

VOTING MEMBERS

Jeff Brown, General Manager, Hotel Eastlund

Darren Harmon, Chair General Manager, Family Fun Center

Al Levit Former Commissioner, City of Wilsonville Planning Commission

Dave Pearson, Vice Chair Executive Director, World of Speed Motorsports Museum

Brandon Roben CEO, Oaks Park

David Stead General Manager, Langdon Farms Golf Club

ADVISORY / EX-OFFICIO MEMBERS

City of Wilsonville

City Councilor Charlotte Lehan, Council Liaison Michael McCarty, Parks & Recreation Director Brian Stevenson, Community Services Manager (designee) Erica Behler, Parks & Recreation Coordinator (designee)

Clackamas County Tourism & Cultural Affairs (TCA) Danielle Cowan, Director Samara Phelps, Development Lead (designee)

Washington County Visitors Association (WCVA)

Carolyn McCormick, President/CEO Sylke Neal-Finnegan, VP/Marketing & Communications (designee)

Wilsonville Area Chamber of Commerce Kevin Ferrasci O'Malley, CEO

STAFF

Mark Ottenad, Public/Government Affairs Director

OPERATIONS AND DEVELOPMENT COORDINATOR

Vertigo Marketing, LLC Lynnette Braillard and Trev Naranche, Principals

Wilsonville Tourism Promotion Committee

MEETING AGENDA

Tuesday, November 20, 2018 • 1–3 pm Willamette River Room, Wilsonville City Hall

elcome	1:00
Committee members and guests introductions	
ommittee Business and Updates	1:10
Approve Prior Meeting Minutes of Sept 27, 2018 *	<i>p. 3</i>
 Reports: Clackamas County Water Tourism Findings: Wilsonville * Arts, Heritage and Culture Strategy Community Meeting Wilsonville Proposal for RFP to Host 2020 Oregon Mayors Assn (OMA) Statewide Conference for Holiday Inn * 	р. 5 р. 10
City's Community Tourism Grant Program: Clarify event criteria to events occurring primarily within the City of Wilsonville	
ertigo Marketing Report	10:40
RRC Assoc. Summer Visitor Profile Survey Report *	p. 34
RRC Assoc. Winter Visitor Profile Survey Questionnaire *	p. 65
Pocket Trips marketing collateral	
Print and online promotions	
ExploreWilsonville.com tourism website re-design	
STR lodging trends report: Sept 2018 YTD *	p. 73
Proposed comprehensive benchmarking lodging report	
djourn	3:00
Next Tourism Promotion Committee Meeting: Thur, Dec. 20, 10 am – 12 pm, at Parks & Recreation Mt Hood Conference Room, Town Center Park, 29600 SW Park Place	
	Committee members and guests introductions Definition Approve Prior Meeting Minutes of Sept 27, 2018 * Reports: • Clackamas County Water Tourism Findings: Wilsonville * • Arts, Heritage and Culture Strategy Community Meeting • Wilsonville Proposal for RFP to Host 2020 Oregon Mayors Assn (OMA) Statewide Conference for Holiday Inn * City's Community Tourism Grant Program: Clarify event criteria to events occurring primarily within the City of Wilsonville Pritigo Marketing Report RRC Assoc. Summer Visitor Profile Survey Report * RRC Assoc. Winter Visitor Profile Survey Questionnaire * Pocket Trips marketing collateral Print and online promotions ExploreWilsonville.com tourism website re-design STR lodging trends report: Sept 2018 YTD * Proposed comprehensive benchmarking lodging report Hjourn Next Tourism Promotion Committee Meeting: Thur, Dec. 20, 10 am – 12 pