseeing	Promoter	pretty clean, confusing area by sonic
, Day visitor	Leisure & sightseeing	Promoter	really nice and clean
, Day visitor	Leisure & sightseeing	Promoter	such a neat and clean place
, Day visitor	Leisure & sightseeing	Promoter	thank you for the hospitality
, Day visitor	Leisure & sightseeing	Promoter	traffic bottle neck at bridge
, Day visitor	Leisure & sightseeing	Promoter	traffic improvements,
, Day visitor	Leisure & sightseeing	Promoter	very beautiful, not far from Portland
, Day visitor	Leisure & sightseeing	Promoter	Very nice place
Day visitor	Leisure & sightseeing	Promoter	would like better restaurants near the parks
Day visitor	Other	Detractor	fix the traffic
Day visitor	Other	Detractor	More independently operated/owned restaurants
Day visitor	Other	Passive	traffic is bad
Day visitor	Other	Promoter	Long overdue for a swim center- surveys like this have been asking for this since 1979!!!
Day visitor	Other	Promoter	Love the community programs, wish Canby has the same.
Day visitor	Other	Promoter	thank you
Day visitor	Outdoor recreation	Detractor	To many people!!!
Day visitor	Outdoor recreation	Passive	bad traffic I don't come here because of traffic bad bees at the park
Day visitor	Outdoor recreation	Passive	certainly family friendly
Day visitor	Outdoor recreation	Passive	more gun shops
Day visitor	Outdoor recreation	Passive	very 'white' McMinnville is way more interesting Wilsonville is just a cheaper place to live with less diversity nothing to set it apart get a ufo festival or a winery culture

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Outdoor recreation	Passive	We come for the fountain and park!
Day visitor	Outdoor recreation	Promoter	A beautiful city
Day visitor	Outdoor recreation	Promoter	Bad traffic
Day visitor	Outdoor recreation	Promoter	food trucks at the water park
Day visitor	Outdoor recreation	Promoter	Get better cell service. Wilsonville is a
-			black hole for cell phones.
Day visitor	Outdoor recreation	Promoter	great job on chlorine at water park
Day visitor	Outdoor recreation	Promoter	its clean
Day visitor	Outdoor recreation	Promoter	love the water park
Day visitor	Outdoor recreation	Promoter	more bike trails, more running dirttrails
Day visitor	Outdoor recreation	Promoter	more family friendly restaurants ice cream shop in walking distance from murase plaza
Day visitor	Outdoor recreation	Promoter	nice city
Day visitor	Outdoor recreation	Promoter	parking closer to murase plaza
Day visitor	Outdoor recreation	Promoter	please put up wasp traps at water park
Day visitor	Outdoor recreation	Promoter	pleasure to be here
			clean and beautiful
Day visitor	Outdoor recreation	Promoter	really like grant park
Day visitor	Outdoor recreation	Promoter	thank you
Day visitor	Outdoor recreation	Promoter	The Town Center is a great area
Day visitor	Outdoor recreation	Promoter	turn on splash pads earlier in the year on
			weekends, clean bathrooms
Day visitor	Outdoor recreation	Promoter	we live in Salem and we like to meet our family and friends from Portland here because it's a convenient halfway point. we like to meet at restaurants like Oswego grille and rams, meet at the park, or go shopping together. the parks are nice
Day visitor	Outdoor recreation	Promoter	we visit wilsonville every day, we like to go to the library too
Day visitor	Special event	Detractor	loved the art walk, and the water parks, please fix the traffic
Day visitor	Special event	Detractor	Traffic can be so so bad! Work on light timings would help.
Day visitor	Special event	Detractor	Would be wonderful if the Hunter Creek show management were allowed to have more venders at the shows. That would enhance the horse show which will draw more people to the area.
Day visitor	Special event	Passive	bad freeway
Day visitor	Special event	Passive	brewfest and car buying
Day visitor	Special event	Passive	clean nice well kept

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Special event	Passive	I haven't visited Wilsonville for a vacation,
			but I do find it to be a very nice
			community from my limited experience.
			Lovely area and convenient shopping and
			restaurants.
Day visitor	Special event	Passive	Need more local businesses/restaurants,
D			less/fewer chains
Day visitor	Special event	Passive	need signs to the soccer field
Day visitor	Special event	Passive	nice bathrooms clean smell good
Day visitor	Special event	Passive	nice facility, appreciate toilets with
			running water
Day visitor	Special event	Passive	nice parks
Day visitor	Special event	Passive	nice town, more activities would be nice
Day visitor	Special event	Passive	no public pool
Day visitor	Special event	Passive	really nice beautiful
Day visitor	Special event	Passive	traffic is bad, great restaurants, we can
			always find what we need here
Day visitor	Special event	Passive	Traffic is horrible on Fridays on Wilsonville
			Road - very difficult to get to business on
			that road or get on the freeway.
Day visitor	Special event	Passive	traffic sucks
Day visitor	Special event	Passive	you have a very good Mercedes dealership
Day visitor	Special event	Promoter	Accessibility of info about events
Day visitor	Special event	Promoter	bad traffic, need overpass or no trains or smarter drivers
Day visitor	Special event	Promoter	Clean community
Day visitor	Special event	Promoter	good waterpark
Day visitor	Special event	Promoter	I don't know about any other activities
-			here
Day visitor	Special event	Promoter	I like the family fun center, good place for the team
Day visitor	Special event	Promoter	It look a little too much like a strip mall
Day visitor	Special event	Promoter	like the disc golf
Day visitor	Special event	Promoter	Love it here, rent is too high
Day visitor	Special event	Promoter	lovely park, Wilsonville drive is pretty with
-			median
Day visitor	Special event	Promoter	My grandpa has nothing but good things to say
Day visitor	Special event	Promoter	please do something about traffic
, Day visitor	Special event	Promoter	Readable signs from fifty feet
Day visitor	Special event	Promoter	signs for soccer fields when you enter park
			where to enter park for fields
Day visitor	Special event	Promoter	solve congestion

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Special event	Promoter	thanks for supporting salmon classic
Day visitor	Special event	Promoter	The traffic is horrendous and keeps me
			from coming unless completely necessary.
Day visitor	Special event	Promoter	traffic no-one bridge needs dedicated lane
			for aurora canby
Day visitor	Special event	Promoter	very nice pleasant
Day visitor	Special event	Promoter	We go to Hunter Creek a number of times
			a year In my opinion this an untapped
			market for your city
Day visitor	Special event	Promoter	We love the park, water feature is great
Day visitor	Visit friends/relatives	Detractor	Better restaurants
Day visitor	Visit friends/relatives	Detractor	Great library
Day visitor	Visit friends/relatives	Passive	Great parks
Day visitor	Visit friends/relatives	Passive	improve online presence
Day visitor	Visit friends/relatives	Passive	More non-chain restaurants
Day visitor	Visit friends/relatives	Passive	Need to update resource statuses and
			status of facilities
Day visitor	Visit friends/relatives	Passive	Traffic over the bridge on I-5 has become
			insane
Day visitor	Visit friends/relatives	Passive	you need better cell coverage for Verizon
Day visitor	Visit friends/relatives	Promoter	coffee place in villebois, less chain
			restaurants
Day visitor	Visit friends/relatives	Promoter	Great place
Day visitor	Visit friends/relatives	Promoter	keep up the good work
Day visitor	Visit friends/relatives	Promoter	less traffic
Day visitor	Visit friends/relatives	Promoter	nicely built, friendly
Day visitor	Winery tourism	Promoter	Beautiful park!
Full-Time Resident			I wish that there were more bike paths
			and WES service was extended!
			(weekends, all day weekdays)
Full-Time Resident			Well done; friendly city
Full-Time Resident		Detractor	a neat city
Full-Time Resident		Detractor	crosswalk from grahams ferry / barber,
			increase police patrol in villebois, better
			visibility/sight lines at corners- cut back
			vegetation, HOA crews not doing best job
Full-Time Resident		Detractor	fix the 5 freeway, more baseball fields and open activity fields
Full-Time Resident		Detractor	great place to live
Full-Time Resident		Detractor	I don't want any more visitors here
Full-Time Resident		Detractor	more events in town center
			didn't know about farmers market
			more transportation to villebois area and

Туре	Reason for Visit	Net Promoter	Additional Comments
			store access
			bus with stroller access without folding up
Full-Time Resident		Detractor	more mom and pop restaurants in and
			bars, pretty safe
Full-Time Resident		Detractor	more parks
Full-Time Resident		Detractor	more waterfront a place to go, parks are nice
Full-Time Resident		Detractor	needs to have more mom and pop shops, more diversity in retail shopping like
			Bridgeport, expand growth boundary
Full-Time Resident		Detractor	not enough family owned businesses or
			restaurants, very difficult for mom and
			pop shops, you seem to only attract big
			box stuff, no indoor play place for kids,
			gearing town towards apartment dwellers
			not people who have bought homes here
Full-Time Resident		Detractor	Not too many Friday/weekend things to
			do. Usually need to go out of Wilsonville
			to have nightlife
Full-Time Resident		Detractor	only been here a year
Full-Time Resident		Detractor	public swimming pool
Full-Time Resident		Detractor	Simple, minimal
Full-Time Resident		Detractor	Sorry but this survey really does not apply
			to me much
Full-Time Resident		Detractor	swimming pool, fix freeway traffic
			congestion, continue to add technology
			jobs, love the library
Full-Time Resident		Detractor	too much congestion, against dogs, too
			loose building laws
Full-Time Resident		Detractor	too much traffic- need police to direct or
			get cameras that monitor back up and
			lengthen or shorten stoplight cycles
			the 5 cuts in half-make it more cohesive
			no cute little downtown
			a suburb for cars- doesn't feel walkable
			not enough diversity
Full-Time Resident		Detractor	we love living here
Full-Time Resident		Passive	a natural market- like whole foods
			book stores, toy stores
Full-Time Resident		Passive	allow food carts
Full-Time Resident		Passive	beautiful nice parks, library is pretty good
Full-Time Resident		Passive	better restaurants

Туре	Reason for Visit	Net Promoter	Additional Comments
Full-Time Resident		Passive	didn't receive response to letter about proposed apt building, keep it less industrial, very happy here
Full-Time Resident		Passive	fun place to live, very safe, can't see the median on town center parkway at night, more family owned restaurants
Full-Time Resident		Passive	good walkability, love the smart buses
Full-Time Resident		Passive	keep the community garden, the wasps are bad
Full-Time Resident		Passive	Love Wilsonville! Wish there were more restaurants/bars.
Full-Time Resident		Passive	more 1 story houses in new development
Full-Time Resident		Passive	More outdoor concerts
Full-Time Resident		Passive	more restaurants, another dog park in villebois
Full-Time Resident		Passive	more unique shops and restaurants
Full-Time Resident		Passive	need bikes park and a pool
Full-Time Resident		Passive	need street sign at villebois and costa circle
Full-Time Resident		Passive	no Willamette river access in town- should be crowning jewel of the town!
Full-Time Resident		Passive	northern Wilsonville seems separated from southern, more a place to live than visit, we need a Tillamook here
Full-Time Resident		Passive	please preserve old trees in Calais 3 of villebois polygon says up to the city
Full-Time Resident		Passive	put restaurants in villebois
Full-Time Resident		Passive	Stay off I-5!!! Another bridge!!!
Full-Time Resident		Passive	Traffic improvement
Full-Time Resident		Passive	Traffic is a concern, but the city is really beautiful
Full-Time Resident		Passive	very clean, friendly
Full-Time Resident		Passive	very liveable, prevent bottlenecks with so many new residents, especially bridge
Full-Time Resident		Passive	we moved here a month ago and we really like it
Full-Time Resident		Passive	Wilsonville is our favorite so far
Full-Time Resident		Promoter	Better restaurants
Full-Time Resident		Promoter	bus schedule could be easier to figure out- hard to read, changes frequently, not known that its free
Full-Time Resident		Promoter	Decrease water bill LOL
Full-Time Resident		Promoter	edge family fitness is the place to be

Wilsonville Summer Surveys 2018

Туре	Reason for Visit	Net Promoter	Additional Comments
Full-Time Resident		Promoter	Feels like a small town and everyone is super friendly. We know almost everyone
			on our wonderful
Full-Time Resident		Promoter	get the town center finished
Full-Time Resident		Promoter	great place to live, like that things are in walking distAnce
Full-Time Resident		Promoter	hate traffic
Full-Time Resident		Promoter	I like Wilsonville, library is amazing, friendly people, clean, lots of activities for families with young children
Full-Time Resident		Promoter	I miss the small town feel
Full-Time Resident		Promoter	improve the traffic
Full-Time Resident		Promoter	increase police patrols in villebois, crosswalk needed at moffitt and barber
Full-Time Resident		Promoter	It's great in Summer, but other times of year it's a stopping point to go elsewhere
Full-Time Resident		Promoter	keep up the good work, clean and safe
Full-Time Resident		Promoter	Love Wilsonville
Full-Time Resident		Promoter	make the smart bus times correlate with the trimet drop off times
Full-Time Resident		Promoter	mass transit on the weekends
Full-Time Resident		Promoter	More healthy food places
Full-Time Resident		Promoter	more pickleball
Full-Time Resident		Promoter	Nature center is loved, love the old trees that you have preserved
Full-Time Resident		Promoter	people drive too fast, reconsider high speed limits
Full-Time Resident		Promoter	poor cell coverage, more restaurants- and close later
Full-Time Resident		Promoter	
Full-Time Resident		Promoter	rotary concerts conflict with farmers market please move the concerts
Full-Time Resident		Promoter	too crowded traffic sucks change smart bus signs from free to paid for by local businesses- support Wilsonville
Full-Time Resident		Promoter	too expensive to buy house here
Full-Time Resident		Promoter	traffic light at elligsen and canyon creek is old style and needs to be updated
Full-Time Resident		Promoter	very clean, thank you for keeping things nicely
Full-Time Resident		Promoter	very friendly, warm
Full-Time Resident		Promoter	very neat
Full-Time Resident		Promoter	very nice community to live in

Wilsonville Summer Surveys 2018

Туре	Reason for Visit	Net Promoter	Additional Comments
Full-Time Resident		Promoter	We love Wilsonville and hope the events
			held here continue for many year to come
Full-Time Resident		Promoter	Wilsonville is great
Overnight visitor	Business/conference	Detractor	No but you guys should have the
			Mothersday Classic at the mt. Hood
			equestrian center since new owners
a			bought it
Overnight visitor	Business/conference	Detractor	Too sanitized, too corporate, no character, blah
Overnight visitor	Business/conference	Passive	The art show needs more advertising, local
			residents didn't even know about it
Overnight visitor	Combine business/pleasure	Promoter	Need better signage to the Korean
a			Memorial
Overnight visitor	Leisure & sightseeing	Detractor	more campsites more bike trails rent
Querre internet	Laisung Q sighter sign	Detrester	bicycles directions on were shopping is
Overnight visitor	Leisure & sightseeing	Detractor	no sales tax
Overnight visitor	Leisure & sightseeing	Detractor	nice people here Not too big of a city. Perfect size
-		Promoter	Have a sign for the Fred Meyers Gas
Overnight visitor	Leisure & sightseeing	Promoter	(arrow signs)
Overnight visitor	Leisure & sightseeing	Promoter	keep up the good work
Overnight visitor	Leisure & sightseeing	Promoter	the volunteers at museum were great
			we've already sent 3 texts telling people
0		. .	how much we loved it
Overnight visitor	Other	Passive	make things cheaper
Overnight visitor	Other	Passive	Park should be mowed and watered
Overnight visitor	Other	Promoter	beautiful area, clean with clean air, not polluted
Overnight visitor	Outdoor recreation	Detractor	great area
Overnight visitor	Outdoor recreation	Promoter	great job
Overnight visitor	Outdoor recreation	Promoter	make sure water drains campground park
Overnight visitor	Outdoor recreation	Promoter	take down dead trees at the campground
Overnight visitor	Special event	Detractor	I come to work at Team NW Equestrian
			Sports horse shows so my visits are limited
			in scope. However, we've been coming to
			WVille for the last 8-9 years. It's close to
			great restaurants but has only two that
-			are good. The area is gorgeous.
Overnight visitor	Special event	Detractor	Only in Champoeg Park 12+ time per year
Overnight visitor	Special event	Passive	bad traffic
Overnight visitor	Special event	Passive	bad traffic, clean and nice and well kept
Overnight visitor	Special event	Passive	Beautiful place!
Overnight visitor	Special event	Passive	less traffic
Overnight visitor	Special event	Passive	very clean

Wilsonville Summer Surveys 2018

Туре	Reason for Visit	Net Promoter	Additional Comments
Overnight visitor	Special event	Promoter	bad traffic
Overnight visitor	Special event	Promoter	beautiful
Overnight visitor	Special event	Promoter	beautiful park, should sell drinks and food
			at tournament
Overnight visitor	Special event	Promoter	cute park
Overnight visitor	Special event	Promoter	get a bike store
Overnight visitor	Special event	Promoter	its delightful
Overnight visitor	Special event	Promoter	nice city, well maintained
Overnight visitor	Special event	Promoter	traffic
Overnight visitor	Visit friends/relatives	Detractor	I used to live here 20 years ago. Now I
			don't even recognize it
Overnight visitor	Visit friends/relatives	Passive	gluten free restaurants, more police patrol
Overnight visitor	Visit friends/relatives	Passive	More breweries
Overnight visitor	Visit friends/relatives	Passive	Need to keep park up better
Overnight visitor	Visit friends/relatives	Passive	price of property is too high
			taxes too high
Overnight visitor	Visit friends/relatives	Promoter	Don't built in the wetlands in Villebois.
			Love Wilsonville though!
Overnight visitor	Visit friends/relatives	Promoter	I can't wait to return
Overnight visitor	Visit friends/relatives	Promoter	I love the weather
Overnight visitor	Visit friends/relatives	Promoter	miss chilis
Overnight visitor	Visit friends/relatives	Promoter	Trader Joes would be nice
Overnight visitor	Visit friends/relatives	Promoter	Very family friendly
Part-time Resident	Visit friends/relatives	Promoter	Afterschool/summer activities/camps for
			working families; community pool/water
			park
Part-time Resident	Visit friends/relatives	Promoter	looking forward to light rail coming in
	Special event	Passive	Please stop thinking bigger is better!

Wilsonville Visitor Profile Study: Summer 2018 Preliminary Key Findings & Final Results



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INTRODUCTION / METHODOLOGY

This document summarizes the final results of the visitor intercept survey conducted for Explore Wilsonville by RRC Associates during the summer of 2018. The summer visitor intercept survey was conducted at a variety of locations throughout Wilsonville and is based on a total of 629 interviews. Survey results generated from the 2018 summer sample of respondents interviewed have a margin of error of approximately +/- 3.9 percentage points calculated for questions at 50 percent response¹.

In order to gain a comprehensive understanding of the visitor experience in an emergent tourism location, both visitors and Wilsonville locals were surveyed using two different survey versions. The visitor survey probed visitor demographics, overnight visitation characteristics, reason for visiting, previous visitation, activity participation, and spending patterns, among other related questions. The local resident survey contained a number of identical questions, although the locals survey was shorter and asked respondents to answer with their out-of-town visitors to the area in mind. Both survey forms are appended to this summary report. A total of 454 surveys were completed by visitors to the area and an additional 175 surveys were completed by Wilsonville locals. An additional 32 responses were received to an online post-trip survey (identical to the visitor survey intercept survey, but respondents were invited to participate via email). Given that all of these post-visit responses were gathered from the email list of one local organization, these responses have not been incorporated into the overall results at this time, as to not skew the results.

This summer visitor research was the first of its kind conducted in Wilsonville and will serve to provide a reliable baseline of data available for tracking of the visitor profile year after year and between seasons. Results to the summer survey will ultimately be compared to those from the upcoming 2018/19 winter survey, to provide a cross-seasonal snapshot of visitation. Results from the summer research may be used to inform the winter survey questionnaire, although questions will mostly stay the same to permit comparisons across seasons.

We direct the reader to a copy of the survey form and tables showing overall results to the survey.

¹ For the total sample size of 629, margin of error is +/- 3.9 percent calculated for questions at 50 percent response (if the response for a particular question is "50 percent"—the standard way to generalize margin of error is to state the larger margin, which occurs for responses at 50 percent). Note that the margin of error is different for every single question response on the survey depending on the resultant sample sizes, proportion of responses, and number of answer categories for each question. Comparison of differences in the data between various segments, therefore, should take into consideration these factors. As a general comment, it is sometimes more appropriate to focus attention on the general trends and patterns in the data rather than on the individual percentages.

PRELIMINARY KEY FINDINGS

- Wilsonville has a strong day visitor draw. Of all visitors surveyed, 79 percent were day visitors to the area and 21 percent were overnight visitors.
- A notable share of overnight visitors stayed with friends/family in the area and for less than a week, on average. Overnight visitors were most likely to be staying with friends/family in a private residence (58 percent), with paid commercial lodging being the next most common type of lodging (22 percent). Of the overnight visitors surveyed in Wilsonville, more than half were staying overnight in Wilsonville (58 percent), followed by about one-quarter staying in the Portland Metro Area (23 percent). Overnight visitors stayed an average of 4.5 nights in the area.
- Visitors were most likely to be traveling in groups of two or three. Visitors were most likely to be traveling with children (54 percent), a spouse/partner (37 percent), other family (26 percent), or friends (14 percent). One in ten visitors were traveling alone (10 percent), and progressively smaller shares of visitors were traveling with business associates, pets, sports teams, or tour groups (2 percent or less each). The average party size was 3.3.
- Visitors were most likely to rely on personal experiences or others to inform their trip planning. The top three most commonly used information sources for trip planning cited by visitors include word of mouth (29 percent), experience of a prior visit (28 percent), or websites other than Explore Wilsonville's website or (23 percent).
- Recall for Wilsonville advertising is quite low. Two percent of visitors recalled effective messages, slogans, or anything else from Wilsonville information sources. Additionally, just five percent of visitors used the Explore Wilsonville website. It is not surprising that awareness is low at this time. We would expect that awareness, recall, and use of the website will continue to grow and exposure broadens with the new website and digital marketing campaign kicking off in Fall 2018.
- Special events and leisure/sightseeing attract visitors to the area. Nearly one-third of visitors indicated that the main purpose of their trip was a special event (31 percent), making it the most-cited reason for visiting. Worth noting, however, is that about half of the intercept surveys were conducted at various special events throughout the City, potentially inflating the role of special events in the decision to visit. The second most common reason for visiting was leisure and sightseeing (24 percent), followed by outdoor recreation (15 percent), and visiting friends/relatives (13 percent).

- Visitors to the area were highly likely to have visited previously in summer. Eighty-five percent of respondents have been to Wilsonville in summer previously, of which 38 percent have been 21 or more times before. In contrast, 15 percent were on their first trip to the area. Previous winter visitation, although still strong, was comparatively less common—71 percent had been to Wilsonville in winter previously and 29 percent have never been.
- Dining out, park visits (city or state), and shopping are top summer visitor activities. Visitors were asked to indicate activities participated in while in the area, while locals were asked to identify the activities they like to participate in with out-of-town visitors. Looking at the aggregated results, dining out was the most frequently cited (57 percent), followed by park visits (54 percent), and shopping (32 percent). Worth noting is that about 13 percent of all surveys were conducted in parks, which might have slightly inflated park visitation as an activity.
- Wilsonville is a jumping off point for a variety of locations and respondents identified several locations that they visited or intended to visit (5.2 on average). Visitors cited the locations they visited or planned to visit, while locals cited places they have visited or would visit with out-of-town guests. The following locations were mentioned by at least onequarter of all respondents: Memorial Park (45 percent), Family Fun Center (35 percent), restaurants and tasting rooms (32 percent), Wilsonville Town Center (30 percent), Farmer's Market (30 percent), Pacific coast (29 percent), and Bridgeport Village (28 percent).
- Wilsonville earned a Net Promoter Score of 38 percent. RRC has been asking the following question at destinations nationally for many years in the effort to better measure destination success and customer satisfaction: "How likely would you be to recommend this destination (Wilsonville) to a friend, family member, or colleague?" The answer scale to this question is based on an 11-point scale where 0=not at all likely, 5=neutral, and 10=extremely likely. The results are intended to quantify word of mouth and measure how well a destination is regarded among its customer base; this question is asked in many other industries and is considered an important benchmark of performance and potential future growth.

Respondents who give rating scores of 9 or 10 (55 percent in Wilsonville this summer) tend to be "promoters" of the destination being rated—they speak highly of it when asked—the destination's most loyal and strongest "promoters." Respondents who give scores of 7 or 8 (28 percent) tend to be more impartial or passively satisfied, not necessarily a strong promoter but neither a detractor as well. These guests probably wouldn't say anything bad about the destination, but they aren't raving fans either.

Respondents who give ratings of 6 or below (17 percent) are "detractors"—if asked, likely to be less than enthusiastic or are more likely to not have good things to say about the destination. As such, Wilsonville's "net promoter score" (percentage of promoters minus percentage of detractors) is 38 percent this summer. Worth noting is that visitors provided a higher net promoter score (48 percent) than locals (13 percent). Net promoter score will be explored more in-depth in the full summer report.

- Most respondents indicated that the amenities in Wilsonville are good or excellent. However, there may be room for improvement with regard to the variety and quality of both restaurant and lodging choices in Wilsonville. Respondents rated the quality of five different aspects of the visitor experience, where 1 means "poor" and 5 means "excellent". The highest rated was the overall quality of the experience (67 percent said it was "excellent" with an average rating of 4.6), followed by information/maps/directions (53 percent excellent, 4.3 average rating), variety and quality of activities/things to do (41 percent excellent, 4.1 average rating), variety and quality of restaurant choices (31 percent excellent, 3.8 average rating), and variety and quality of lodging choices (28 percent excellent, 3.6 average rating).
- **Respondents are highly likely to visit Wilsonville in the next year.** Over half will "definitely" visit (57%) and another quarter will "probably" visit (24 percent). Just four percent said they were not at all likely to visit.
- **Travel parties spent an average of \$167 in Wilsonville.** For the trip, average expenditures were nearly identical for food and drink (\$55), shopping/retail (\$54), and lodging (\$53). Per capita daily expenditures averaged out to \$44.
- Visitors represent a broad range of ages and income. Roughly one-quarter of all respondents are under age 35 (25 percent), another quarter are between ages 35 and 44, and the remainder are aged 45 or older. The average age of visitors is 47.2. Reported incomes also varied, with over half of visitors earning below \$100,000 annually (56 percent), 29 percent earning between \$100,000 and \$199,999, and 15 percent earning at least \$200,000 annually. The average income of visitors is about \$126,000.
- Visitation in Wilsonville is largely regional. A majority of visitors are from Oregon (80 percent of visitors to the area), distantly followed by those from Washington (8 percent) or California (4 percent). Smaller shares were observed for Arizona, Nevada, and Idaho (1 percent each), with other states and countries each accounting for less than one percent of visitation.

WILSONVICITE VISITOR SURVEY-SUMMER 2018, Culture and Heritage Strategy Appendix – Page 82 Today's Date

Explore Wilsonville, the tourism promotion program of the City of Wilsonville, is conducting a survey with visitors to assist us in planning for future programs and to enhance visitor experiences to Wilsonville. We would appreciate a few minutes of your time to answer the following questions. We are not selling anything - we are conducting survey research. Your personal survey responses are confidential and are aggregated with other surveys. In appreciation of your time, you may be entered (if you wish) into a drawing for one of five \$50 Visa Gift Cards.

1. Are you a:

- Permanent, year-round local resident of the Wilsonville area (Thank respondent & terminate interview)
- Seasonal resident / Second homeowner in the area (continue)
- Day visitor from a nearby area, not staying overnight in the area (answer Q.2 and go to Q.6)
- Overnight visitor staying in the Wilsonville area (continue)
- What is the ZIP Code of your primary residence (or country of 2. residence if not in U.S., province if Canadian)?

OVERNIGHT & SEASONAL VISITORS CONTINUE WITH Q3. (DAY VISITORS SKIP TO Q.6)

3.	How many nights will you stay in the Wilsonville area	this
	trip?	

Which best describes your lodging accommodations? 4.

- I own / timeshare my accommodations
- □ Staying with friends / family in a private residence
- Using a friend's / family member's place but not with them
- Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)
- □ Paid rent-by-owner lodging (VRBO, Airbnb, etc.)
- □ Tent / camping / RV
- Other:

7.

5. Where are your lodging accommodations located?

- □ Wilsonville
- Salem McMinnville

Other:

- Portland
- □ Portland metro area □

ALL RESPONDENTS CONTINUE HERE					
6.	Which of the following sources of information were most effective in planning your visit? (MARK ALL THAT APPLY) Explore Wilsonville website				
		Other website: Which one(s)?			
		Social networking sites: Which one(s)?			
		Smart phone app: Which one(s)?			
		Email alert			
		Brochure			
		Newspaper/magazine article: Which one(s)?			
		Travel agent			
		Experience of prior visit			
		Word of mouth / talked to friends or family			
		Other:			
		None of the above			

How many people are in your travel party	Ι,
including yourself? (ENTER 1 IF ALONE	

8. With whom are you traveling today? (MARK ALL THAT APPLY)

 \square

 \square

- No one, traveling alone
- \square Spouse / partner
 - Child(ren)
 - Other family
- \square Friend(s)

 \Box

 \Box

 \square Other:

Pet(s)

Tour aroup

Sports team

Business associates

In total, how many previous summer visits have you made to 9. Wilsonville? And how many winter visits to the area?

SUMMER (MAY-OCT)	WINTER (NOV-APR)	
		None (or first visit)
		One
		2 to 4
		5 to 7
		8 to 10
		11 to 20
		21 or more

- 10. What is the MAIN purpose of your visit to the Wilsonville area this trip? (SELECT ONE ONLY)
 - Outdoor recreation (biking, hiking, etc.)
 - □ Leisure & sightseeing
 - Business / professional / convention / conference / trade show
 - □ Winery tourism
 - □ Visit friends / relatives / social
 - Combine business / pleasure
 - Relocation
 - Special event: (which/what event?_____)
 - Arts / culture
 - Other:

11. What kind of activities did you or will you do while on this trip? (MARK ALL THAT APPLY)

Arts / cultural	Horseback riding
Biking (road/mountain)	
Camping	Music / nightlife
Dining out	Park visits (city or state)
Family event (wedding,	Scenic drive
reunion, etc.)	
Farmers market	Shopping
Fishing	Special events (athletic, art,
	music, etc.) specify:
Golf	Watersports / floating /
	paddle sports
Guided tours	Winery / vineyard visits
Hiking / trail running	Other:

12. Which of the following; if any, have you visited or do you plane and Heritage of at seale of 1 to 5 where 1 is APB6P dand 5 is effected in the second se

to visit during this trip? (MARK ALL THAT APPLY)		
North Wilsonville (Argyle		
Square area)		
Pacific coast		
Portland		
Restaurants & tasting rooms		
□ Salem		
🗆 Tualatin		
Willamette River		
Wilsonville Town Center		
Wings & Waves Waterpark		
Woodburn Premium Outlets		
World of Speed		
□ Other:		

- 13. Do you remember any messages, slogans or anything else from Wilsonville information sources or advertising that was particularly effective?
 - □ Yes (specify): ___

- 14. Please estimate how much money you and your immediate travel party (the group with whom you're sharing expenses) will spend in total during your visit to Wilsonville.
 - Exclude all spending made outside of Wilsonville
 - Enter 0 if none for any category
 - Exclude your transportation costs to get here

Lodging \$.00
Food & drinks (restaurants, bars, etc.) \$.00
Shopping/retail (souvenirs, gifts, wine by the bottle, etc.)	.00
Recreation / entertainment / activities	
(movies, concerts, events, sightseeing,	
other recreational activities, etc.)	.00
Other items (gas, parking, etc.) \$.00
GRAND TOTAL FOR TRIP \$.00

- 15. _____ Including yourself, how many people are included in the above spending? (ENTER 1 IF ALONE)
- 16. How likely are you to recommend Wilsonville to a friend, family member or colleague? (Use a scale from 0 to 10, where 0= Not at all likely, 5 = Neutral, 10= Extremely likely)

NOT AT A	ALL					EXT	REMELY	'			
LIKEL	(N	EUTR/	AL			L	IKELY	
0	1	2	3	4	5	6	7	8	9	10	

17. How likely are you to return to Wilsonville during the next 12 months?

NOT AT ALL	UNLIKELY	MAYBE	PROBABLY	DEFINITELY

POOR		EXC	CELLENT	NA/DK
Overall quality				
of experience				
Variety and quality				
of restaurant choices				
Variety and quality				
of lodging choices				
Variety and quality of				
activities/things to do \Box				
Information, maps and				
directions				

19. Do you have any comments or suggestions regarding Wilsonville?

The following questions are for classification purposes only. Remember that this survey is completely confidential.

- 20. What year were you born?_____
- **21. Your gender**
 Male
 Female
 Other
- 22. Which of the following categories best describes the annual income of your household (before taxes)?

\Box	\$U to \$24,999	\$100,000 to \$199,999
	\$25,000 to \$49,999	\$200,000 to \$249,999
	\$50,000 to \$74,999	\$250,000 to \$499,999
	\$75,000 to \$99,999	\$500,000 or more
		Don't know/prefer not to answer

Explore Wilsonville thanks you for your participation in our research program. Your input is very valuable to future planning efforts.

Would you like to (Please mark all that apply):

Be entered in the prize drawing

Receive emails with special offers from Explore Wilsonville

So that we may contact you if you are the winner of the prize drawing, please provide your name and either your email address or phone number. This information will be used only for the purposes you indicate.

Name_

P	hone	num	ber_

Email address_

Interviewer Name:___

Interview Location:
Special event (specify):
Wilsonville park (specify):
McMenamins
Wilsonville Farmer's Market
Family Fun Center
World of Speed Museum
Langdon Farms Golf Club
Other:

Explore Wilsonville, the tourism promotion program of the City of Wilsonville, is conducting a survey with visitors and local residents to assist us in planning for future programs and to enhance visitor experiences to Wilsonville. We would appreciate a few minutes of your time to answer the following questions. We are not selling anything – we are conducting survey research. Your personal survey responses are confidential and are aggregated with other surveys. In appreciation of your time, you may be entered (if you wish) into a drawing for one of five \$50 Visa Gift Cards.

- 1. Are you a:
 - Permanent, year-round resident of the City of Wilsonville (continue)
 - Seasonal resident / Second homeowner in the area (Ask for Visitor Survey)
 - Day visitor from a nearby area, not staying overnight in the area

(Ask for Visitor Survey)

- Overnight visitor staying in the Wilsonville area (Ask for Visitor Survey)
- 2. What is the ZIP Code of your primary residence (or country of residence if not in U.S., province if Canadian)?
- 3. Thinking about the last time you hosted out-of-town guests, where did they stay?
 - Own / timeshare their accommodations
 - $\hfill\square$ Stayed with us in our private residence
 - $\hfill\square$ Used our place but we were not there
 - Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)
 - Devid rent-by-owner lodging (VRBO, Airbnb, etc.)
 - □ Tent / camping / RV
 - Other: _

Now we would like to know what kinds of things you typically do with out-of-town visitors to the area.

 What kind of activities do you like to participate in with out-oftown visitors? (MARK ALL THAT APPLY)

Arts / cultural	Horseback riding
Biking (road/mountain)	Museums
Camping	Music / nightlife
Dining out	Park visits (city or state)
Family event (wedding,	Scenic drive
reunion, etc.)	
Farmers market	Shopping
Fishing	Special events (athletic, art,
	music, etc.) specify:
Golf	Watersports / floating /
	paddle sports
Guided tours	Winery / vineyard visits
Hiking / trail running	Other:

5. Which of the following, if any, have you visited or would you plan to visit with out-of-town guests? (MARK ALL THAT APPLY)

🗆 Aurora	North Wilsonville (Argyle
	Square area)
	Pacific coast
Bridgeport Village	Portland
Champoeg State Park	Restaurants & tasting rooms
Evergreen Aviation Museum	□ Salem
Family Fun Center	🗆 Tualatin
Farmers Market	Willamette River
Golf courses	Wilsonville Town Center
Graham Oaks Nature Park	
Historic Canby Ferry	Wings & Waves Waterpark
McMinnville	Woodburn Premium Outlets
Memorial Park	World of Speed
Molalla River State Park	Other:

 How likely are you to recommend Wilsonville to a friend, family member or colleague as a place to visit? (Use a scale from 0 to 10, where 0= Not at all likely, 5 = Neutral, 10= Extremely likely)

NOT AT A	ALL Y			NE	EUTR	AL.		EX1 L	REMEL	ſ
0	÷	_	3	<u> </u>	÷	÷	 8	9	10	

 From a visitor perspective, on a scale of 1 to 5 where 1 is "Poor" and 5 is "Excellent," how would you rate Wilsonville in terms of: (NA/DK = not applicable/don't know)

POOR		EX(ELLENI	NA/DK
Overall quality				
of experience				
Variety and quality				
of restaurant choices				
Variety and quality				
of lodging choices \Box				
Variety and quality of				
activities/things to do $\dots \square$				
Information, maps and				
directions				

8. Do you have any comments or suggestions regarding visitor impressions or experiences in Wilsonville?

The following questions are for classification purposes only. Remember that this survey is completely confidential.

- 9. What year were you born?____
- **10. Your gender** \Box Male \Box Female

Please complete other side →

Other

Explore Wilsonville thanks you for your participation in our research program. Your input is very valuable to future planning efforts.

Would you like to (Please mark all that apply):

□ Be entered in the prize drawing

Receive emails with special offers from Explore Wilsonville

So that we may contact you if you are the winner of the prize drawing, please provide your name and either your email address or phone number. This information will be used only for the purposes you indicate.

Name_____
Phone number_____

Email address

INTERVIEWER COMPLETE:

Interviewer Name:
Interview Location:
Special event (specify):
Wilsonville park (specify):
McMenamins
Wilsonville Farmer's Market
Family Fun Center
World of Speed Museum
Langdon Farms Golf Club
Other:

			Survey Type		
Trip Characteristics		OVERALL	Visitors Survey	Locals Survey	
	Stayed with friends/family in private residence	58%	30%	74%	
Which best describes your lodging accommodations? (if local resident: Thinking about the last time you hosted out-of- town guests, where did they stay)	Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)		32%	17%	
	Tent / camping / RV	11%	28%	2%	
	OR - They didn't stay overnight (locals survey only)	5%		7%	
	Other	3%		5%	
	Paid rent-by-owner lodging (VRBO, Airbnb, etc.)	2%	5%	1%	
	Own / timeshare accommodations	2%	4%	1%	
	Used a friend's/family's place but not with them	1%	2%		
TOTAL		103%	100%	105%	
TOTAL	n =	266	98	168	
	Wilsonville	58%	58%		
	Portland	3%	3%		
Where are your lodging accommodations located?	Portland metro area	23%	23%		
	Salem	3%	3%		
	Other	13%	13%		
TOTAL		100%	100%		
TOTAL	n =	97	97		
	1	10%	10%		
	2	26%	26%		
How many nights did you stay in the area on this trip? (cap 21	3 - 5	40%	40%		
nights)	6 - 8	16%	16%		
	9 - 14	4%	4%		
	15 or more	4%	4%		
TOTAL		100%	100%		
Average		4.5	4.5		
n =		96	96	0	

Trip Characteristics		OVERALL	Survey Type Visitors Survey
	Child(ren)	54%	54%
	Spouse / partner	37%	37%
	Other family	26%	26%
	Friend(s)	14%	14%
With whom are you traveling	No one, traveling alone	10%	10%
today?	Business associates	2%	2%
	Pet(s	2%	2%
	Other	1%	1%
	Sports team	0%	0%
	Tour group	0%	0%
TOTAL		147%	147%
TOTAL	N =	438	438
	1	11%	11%
	2	33%	33%
	3	23%	23%
	4	15%	15%
How many people are in your travel party, including yourself?	5	9%	9%
(ENTER 1 IF ALONE)	6	4%	4%
	7	3%	3%
	8	1%	1%
	9	0%	0%
	10 or more	2%	2%
TOTAL		100%	100%
Average		3.3	3.3
n = 19 Oct 18		439	439

Trip Characteristics		OVERALL	Survey Type Visitors Survey
	Word of mouth / talked to friends or family	29%	29%
	Experience of prior visit	28%	28%
	Other website	23%	23%
	None of the above	13%	13%
	Social networking sites	10%	10%
Which of the following sources of information were most	Other	7%	7%
effective in planning your visit?	Explore Wilsonville website	5%	5%
	Smart phone app	1%	1%
	Brochure	1%	1%
	Newspaper/magazine article	1%	1%
	Email alert	1%	1%
	Travel agent	0%	0%
TOTAL		119%	119%
TOTAL	n =	450	450
Do you remember any messages, slogans or anything else from Wilsonville information sources or advertising that was particularly effective?	Yes (specify)	2%	2%
	No	98%	98%
TOTAL		100%	100%
	n =	441	441

Trip Characteristics		OVERALL	Survey Type Visitors Survey
	Outdoor recreation (biking, hiking, etc.)	15%	15%
	Leisure & sightseeing	24%	24%
	Business / professional / convention / conference / trade sh	5%	5%
What is the MAIN purpose of	Winery tourism	0%	0%
your visit to the Wilsonville area this trip? (SELECT ONE	Visit friends / relatives / social	13%	13%
ONLY)	Combine business / pleasure	2%	2%
	Special event: (which/what event?)	31%	31%
	Arts / culture	4%	4%
	Other	5%	5%
TOTAL		100%	100%
TOTAL	n =	453	453

In total, how many previous summer visits have you made to Wilsonville?			Survey Type
And how many wint	er visits to the areas?	OVERALL	Visitors Survey
	None (or first visit)	15%	15%
	One	8%	8%
	2 to 4	14%	14%
Summer (May-Oct)	5 to 7	10%	10%
	8 to 10	9%	9%
	11 to 20	6%	6%
	21 or more	38%	38%
		100%	100%
TOTAL	n =	444	444
	None (or first visit)	29%	29%
	One	5%	5%
	2 to 4	11%	11%
Winter (Nov-Apr)	5 to 7	7%	7%
	8 to 10	6%	6%
	11 to 20	5%	5%
	21 or more	38%	38%
τοτοι		100%	100%
TOTAL	n =	410	410

19 Oct 18

Source: RRC Associates

				у Туре
Activities on trip		OVERALL	Visitors Survey	Locals Survey
	Dining out	57%	49%	76%
	Park visits (city or state)	54%	55%	53%
	Shopping	32%	26%	46%
	Arts / cultural	19%	20%	16%
	Farmers market	17%	6%	44%
	Hiking / trail running	17%	8%	40%
	Special events (athletic, art, music, etc.)	16%	15%	20%
	Music / nightlife	15%	12%	23%
	Scenic drive	14%	5%	35%
Activities participated in while on trip (if local resident: What kind of activities do you like to	Museums	12%	8%	20%
participate in with out-of-town visitors?)	Winery / vineyard visits	12%	2%	35%
visitors: j	Family event (wedding, reunion, etc.)	11%	6%	25%
	Biking (road/mountain)	9%	6%	16%
	Other	8%	8%	9%
	Camping	8%	6%	12%
	Watersports / floating / paddle sports	7%	3%	17%
	Golf	6%	1%	16%
	Horseback riding	4%	5%	2%
	Fishing	1%	0%	4%
	Guided tours	1%	1%	4%
тоти		323%	240%	515%
TOTAL	n =	556	389	167

		Survey Type			
Activities on trip		OVERALL	Visitors Survey	Visitors Survey Locals Survey	
	Memorial Park	45%	37%	62%	
	Family Fun Center	35%	27%	51%	
	Restaurants & tasting rooms	32%	9%	79%	
	Wilsonville Town Center	30%	18%	56%	
	Farmers Market	30%	8%	75%	
	Pacific coast	29%	6%	77%	
	Portland	29%	9%	71%	
	Bridgeport Village	28%	8%	68%	
	Champoeg State Park	22%	11%	47%	
	Breweries	21%	6%	53%	
	Woodburn Premium Outlets	21%	8%	50%	
Which of the following, if any,	Tualatin	20%	6%	51%	
have you or do you plan to visit this trip? (if local resident: Which of the following, if any,	Wineries	19%	4%	50%	
have you visited or would you plan to visit with out-of-town	Graham Oaks Nature Park	19%	2%	55%	
guests)	North Wilsonville (Argyle Square area)	18%	6%	44%	
	Willamette River	17%	3%	46%	
	Evergreen Aviation Museum	17%	4%	43%	
	Salem	16%	4%	41%	
	World of Speed	16%	8%	34%	
	Aurora	13%	5%	31%	
	Historic Canby Ferry	13%	3%	34%	
	McMinnville	13%	3%	35%	
	Golf courses	9%	2%	26%	
	Wings & Waves Waterpark	8%	1%	22%	
	Other	7%	9%	4%	
	Molalla River State Park	6%	1%	17%	
		531%	208%	1219%	
TOTAL	n =	523	356	16	

How likely are you to recommend Wilsonville to a friend, family member			Surve	у Туре
or colleague as a place to visit?		OVERALL	Visitors Survey	Locals Survey
	0=Not at all likely	2%	1%	3%
	1	0%		1%
	2	1%	1%	1%
	3	0%	0%	1%
How likely are you to	4	0%	0%	
recommend Wilsonville to a friend, family member or	5=Neutral	9%	9%	10%
colleague as a place to visit?	6	4%	2%	10%
	7	10%	8%	16%
	8	18%	17%	20%
	9	9%	10%	7%
	10=Extremely likely	46%	52%	32%
TOTAL		100%	100%	100%
Average		8.3	8.6	7.6
n =		601	434	167
	Promoter (% responding 9 & 10)	55%	62%	38%
Net Promoter Category	Passive (% responding 7 & 8)	28%	25%	36%
	Detractor (% responding 0-6)	17%	14%	26%
TOTAL		100%	100%	100%
Net Promoter Score		38.1%	47.9%	12.6%
n =		601	434	167

From a visitor perspective, on a sale of 1 to 5 where 1 is poor and			Surve	у Туре
5 is excellent, how would you rate Wilsonville in terms of:		OVERALL	Visitors Survey	Locals Survey
	1 - Poor	0%		1%
	2	1%	1%	2%
Overall quality of experience	3	7%	7%	8%
	4	24%	22%	29%
	5 - Excellent	67%	71%	61%
TOTAL		100%	100%	100%
Average		4.6	4.6	4.5
N =		428	268	160
	1 - Poor	3%	1%	6%
	2	7%	4%	12%
Variety and quality of restaurant choices	3	25%	18%	35%
	4	34%	35%	33%
	5 - Excellent	31%	41%	14%
TOTAL		100%	100%	100%
Average		3.8	4.1	3.4
n =		430	269	161
	1 - Poor	5%	3%	7%
	2	11%	5%	17%
Variety and quality of lodging choices	3	30%	23%	36%
	4	26%	25%	28%
	5 - Excellent	28%	43%	12%
TOTAL		100%	100%	100%
Average		3.6	4.0	3.2
n =		193	99	94

From a visitor perspective, on a sale of 1 to 5 where 1 is poor and 5 is excellent, how would you rate Wilsonville in terms of:		OVERALL	Surve Visitors Survey	y Type Locals Survey
1 - Poor		1%	1%	1%
	2	4%	3%	6%
Variety and quality of activities/things to do	3	18%	11%	28%
activities/things to do	4	35%	34%	39%
	5 - Excellent	41%	51%	26%
TOTAL		100%	100%	100%
Average		4.1	4.3	3.8
n =		420	262	158
	1 - Poor	2%	3%	1%
	2	4%	4%	4%
Information, maps and directions	3	12%	11%	14%
	4	28%	27%	30%
	5 - Excellent	53%	55%	50%
TOTAL		100%	100%	100%
Average		4.3	4.3	4.2
n =		281	169	112

			Survey Type
			Survey Type
Likelihood to return to Wilsonville		OVERALL	Visitors Survey
How likely are you to return to Wilsonville during the next 12 months?	1 - Not at all	4%	4%
	2 - Unlikely	6%	6%
	3 - Maybe	9%	9%
	4 - Probably	24%	24%
	5 - Definitely	57%	57%
TOTAL		100%	100%
Average		4.3	4.3
N =		432	432

19 Oct 18

Source: RRC Associates

City of Wilsonville	
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Wilsonville 2018 Tourism Survey

Please estimate how much money you and your immediate travel party (the group with whom you are sharing			Survey Type
expenses) will spend in total during your visit to Wilsonville.			Visitors Survey
	None	OVERALL 84%	84%
	\$1 - \$24	0%	0%
	\$50 - \$74	1%	1%
	\$75 - \$99	1%	1%
	\$100 - \$124	1%	1%
Lodging	\$150 - \$174	1%	1%
	\$175 - \$199	1%	1%
	\$200 - \$299	2%	2%
	\$300 - \$499	4%	4%
	\$500 - \$999	2%	2%
	\$1,000+	1%	1%
TOTAL		100%	100%
Average		\$53	
n =		268	268
	None	28%	28%
	\$1 - \$24	28%	28%
	\$25 - \$49	14%	14%
	\$50 - \$74	11%	11%
	\$75 - \$99	1%	1%
Food & Drink	\$100 - \$124	6%	6%
	\$125 - \$149	0%	0%
	\$150 - \$174	1%	1%
	\$200 - \$299	6%	6%
	\$300 - \$499	4%	4%
	\$500 - \$999	2%	2%
TOTAL		100%	100%
Average		\$55	\$55
n =		313	313

Please estimate how much money you and your immediate travel party (the group with whom you are sharing expenses) will spend in total during			Survey Type
your visit to Wilsonville	·.	OVERALL	Visitors Survey
	None	71%	71%
	\$1 - \$24	5%	5%
	\$25 - \$49	6%	6%
	\$50 - \$74	5%	5%
Shopping / Retail	\$100 - \$124	6%	6%
	\$150 - \$174	2%	2%
	\$200 - \$299	3%	3%
	\$300 - \$499	1%	1%
	\$500 - \$999	0%	0%
	\$1,000+	1%	1%
TOTAL		100%	100%
Average		\$54	\$54
n =		273	273
	None	60%	60%
	\$1 - \$24	5%	5%
	\$25 - \$49	6%	6%
	\$50 - \$74	11%	11%
	\$75 - \$99	4%	4%
Recreation / Entertainment	\$100 - \$124	7%	7%
	\$125 - \$149	3%	3%
	\$150 - \$174	2%	2%
	\$175 - \$199	0%	0%
	\$200 - \$299	2%	2%
	\$300 - \$499	0%	0%
TOTAL	1	100%	100%
Average		\$30	\$30
n =		255	255

Wilsonville 2018 Tourism Survey

and your immed	how much money you iate travel party (the n you are sharing		Survey Type	
expenses) will spend in total during				
	your visit to Wilsonville.		Visitors Survey	
	None	85%	85%	
	\$1 - \$24	5%	5%	
	\$25 - \$49	3%	3%	
	\$50 - \$74	3%	3%	
Other	\$75 - \$99	1%	1%	
	\$100 - \$124	1%	1%	
	\$150 - \$174	1%	1%	
	\$200 - \$299	1%	1%	
	\$300 - \$499	0%	0%	
	\$500 - \$999	0%	0%	
TOTAL		100% 10		
Average		\$11		
n =		266	266	
	\$1 - \$24	21%	21%	
	\$25 - \$49	18%	18%	
	\$50 - \$74	16%	16%	
	\$75 - \$99	5%	5%	
	\$100 - \$124	11%	11%	
T	\$125 - \$149	4%	4%	
Total Spending	\$150 - \$174	5%	5%	
	\$175 - \$199	3%	3%	
	\$200 - \$299	6%	6%	
	\$300 - \$499	4%	4%	
	\$500 - \$999	4%	4%	
	\$1,000+	3%	3%	
TOTAL	1	100%	100%	
Average		\$167	\$167	
n =		236	236	
19 Oct 18		230	230	

		OVERALL	Survey Type Visitors Survey
	1	16%	16%
	2	35%	35%
	3	21%	21%
Including yourself, how many	4	12%	12%
people are included in the above spending? (ENTER 1 IF ALONE)	5	8%	8%
	6	4%	4%
	7	2%	2%
	8	0%	0%
	10 or more	1%	1%
TOTAL		100%	100%
Average		3.0	3.0
n =		404	404

19 Oct 18

Source: RRC Associates

Average expenditures	OVERALL	Survey Type Visitors Survey	
Estimate of expenditures per	Average	\$44	\$44
person per day	n =	236	236
Total expenditures per person	Average	\$63	\$63
for the trip	n =	236	236
Total travel party expenditures	Average	\$167	\$167
for the trip	n =	236	236

			Survey Type		
Respondent Demographics		OVERALL	Visitors Survey	Locals Survey	
	Under 18	1%	1%		
	18 - 24	5%	5%	5%	
	25 - 34	19%	17%	24%	
Age of respondent	35 - 44	25%	26%	22%	
Age of respondent	45 - 54	15%	15%	14%	
	55 - 64	17%	17%	17%	
	65 - 74	16%	17%	15%	
	75 or older	2%	2%	2%	
TOTAL		100%	100%	100%	
Average		47.2	47.6	46.3	
n =		608	440	168	
Your gender	Male	35%	34%	36%	
four genuer	Female	65%	66%	64%	
TOTAL		100%	100%	100%	
TOTAL	n =	622	452	170	
	\$0 to \$24,999	7%	7%		
	\$25,000 to \$49,999	14%	14%		
	\$50,000 to \$74,999	20%	20%		
Which of the following categories best describes the	\$75,000 to \$99,999	15%	15%		
annual income of your household (before taxes)?	\$100,000 to \$199,999	29%	29%		
	\$200,000 to \$249,999	7%	7%		
	\$250,000 to \$499,999	5%	5%		
	\$500,000 or more	3%	3%		
TOTAL		100%	100%		
Average		\$125,958	\$125,958		
N =		261	261	0	

19 Oct 18 Source: PPC Asso

Source: RRC Associates

Designated Market Area	esignated Market Area		Surve Visitors Survey	y Type Locals Survey
	Portland OR, WA	OVERALL 85%	79%	100%
	Seattle - Tacoma WA	3%	4%	
	Eugene OR	2%	3%	
	San Diego CA	1%	1%	
	Phoenix AZ	1%	1%	
	San Francisco - Oakland - San Jose CA	1%	1%	
	Bend OR	1%	1%	
	Las Vegas NV	1%	1%	
	Medford - Klamath Falls CA, OR	0%	1%	
	Sacramento - Stockton - Modesto CA	0%	1%	
	Honolulu HI	0%	0%	
	Boise ID, OR	0%	0%	
	Salt Lake City ID, NV, UT, WY	0%	0%	
	Los Angeles CA	0%	0%	
	Boston (Manchester) MA, NH, VT	0%	0%	
	Pittsburgh MD, PA, WV	0%	0%	
	Baltimore MD	0%	0%	
	Providence - New Bedford MA, RI	0%	0%	
	Indianapolis IN	0%	0%	
DESIGNATED MARKET AREA	Hartford & New Haven CT	0%	0%	
	Columbus OH	0%	0%	
	Toledo MI, OH	0%	0%	
	Raleigh - Durham (Fayetteville) NC, VA	0%	0%	
	Lafayette IN	0%	0%	
	Dallas - Fort Worth TX	0%	0%	
	Austin TX	0%	0%	
	Nashville KY, TN	0%	0%	
	Fairbanks AK	0%	0%	
	Butte - Bozeman MT	0%	0%	
	Idaho Falls - Pocatello ID, WY	0%	0%	
	Tucson (Sierra Vista) AZ	0%	0%	

(cont.)

(cont)			Survey Type	
Designated Market Area	Designated Market Area		Visitors Survey	Locals Survey
	Albuquerque - Santa Fe CO, NM	0%	0%	
	Yakima - Pasco - Richland - Kennewick OR, WA	0%	0%	
	Reno CA, NV	0%	0%	
	Monterey - Salinas CA	0%	0%	
	Chico - Redding CA	0%	0%	
	Spokane ID, MT, OR, WA	0%	0%	
	International	0%	0%	
TOTAL		100%	100%	100%
TUTAL	n =	603	435	168

19 Oct 18 Source: RRC Associates

			Survey Type		
State		OVERALL	Visitors Survey	Locals Survey	
	Oregon	85%	80%	100%	
	Washington	6%	8%		
	California	3%	4%		
	Arizona	1%	1%		
	Nevada	1%	1%		
	Idaho	0%	1%		
	Hawaii	0%	0%		
	Indiana	0%	0%		
	Ohio	0%	0%		
	Texas	0%	0%		
STATE / COUNTRY	Utah	0%	0%		
STATE / COUNTRY	Alaska	0%	0%		

Wilsonville 2018 Tourism Survey

(cont.)

(cont.) State			Survey Type	
		OVERALL	Visitors Survey	Locals Survey
	Connecticut	0%	0%	
	Maryland	0%	0%	
	Massachusetts	0%	0%	
	Montana	0%	0%	
	New Mexico	0%	0%	
	North Carolina	0%	0%	
	Pennsylvania	0%	0%	
	Rhode Island	0%	0%	
	Tennessee	0%	0%	
	United Kingdom	0%	0%	
TOTAL		100%	100%	100%
	n =	603	435	168

			Survey Type	
Oregon County		OVERALL	Visitors Survey	Locals Survey
COUNTY	Clackamas	45%	21%	94%
	Washington	21%	29%	4%
	Marion	12%	17%	2%
	Multnomah	10%	14%	
	Yamhill	3%	5%	
	Polk	3%	3%	1%
	Lane	2%	2%	
	Deschutes	1%	1%	
	Linn	1%	1%	
	Clatsop	1%	1%	
	Columbia	1%	1%	
	Benton	0%	1%	
	Josephine	0%	1%	
	Coos	0%	0%	
	Douglas	0%	0%	
	Harney	0%	0%	
	Jackson	0%	0%	
	Jefferson	0%	0%	
	Lincoln	0%	0%	
	Umatilla	0%	0%	
	Wallowa	0%	0%	
TOTAL		100%	100%	100%
	n =	515	347	168

19 Oct 18

Source: RRC Associates

			Survey Type		
Survey info		OVERALL	Visitors Survey	Locals Survey	
Interview Location:	Special event (specify):	54%	52%	58%	
	Wilsonville park (specify):	13%	16%	4%	
	McMenamins	1%	1%		
	Wilsonville Farmer's Market	11%	3%	32%	
	Family Fun Center	11%	15%	2%	
	World of Speed Museum	4%	5%		
	Other	7%	8%	4%	
TOTAL		100%	100%	100%	
	n =	623	453	170	



Wilsonville Visitor Profile Study: Winter Survey Research 2018/2019

Highlights & Marketing Takeaways

The Winter Visitor Profile Study took place from mid-November 2018 until April 30, 2019. This report highlights Winter Survey Results as well as compares the summer visitor to the winter visitor.

504 winter surveys completed (380 were from visitors and 124 from residents)

629 Summer surveys were completed

Due to a reduced number of visitors during the winter months as well as a lack of citywide events, we added an online Visitor Survey & Prospective Visitor Survey that was targeted via Facebook and Instagram to four (4) groups from February through April. This survey resulted in 50-95 responses:

- 1. People recently in Wilsonville (+10 mile radius)
- 2. People traveling in Wilsonville
- 3. People that live in Oregon (excluding Wilsonville + 10-mile radius) with an interest in Wilsonville
- 4. People that live in Oregon (excluding Wilsonville +10-mile radius) with an interest in McMenamins

If they responded that they had been to Wilsonville, they were taken to the online Winter Visitor Survey, otherwise, they received the Prospective Visitor Survey.

A "locals" version of the survey was completed by 124 participants. As interviewers stumbled across them during the intercept interview process, they were asked to complete a short survey with their out-of-town visitors in mind. This provides valuable insights to the City for future attractions and infrastructure improvements.

Following are some highlights and marketing takeaways from the combined research for Wilsonville:

1. Wilsonville's Net Promoter Score (NPS) was 4.5 points lower in the winter months compared with summer by both visitors and residents. But overnight visitors rated Wilsonville much higher than day trip visitors and residents (+9.4%).

A lack of activities and events in the winter months likely caused the low NPS. Residents rated Wilsonville with an overall NPS of -14%. Residents also rated Wilsonville lower than visitors in the summer survey.

OPPORTUNITY:

Improve communications with locals about things to do in Wilsonville and the surrounding area. They can be your best evangelists for visitors. Suggestions include local paid Facebook ads featuring Pocket Trips targeted to area residents; a featured "Pocket Trip" ad in utility bills, newsletters, or local print publication.

2. Overnight visitors spent nearly 5x more than day trip visitors and rated Wilsonville as a 4.3 on the "overall quality of experience" (on a scale of one to five).

OPPORTUNITY:

Convert day trip visitors to overnight visitors by continuing to promote -- and develop -- additional pocket trips that require spending more than one day in Wilsonville.

3. We had an older demographic, with less money, visiting during the winter months, but spending was up.

The average age was 55 years old versus 47 in the summer. Lower income average (less than \$75,000) for the winter visitor versus the summer visitor. Spending per travel party is 27% higher than summer. Spending was likely higher because visitors tended to do more indoor activities (Bullwinkles, World of Speed, Wineries, Breweries, Shopping and Dining) versus outdoor activities.

OPPORTUNITY:

Focus digital marketing to higher income levels during winter months. Promote indoor activities, shopping and dining in the summer months since this drove higher spending.

4. The average number of nights remained consistent between winter & summer (4.4 nights).

This is a good indicator because we don't seem to be losing room nights because there is a lack of things to do during the winter months.

5. Winter visitors tended to stay in commercial lodging establishments and were far more likely to stay in Wilsonville than summer visitors.

6. Facebook was the most utilized social networking site.

OPPORTUNITY: Continue with paid Facebook advertising for Explore Wilsonville

Visitor Profile Study conducted by: RRC Associates, LLC 4770 Baseline Rd., Ste 360 Boulder, CO 80303 303-449-6558 www.rrcassociates.com Visitor Profile Study managed by: Vertigo Marketing, LLC 63372 Freedom Place Bend, OR 97701 541-350-0594 Vertigomarketing.com

Appendix: Open-Ended Comments

WILSONVILLE PROSPECTIVE VISITOR SURVEY WINTER 2018/19

Table of Contents

For which of the following reasons are you considering visiting Wilsonville?	1
Which of the following sources of information were most effective in planning your visit?	1
Have you seen or heard any advertising about Wilsonville in the past 12 months? Where did you see or hear the advertising?	2
What is the first word, phrase or image that comes to mind when you think of Wilsonville?	2
What aspects of Wilsonville are most attractive to you, based on your past experience, impressions, or what you may have seen or heard?	
Are there any characteristics of Wilsonville or impressions you have of Wilsonville which might deter you from visiting in the future? (Please describe)	6
Which of the following types of destinations have you visited on an overnight vacation in the past three winters? (other)	7
In general, what is the best way for us to reach you to make you aware of events, special packages, area improvements, etc.? (other)	7

For which of the following reasons are you considering visiting Wilsonville?

Reasons to Visit Wilsonville (special event)

Anniversary

Reasons to Visit Wilsonville (other)
Bullwinkle for bday party
Estate sale if there is one
Go to Fry's to buy electronics
Just to visit. Oh And Sonic
My parents used to live there. Sometimes I enjoy a nice drive down the backroads.
Restaurants
Shopping
Shopping
Visiting Oregon Lottery office

Which of the following sources of information were most effective in planning your visit?

Information Source (newspaper/magazine article)	
Portland Magazine	

Information Source (smart phone app) No comments received

Information Source (other websites)
Facebook
Facebook
FB
Instagram

Information Source (social networking sites)	
No comments received	

Information Source (other)	
Driving through on freeway	
Friends	
Friends on FB	
Past inhabitant	

Have you seen or heard any advertising about Wilsonville in the past 12 months? Where did you see or hear the advertising?

Advertising in Past 12 Months
Billboard
Don't know
Facebook
Facebook
Facebook from my son who worked there
FB
From daughter
Internet
Online
Print media
Radio
T. V.
Television
the web
Tv
Tv
TV
TV. Car dealership advertising

What is the first word, phrase or image that comes to mind when you think of Wilsonville?

First Word, Phrase or Image When You Think of Wilsonville
'Old school' Oregon!
A nice area
Air museum
Airplane museum
Bad freeway access and congestion
beautiful
Beautiful old houses
Bedroom neighborhood
Blank
Bucolic
Bullwinkle's

First Word, Phrase or Image When You Think of Wilsonville
Busy
Car sales
Cars
Close
Coming south from Portland on i5, the traffic lets up around Wilsonville.
Country
Country roads
Sonic
Driving to work
Far away
Fishing
Fishing
Friendly
Fry's
Fun
Green
Green
Home
Home
horses
l like it.
I wonder where it is?
I-5
I-5
I-5 goes through it.
Industry
Just past Portland
Location?
Lowry's
My old home.
Near Portland
New
nothing
Nothing
Nothing. I don't know about it
Oregon
Outdoors
Outlet mall
Patents
Peaceful
Power plant
pretty

First Word, Phrase or Image When You Think of Wilsonville
Pretty and friendly
pretty good food
Quite a distance
Relaxing
Relaxing
Relaxing
River I-5
Scenic
Shopping mall
Shops
Simpson's
Sonic
South of Portland
Stress free place
Subaru
Suburb
Suburban
TEST
The women's prison
Town on the way to Tigard
Toyota
Toyota
Toyota
Traffic
Traffic
Traffic
Traffic
Traffic jam
Traffic on I-5
Visit
Waterways
When I lived there, I liked riding my bike.
Where is it?
Where the heck is Wilsonville?

What aspects of Wilsonville are most attractive to you, based on your past experience, impressions, or what you may have seen or heard?

Most Attractive Aspects of Wilsonville
A town in Oregon
Attractive area.
Beautiful countryside

Camping by rive	Aspects of Wilsonville
Champoeg Park	
close to Portlan	
Do not know	u-may go to 200
Do not know Don't know.	
	nd from the freeway. Lots of different shopping choices.
	nd from the freeway. Lots of different shopping choices.
Family friendly Food and restau	ranta
Haven't heard n	
	hat I can think of.
	as changed since we moved!
	w which Wilsonville (state?) this is in.
	, I would just like to tour around
-	n at the First Tech Credit Union there 2 years ago and everyone was really niceseems like
	er to Wilsonville though ard of the place but would love to win the prize. lol
· · · ·	ssion. I may have seen something on Facebook but I didn't remember I of Wilsonville, but with the chutzpah to create this post, there must be a reason to visit.
	sins who live there
I love the green	
	ars ago when Damascus Hospital was still open and someone I knew was there.
	f an attractive element.
	place to raise a family. It was beautiful to walk to the store(mail) that used to be there.
It looks fun. Rela coming up.	axing Beautiful from your website page. We have never been and our 19 anniversary is
It looks very Gre	en from the freeways
It's beautiful. If	could move further south I'd move there. The Fry's and the Sonic don't hurt
It's lovely and ru	ral. I had a friend who kept horses out there. I've heard about the wine too!
I've never been	in the city. Just driven past on the way to Salem.
Lay Lake, Wilsor	ville Baptist Church, friendly people
Lottery office lo	cated there, nice short drive-
Mostly car deale	ership ads.
Near Portland	
Never been and	never heard.
Never heard of i	t
Never heard of i	t till now
none	
None	
None	
Not crowded	
	g to Fry's, I haven't explored Wilsonville.
Out in the count	

Restaurant Restaurants Stores, malls Restaurants. Parks. Scenery and people Shopping Shopping Shopping Shopping Some good restaurants The backroads and memories The building height limitation. Events in the park. The car museum The chance to get away from the crowds and enjoy a laidback friendly atmosphere. the drive into town The italian and Thai Restaurants The outlet mall off freeway The river the river, the history, the quaint shopping The kwillamette The Willamette river The Willamette river The wineries Very clean and arranged well to handle the traffic. We often get off at this exit to go to our son's in Beaverton rather than fight the traffic on 217 etc. Vibrant local community in a lovely coun	Most Attractive Aspects of Wilsonville
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What's available for visiting and atmosphere. Where is Wilsonville? Willamette river	
Where is Wilsonville? Willamette river	
World of Speed	Willamette river
	World of Speed

Are there any characteristics of Wilsonville or impressions you have of Wilsonville which might deter you from visiting in the future? (Please describe)

Deterring Impressions of Wilsonville
A long drive from Portland
Congestion, over population, expensive
Food and events

Deterring Impressions of Wilsonville

I avoid Wilsonville because the gas stations, although, accessible from the freeway have reduced access to the freeway. It's unpleasant enough that I avoid Wilsonville the majority of the time.

I think it's been historically viewed as a little backwoods and Conservative.

Not much in the way of cultural life

Not much reason to go, except World of Speed

Terrible traffic. High costs.

The traffic is always absolutely terrible getting there. There isn't a lot

Traffic

Traffic

Traffic on Interstate 5. Traffic getting on and off the freeway.

Which of the following types of destinations have you visited on an overnight vacation in the past three winters? (other)

Overnight Vacation Destination Types Visited in The Past Three Years (other)
Art
desert
Haven't been anywhere. Housebound
Haven't had a vacation in many years
High desert areas (Bend, OR)
palm springs
Passing through. Place to eat dinner. Sleep for night
Sorry. No vacations. No \$
Visiting

In general, what is the best way for us to reach you to make you aware of events, special packages, area improvements, etc.? (other)

Overnight Vacation Destination Types Visited in The Past Three Years (other)
Billboard
Billboard along the freeway.
Radio talk show
Word of mouth

Appendix: Open-Ended Comments

WILSONVILLE WINTER 2018/19

Table of Contents

Where are your lodging accommodations located? (other)	1
Which of the following sources of information were most effective in planning your visit?	1
With whom are you traveling today? (other)	3
What is the main purpose of your visit to the Wilsonville area this trip?	3
What kind of activities did you or will you do while on this trip?	6
Which of the following, if any, have you visited or do you plan to visit during this trip? (other)	8
Do you remember any messages, slogans, or anything else from Wilsonville information sources or advertising that was particularly effective?	
Do you have any comments or suggestions regarding Wilsonville?	9

Where are your lodging accommodations located? (other)

Lodging Accommodations (other)
Albany
Chompoeg
employee / live in Portland
Hillsboro
Hillsboro
Hubbard ?
n/a
n/a
Sherwood
Tualatin
Tualatin

Which of the following sources of information were most effective in planning your visit?

Information Source (other website)
dgcoursereview.com
Dog park
google
google
Google
Google maps
Google maps
Lake Oswego Public Library
McMenamins
Museum of Speed
Portlandcarsandcoffee.com
State Parks
TripAdvisor.com
Wlwv.k12.or.us
wooden tulip website
World of Speed
World of Speed

Information Source (social networking sites)
Amazon
Facebook
Facebook
Facebook

Information Source (social networking sites)
Facebook
Facebook to find Black Arrow coffee. We heard it was amazing and had to try it.
Facebook/Instagram
Urban spoon, maps

Information Source (smartphone app)	
Google	
Google	
Google maps	
Hotels.com	
Trip adviser	

Information Source (newspaper/magazine article)

No comments received

Information Source (other)
Airbnb
Attend catholic church; buy gas at fred meyer
Car Service Appointment
Come almost daily for walks at Graham Oaks
Dog Park
Drive by
Drive by
Driving by to Woodburn Race Track
eating
Expedia
FM Fred Meyer
Fred Meyer
Friends
Fry's website
Google maps
Grew up there

Information Source (other)
Hiking Book
job
Job Offer-taken, now I work here
letter and calendar notice
Live nearby
McMenamin's passport
McMenamin's passport
McMenamins passport stamp
Meeting at Starbucks
Our grown son & family live here
Our kids live here
Real Estate Agent
Saw place from freeway
Shopping ads
training class in the area
Trying to locate old haunts from when I graduated WLHS in the 70s.
used to live in Wilsonville
Used to volunteer at the library
Visit family and friends. Use local small business there for services and food.
World of Speed
Work
Work
Work
Work
Work related
Work, KeyBank

With whom are you traveling today? (other)

Traveling With (other)	
at living facility	
Grand children	
myself	
Uber riders to Mentor Graphics	

What is the main purpose of your visit to the Wilsonville area this trip?

Main Purpose of Visit (special event)
birthday dinner at local restaurant
Concert
Grandchild's birthday celebration
Memorial

Main Purpose of Visit (special event)		
School sports, amusement park		
Speed demons car cruise		
The Shriner's		
The Shriner's	 	

Beer birthday Bullwinkle's!!! Car appointment Car appointment Car appointment Church church Church Costco Costco, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eating! food Food Food Food SGym Forder Schopping Gorcery shopping Grocery shopping Hungry I used to live there Library Lunch Lunch Lunch<	Main Purpose of Visit (other)
Bullwinkle's!!! Car appointment Car appointment Choir rehearsal at church church church Costoo, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eating! food Food Food Food 4 Food 5 Food 4 Food 5 Food 4 Food 8 Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Hungry I used to live there Library lunch Lunch	Beer
Car appointment Car Dealership Choir rehearsal at church church Church Church Costco Costco, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eat Eat Eat Eating Eating Food Food Food Food Food Food Sqm Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping I used to live there Library I used to live there Library Lunch Lunch Lunch Lunch Lunch Lunch Lunch	birthday
Car Dealership Choir rehearsal at church church church Costco Costco, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eating Eating Food Food Food Food Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch Lunch with friends	Bullwinkle's!!!
Choir rehearsal at church church church Church Costco Costco, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eat Eating Eating Eating food Food Food Food Food Food Grocery shopping Grocery shopping Grocery shopping Hungry I used to live there Library lunch Lunch Lunch Lunch Lunch Lunch	Car appointment
church church Church Costco, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eat Eat Eating Eating! food Food Food Food Food Food sGym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library Lunch Lunch Lunch Lunch Lunch	Car Dealership
church Church Costco Costco, Fryl's, beer pubs, passing through Dog Park Dog Park Eat Eat Eat Eat Eating Eating! food Food Food Food Food A Food Segm Fryl's electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch Lunch Lunch Lunch Lunch Lunch Lunch	Choir rehearsal at church
Church Costco Costco, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eat Eating Eating! food Food Food Food Food / food / lunch Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch lunch Lunch Lunch Lunch Lunch	church
Costco Costco, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eating Eating! food Food Food 4 Food 5 Food 4 Food 5 Food 4 Food 5 Food 4 Food 5 Food 4 Food 6 Food 7 Innch Fool 8 Grocery shopping Grocery shopping Hungry 1 used to live there Library lunch Lu	church
Costco, Fry\'s, beer pubs, passing through Dog Park Dog Park Eat Eat Eating Eating! food Food Food / Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Hungry I used to live there Library lunch Lunc	Church
Dog Park Dog Park Eat Eat Eating Eating! food Food Food Food / lunch Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch	Costco
Dog ParkEatEatingEating!foodFoodFoodFood & GymFry\'s electronics and stop at school pioneer Pacific collegeGrocery shoppingGrocery shoppingHungryI used to live thereLibraryLunch with friends	Costco, Fry\'s, beer pubs, passing through
Eat Eating Eating! food Food Food Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch Lunch <	Dog Park
Eat Eating Eating! food Food Food food / lunch Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch lunch lunch lunch Lunch Lunch Lunch Lunch Lunch Lunch Lunch Lunch Lunch Lunch Lunch	Dog Park
Eating Eating! food Food Food food / lunch Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch Lunch with friends	Eat
Eating!foodFoodFoodfood / lunchFood & GymFry\'s electronics and stop at school pioneer Pacific collegeGrocery shoppingGrocery shoppingHungryI used to live thereLibrarylunchlunchLunch <td>Eat</td>	Eat
foodFoodFoodfood / lunchFood & GymFry\'s electronics and stop at school pioneer Pacific collegeGrocery shoppingGrocery shoppingHungryI used to live thereLibrarylunchlunchLunch<	Eating
Food Food / lunch Food & Gym Froy\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch Lunch with friends	Eating!
Food food / lunch Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch	food
food / lunch Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch lunch lunch Lunch Lunch Lunch Lunch Lunch Lunch	Food
Food & Gym Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Grocery shopping Hungry I used to live there Library lunch	Food
Fry\'s electronics and stop at school pioneer Pacific college Grocery shopping Hungry I used to live there Library lunch	food / lunch
Grocery shopping Grocery shopping Hungry I used to live there Library lunch lunch Lunch Lunch Lunch Lunch Lunch Lunch	Food & Gym
Grocery shopping Hungry I used to live there Library lunch lunch Lunch Lunch Lunch Lunch Lunch Lunch	Fry\'s electronics and stop at school pioneer Pacific college
Hungry I used to live there Library lunch Lunch with friends	Grocery shopping
I used to live there Library lunch lunch lunch Lunch Lunch Lunch Lunch Lunch Lunch	Grocery shopping
Library lunch lunch lunch Lunch Lunch Lunch Lunch Lunch Lunch	Hungry
lunch Lunch with friends	I used to live there
lunch lunch Lunch Lunch Lunch Lunch Lunch Lunch with friends	Library
lunch Lunch Lunch Lunch Lunch Lunch Lunch Lunch	lunch
Lunch Lunch Lunch Lunch Lunch Lunch with friends	lunch
Lunch Lunch Lunch Lunch with friends	lunch
Lunch Lunch Lunch with friends	Lunch
Lunch Lunch with friends	Lunch
Lunch with friends	Lunch
	Lunch
Maker event	Lunch with friends
	Maker event

Main Purpose of Visit (other)
McMenamins passport
Museum of Speed
Nonprofit training
pa swing through
Passing through from Seattle today
passing through today
Play center
Portland Cars and Coffee
Restaurant
restaurant that's it
Restaurant visit
see tulips and shopping
shopping
shopping
shopping
shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping
Shopping & dog walking in the parks
shopping and eating
Shopping and eating at restaurants
Shopping at quilt store
shopping Costco, sew n lovely
Shopping, car maintenance
Stopped at Costco and to get something to eat
Stopped at. Costco
To eat at Sonic
Trip to vet clinic

Main Purpose of Visit (other)
tulips
Visit McMenamins pub
Visit vanguard brewery. Worth the drive
Volunteer at Coffee Creek
winery
Work
work here
Working at Costco.
World of Speed
World of Speed

What kind of activities did you or will you do while on this trip?

Activities This Trip (Snowsports)	
No comments received	

Activities This Trip (Special Events)	
Blazers, Timbers	
Brew fest	
concerts	
Convention	
gfd	
Music	
Music, play	
Pow wow	
Soccer tournament	
Sporting events	
UFO Fest, Blazers, Hops, etc.	
UFO festival	
Wilsonville baseball	

Activities This Trip (other)
Airport
attended church
BBQ
Brewery
Brewpub

Bridgeport Mall Bull Winkles Business/friend meeting car culture Cashing lottery tickets
Business/friend meeting car culture
car culture
Cashing lottery tickets
church
Church
church choir rehearsal
Doctor
Dog Park
Eat
everything
Family Fun Center
Family visit
Friends
Fry's Electronics
Got lattes at Black Arrow coffee
Government camp
Gym
Home repair construction
I work here
Just looking around didn't take long shopped T Sammy's
Library
Lunch
Lunch
mall
mall
my hood
None
outlet
outlet mall
outlet mall
paddle board, kayak, wakeboarding in Willamette river
Professional meeting
shooting
shopping
Shopping
ski
tulip viewing
Vanguard brewery
Visit former college
Visit friends

Activities This Trip (other)
Visited veterinarian
Visiting friends
Washington square mall
we are the kayakers
Willamette
Woodburn outlet
Woodburn Outlet
wooden shoe
Work
Working
Working at Costco.

Which of the following, if any, have you visited or do you plan to visit during this trip? (other)

Visit or Plan to Visit This Trip (other)
Airport
Aurora Airport
Charbonneau
Corvallis
EC Gaston
Eugene
Friends home
Fry's Electronics
Fry's Electronics
Goodwill
Hospitals
Library
My Hood
None
Pool
Ppc and Washington Square
Progressive club
ram restaurant
Sherwood cinema

Visit or Plan to Visit This Trip (other)
Sherwood Regal Cinema
Silver falls, Portland Art Museum, Hagg Lake, Detroit Lake, Anthony Lakes
St. Francis Episcopal Church
Starbucks
Traveling back to Salem from an appointment in Portland
Troutdale
Vanguard brewery
Wilsonville only
wooden shoe tulip
wooden shoe tulips
wooden shoe tulips
Work
Work
Working at Costco.
Zoo

Do you remember any messages, slogans, or anything else from Wilsonville information sources or advertising that was particularly effective?

Effective Ad/Information Message
🜢 fire department, 🏠 camels,! 📾
horses
I keep hearing that Black Arrow Coffee is awesome
Scenery in books
signage
winery sign

Do you have any comments or suggestions regarding Wilsonville?

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Business	Promoter	A very clean place. Updated, scenic and easy to access.
Day visitor	Arts / culture	Detractor	seems like a nice place
Day visitor	Arts / culture	Detractor	We have taken The WES to Wilsonville on several trips just to see how the ride was. We had a good time.
Day visitor	Business	Detractor	Good luck.
Day visitor	Business	Detractor	I'd like to see plant-based options (restaurant)
Day visitor	Business	Detractor	Improve traffic
Day visitor	Business	Detractor	n/a

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Business	Detractor	Needs to develop own bridge and become less I 5 centric.
Day visitor	Business	Detractor	The wes should run all day!!! It is so stupid that it stops for hours a day.
Day visitor	Business	Detractor	Traffic is HORID!
Day visitor	Business	Passive	I love the bridge where the students painted all the tiles
Day visitor	Business	Passive	n/a
Day visitor	Business	Passive	Nice town, friendly people
Day visitor	Business	Passive	No
Day visitor	Business	Passive	None
Day visitor	Business	Passive	Not Really
Day visitor	Business	Promoter	Beautiful little town.
Day visitor	Business	Promoter	n/a
Day visitor	Business	Promoter	n/a
Day visitor	Business	Promoter	No
Day visitor	Business	Promoter	None
Day visitor	Combine business/pleasure	Detractor	My visits are for organizations office is there. Also have a couple favorite restaurants.
Day visitor	Combine business/pleasure	Detractor	When I was working I attended many conferences there. Now that I am retired we tend to go there for shopping at Fry's, Camping World and stop for gas at Costco.
Day visitor	Combine business/pleasure	Passive	Delightful town. We enjoy walking in the park.
Day visitor	Combine business/pleasure	Passive	I hope to check out museums soon.
Day visitor	Combine business/pleasure	Passive	Push for a only lane leaving going south on I-5 will reduce congestion
Day visitor	Combine business/pleasure	Passive	Traffic congestion
Day visitor	Combine business/pleasure	Passive	You need restaurants with vegan choices. Your library is great!
Day visitor	Combine business/pleasure	Promoter	I like Wilsonville. Great town. When I lived in Aurora I would do all my shopping in Wilsonville.
Day visitor	Combine business/pleasure	Promoter	Love the park areas, always a good city for all needs!
Day visitor	Combine business/pleasure	Promoter	nope
Day visitor	Combine business/pleasure	Promoter	Wilsonville is a very pretty country town!
Day visitor	Combine business/pleasure	Promoter	Wilsonville was a little town when I was a kid growing up in Newberg. It has now become a destination for several activities. Wilsonville is a nice place.

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Combine business/pleasure	Promoter	Would love to have easy non-motorized boat access to the river i.e.: kayak/canoe access.
Day visitor	Combine business/pleasure	Promoter	You have done an excellent job of keeping business separate from residential and keeping it green (trees wtc)
Day visitor	Leisure & sightseeing	Detractor	I grew up on a farm located between Four Mile creek and Yellow Leaf creek left there app. 60 years ago have no family left there and sold farm years ago no desire or plans to ever locate there !!!
Day visitor	Leisure & sightseeing	Detractor	Nice Town
Day visitor	Leisure & sightseeing	Detractor	No
Day visitor	Leisure & sightseeing	Detractor	Overall I'm looking to retire it's a possible location
Day visitor	Leisure & sightseeing	Passive	I grew up in Lake Oswego so spent a lot of time there.
Day visitor	Leisure & sightseeing	Passive	less rain
Day visitor	Leisure & sightseeing	Passive	Lots of great restaurants and stuff popping up there
Day visitor	Leisure & sightseeing	Passive	more surveys
Day visitor	Leisure & sightseeing	Promoter	Add more hands-on activities
Day visitor	Leisure & sightseeing	Promoter	Can't wait to come back
Day visitor	Leisure & sightseeing	Promoter	Might have to do something besides family fun center next time
Day visitor	Leisure & sightseeing	Promoter	n/a
Day visitor	Leisure & sightseeing	Promoter	n/a
Day visitor	Leisure & sightseeing	Promoter	n/a
Day visitor	Leisure & sightseeing	Promoter	Nice & great customer service until now
Day visitor	Leisure & sightseeing	Promoter	Please improve roads around Holiday Inn
Day visitor	Leisure & sightseeing	Promoter	Very pretty town!
Day visitor	Leisure & sightseeing	Promoter	Wilsonville needs a restaurant.
Day visitor	Other	Detractor	Although there are is a nice park and the old Regal theater complex in Wilsonville, I don't think that there is much to do for entertainment.
Day visitor	Other	Detractor	Always lots of traffic. Promo stickers or pins are better than patches
Day visitor	Other	Detractor	Better road signs
Day visitor	Other	Detractor	Confusing lane changes required near freeway.
Day visitor	Other	Detractor	Fix your survey so we can see the beginning of these questions. I go to Wilsonville to go to Sonic.

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Other	Detractor	Good transit
Day visitor	Other	Detractor	I hate going to or from Wilsonville, traffic because of the Boone bridge sucks.
Day visitor	Other	Detractor	I'm employed in WSVL,
Day visitor	Other	Detractor	Make Survey Shorter
Day visitor	Other	Detractor	Maybe promote any bike/walking paths you might have. Do more on Facebook advertising festivals, races and other fun events.
Day visitor	Other	Detractor	No
Day visitor	Other	Detractor	No. We ducked into Wilsonville because of gridlock on I-5. We were not in Wilsonville as a first choice. Oregon traffic is a nightmare.
Day visitor	Other	Detractor	None
Day visitor	Other	Detractor	nope
Day visitor	Other	Detractor	Sorry, no.
Day visitor	Other	Detractor	There can be a jam on I-5 outside of W- ville, & pay with stickers are better than patches :)
Day visitor	Other	Detractor	Too much building/homes
Day visitor	Other	Detractor	traffic
Day visitor	Other	Detractor	Used to live there over 30 years ago. Great little town.
Day visitor	Other	Detractor	We used Wilsonville more like a lot
Day visitor	Other	Detractor	We usually use Wilsonville as a short pit stop while traveling between Salem and Portland. Don't
Day visitor	Other	Detractor	You have the WORST walk score in ALL OREGON!! This isn't 1971, so stop designing your city as if the only transportation that exists is cars!! You're on a navigable river. You have a rail line that even has (marginal) commuter rail. Use THOSE resources and get with the program! Lived nearby for 12 years, and your auto-dependency (except for the opening of WES) only got worse. Beyond embarrassing. This isn't Texas.
Day visitor	Other	Passive	Clearer information for those who take Tri met to get here. Bus drivers were very helpful at how to link up to Tri met when Wes is not running. But sitting at bus stop and calling the phone number on a

Туре	Reason for Visit	Net Promoter	Additional Comments
			weekendclosed. No help. Also a few we're clueless at where the bus stop was from Fry's. It's behind and not too far of a walk. But far enough it is not the place
			when one is there, or Bullwinkle's would think a stop to be.
Day visitor	Other	Passive	Efficiently planned with lots of services and amenities close by.
Day visitor	Other	Passive	I only use Wilsonville for shopping, and don't know anything about the other topics in the survey. That isn't marketed broadly in Portland
Day visitor	Other	Passive	Live nearby, Tualatin, so love the food choices, shopping is minimal.
Day visitor	Other	Passive	Lovely community. We stop by often on our way up/back to Portland from Salem. Sometimes However, we do make specific trips to Wilsonville on occasion.
Day visitor	Other	Passive	My son knew his way around so he is my tour guide
Day visitor	Other	Passive	Needs to be connected to north-south TriMet system.
Day visitor	Other	Passive	No
Day visitor	Other	Passive	No
Day visitor	Other	Passive	No
Day visitor	Other	Passive	Not really
Day visitor	Other	Passive	Traffic is still horrible
Day visitor	Other	Passive	We used to stay there on our trips to Portland, but traffic has become worse, and there have been long delays, so now staying in the city itself.
Day visitor	Other	Passive	Wilsonville is a very nice city.
Day visitor	Other	Promoter	enjoy sightseeing. farmland
Day visitor	Other	Promoter	Fun to visit
Day visitor	Other	Promoter	Great city
Day visitor	Other	Promoter	I like coming to Wilsonville but the traffic on I-5 through there needs some definite study!
Day visitor	Other	Promoter	I like Wilsonville but I wouldn't come back here for daily activities
Day visitor	Other	Promoter	I love Wilsonville!
Day visitor	Other	Promoter	Improve traffic flow. Too much of a bottleneck coming in & out of Wilsonville
Day visitor	Other	Promoter	It is a nice, clean community minded town.

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Other	Promoter	Nice walkable town.
Day visitor	Other	Promoter	no
Day visitor	Other	Promoter	We had a lot of fun at Family Fun Center
Day visitor	Other		Traffic is bad
Day visitor	Outdoor recreation	Passive	More recreational cycling routes
Day visitor	Outdoor recreation	Passive	The dog park is a great stop. It could use some work.
Day visitor	Outdoor recreation	Passive	Your parks are wonderful, especially Memorial Park. The playgrounds are awesome, water play area fun, plenty of picnic tables, fun little hikes!
Day visitor	Outdoor recreation		Growing too fast for road capacity. I-5 over conge
Day visitor	Relocation	Detractor	You focus on too many houses! Add attractions!
Day visitor	Relocation	Passive	none
Day visitor	Relocation	Promoter	Relocating to Wilsonville next month
Day visitor	Special event	Detractor	All retail/public interactions were great. Some High School parent volunteers were very rude at sporting events. Very sad representation for school and community.
Day visitor	Special event	Detractor	Most of my trips were to transport my adult child to and from the OIT Campus, and made in the evenings. I have also been to Bullwinkle's on several occasions. Neither purpose for my visit allowed me much time to explore the area.
Day visitor	Special event	Passive	An official 'Things to do' website.
Day visitor	Special event	Promoter	coffee too expensive
Day visitor	Special event	Promoter	Had we not relocated to Tigard from Pennsylvania almost ten years ago, our move most certainly would have been to Wilsonville.
Day visitor	Visit friends/family	Detractor	Hard to get in & out during traffic times
Day visitor	Visit friends/family	Detractor	Keep the roads up with the population.
Day visitor	Visit friends/family	Detractor	Lower your housing prices. Total ridiculous to rent or buy home in this town.
Day visitor	Visit friends/family	Detractor	Need more of a downtown feel, too commercial feeling
Day visitor	Visit friends/family	Detractor	no
Day visitor	Visit friends/family	Detractor	There are more interesting places around than Wilsonville
Day visitor	Visit friends/family	Detractor	You gotta try Black Arrow Coffee!

Туре	Reason for Visit	Net Promoter	Additional Comments
Day visitor	Visit friends/family	Passive	Beautiful city. Feels safe. Lots of amenities.
Day visitor	Visit friends/family	Passive	I wish you could fix the congestion on I- 5I truly dread driving through the area and unless I am meeting family in Wilsonville I do not ever stop because of the traffic issues.
Day visitor	Visit friends/family	Passive	no
Day visitor	Visit friends/family	Passive	Traffic flow is a nightmare
Day visitor	Visit friends/family	Promoter	Enjoyed my visit, will be back.
Day visitor	Visit friends/family	Promoter	Love the transportation.
Day visitor	Visit friends/family	Promoter	N/A
Day visitor	Visit friends/family	Promoter	nope, I've been going to Wilsonville for about 10 years
Day visitor	Visit friends/family	Promoter	Such a nice place.
Day visitor	Visit friends/family	Promoter	Villebois is confusing to drive around.
Day visitor	Visit friends/family	Promoter	We like swinging through Wilsonville, love the feel of the town and the variety of food and shopping choices.
Day visitor	Visit friends/family	Promoter	Wilsonville is a Beautiful Town.
Day visitor	Visit friends/family	Promoter	Would love an Aquatic swim park!!!
Day visitor	Winery tourism	Detractor	It is a cool small town with friendly people, don't change too much
Day visitor		Detractor	None
Day visitor		Detractor	None
Day visitor		Detractor	The driving congestion increases with very poor future planning engineering.
Day visitor		Detractor	There is nothing 'over the top wow!' Clean and City well maintained.
Day visitor		Promoter	Wilsonville is like a sweet little town, not much
Full-Time Resident		Detractor	Activities are not diverse or communicated well
Full-Time Resident		Detractor	Better restaurants and bars
Full-Time Resident		Detractor	Bring Hop & Drops to town, solve the traffic issue
Full-Time Resident		Detractor	Bus service is great! Wilsonville is not a destination, though. But we live near and love it.
Full-Time Resident		Detractor	can have terrible traffic shopping not good restaurants mediocre

Туре	Reason for Visit	Net Promoter	Additional Comments
Full-Time Resident		Detractor	Could really use an activity center with facilities for seniors. More restaurant choices.
Full-Time Resident		Detractor	Good for food, Good sushi best.
Full-Time Resident		Detractor	I don't think of Wilsonville as a place to go beyond argyle square. Would love to see new brewpubs open up or learn about things to do. Seems like another bedroom community like Sherwood (and Tualatin) and not really a destination. As a local in area though, a farmer's market would be a huge draw on weekends and I'd go
Full-Time Resident		Detractor	I keep saying over and over. More restaurants. (Good ones not chains, and we have enough burger joints) netter shopping in all levels from grocery to clothes to anything really. All we have here is target and Freddie's.
Full-Time Resident		Detractor	It is a place to live - not visit
Full-Time Resident		Detractor	It would be nice to see more privately own/run cafes & restaurants.
Full-Time Resident		Detractor	Mountain dog park area, dog wash station in park
Full-Time Resident		Detractor	my family enjoys visiting
Full-Time Resident		Detractor	Nice little town. Easy to get to things. Safe quiet and good traffic flow most times of the day.
Full-Time Resident		Detractor	no
Full-Time Resident		Detractor	not much shopping
Full-Time Resident		Detractor	Our area needs a horse park. A place where you can put on shows, English and western maybe trail rides. That would require restaurants, hotels, feed and tack stores, gas stations, hardware stores. Just a variety of businesses.
Full-Time Resident		Detractor	There is very little to do in Wilsonville, outside of lake activities. There is one place to eat and one grocery store. I love the small town life but would not mind some basic upgrades such as banking options,
Full-Time Resident		Detractor	There needs to be some sort of recreation activities for adults beyond eating or drinking. Maybe like an escape room or

Туре	Reason for Visit	Net Promoter	Additional Comments
			like a more extended farmers market,
			generally more community events.
Full-Time Resident		Detractor	traffic suck
Full-Time Resident		Detractor	Very Commercial Area. Not a lot of charm. Has clinical feel. What exists is newer and nice. Very clean.
Full-Time Resident		Detractor	We live in Charbonneau, young active retired. We are looking forward to more activities in the Wilsonville town center development. Would like more shopping, walking, dining, meeting a friend for coffee activities in Wilsonville.
Full-Time Resident		Detractor	We need better restaurants (too much fast food and chains.) Bike trails don't hook up to anywhere. Not much to do in the winter.
Full-Time Resident		Detractor	Wilsonville needs to open up its river area in Oldtown and further develop. It's the only possible public possibility this side of I 5.
Full-Time Resident		Detractor	Wilsonville need greater access to the river for non boaters.
Full-Time Resident		Detractor	Wilsonville needs a greater variety of ethnic restaurantse.g., Korean, Vietnamese, Japanese
Full-Time Resident		Detractor	Wilsonville needs more of a variety of lower-cost restaurants and teen activities.
Full-Time Resident		Passive	could use a little more variety of businesses and restaurants
Full-Time Resident		Passive	Find a way to expand the bridge, Fix traffic
Full-Time Resident		Passive	It would be nice to have a Chili's type restaurant again.
Full-Time Resident		Passive	Love everything but the bus lines run on wes-time
Full-Time Resident		Passive	Need a way for cyclists and pedestrians to cross the Willamette, need river access/beach at Memorial Park.
Full-Time Resident		Passive	Need more quality restaurants
Full-Time Resident		Passive	Pleasant, limited on things to do in town.
Full-Time Resident		Passive	The increase in traffic needs to be addressed. I wish we had a few more restaurants and a few less Starbucks. Our parks are lovely. I enjoy showing them off to out of town guests.

Туре	Reason for Visit	Net Promoter	Additional Comments
Full-Time Resident		Passive	This city has potential. More ethnic restaurants and brewpubs would help. Maybe a nice wine tasting room. I would also like a nice place for billiards. Finally, a YMCA or even a community college gym open to the public would be great.
Full-Time Resident		Passive	Thanks! Traffic flow improvement More
Full-Time Resident		Passive	restaurants We need events like outdoor craft shows, some sort of festivals that celebrate our history, and activities centered around things residents can enjoy too. We have only 1 restaurant, nowhere to stay overnight and no advertisement of whatever there is here. It's time for us to grow up!
Full-Time Resident		Passive	Where's the main area where we can walk/shop/sit at a table outside?
Full-Time Resident		Promoter	Better night life, more upscale restaurants, pool tasting house local.
Full-Time Resident		Promoter	I love how Portland is so dog friendly with like drinking bowls around shops. That would make shops and restaurants seem more welcoming. More swimming access to the Willamette River would be great, it is very centered around boating activities and there are less options for other recreation.
Full-Time Resident		Promoter	More biking options and trails to other townships
Full-Time Resident		Promoter	Moved here a year & a half ago. Absolutely love it
Full-Time Resident		Promoter	Need to put microwave in the room & deposit safe
Full-Time Resident		Promoter	Nice place to live.
Full-Time Resident		Promoter	NOT REALLY
Full-Time Resident		Promoter	The City Council seems to have betrayed the vision of Villebois, and the city in general, in favor of developers.
Full-Time Resident		Promoter	Very nice, clean and friendly community.
Full-Time Resident Full-Time Resident		Promoter Promoter	We love all Wilsonville residential people. We love living in Wilsonville. Excited to see
			some

Туре	Reason for Visit	Net Promoter	Additional Comments
Overnight visitor	Business	Detractor	Everything paid for by company
Overnight visitor	Business	Detractor	Lower gas costs
Overnight visitor	Business	Passive	signs need to be more visible, I can't find businesses or restaurants
Overnight visitor	Business	Promoter	more places to eat. Wilsonville housing market is expensive.
Overnight visitor	Business	Promoter	More RV Parks
Overnight visitor	Business	Promoter	Traffic is awful here
Overnight visitor	Leisure & sightseeing	Detractor	Just getting to know you
Overnight visitor	Outdoor recreation	Detractor	World of Speed is cool
Overnight visitor	Visit friends/family	Promoter	Beautiful place, wish I lived there.
Overnight visitor	Visit friends/family	Promoter	horse country! love it!
Overnight visitor	Visit friends/family	Promoter	More signage please - especially prior to losing a lane!!
Overnight visitor	Visit friends/family	Promoter	Visit my family once a month. Stay in local hotels.
Overnight visitor	Visit friends/family	Promoter	We love Wilsonville!
Overnight visitor	Visit friends/family	Promoter	Work on traffic flow — I do not ha e suggestions on how but
Part-time Resident	Outdoor recreation	Passive	Build a bigger skate park and develop the river front with restaurant and breweries
Part-time Resident	Visit friends/family	Detractor	Legalized gambling
	Business	Promoter	Wilsonville is a cute town, very pretty
	Visit friends/family	Detractor	no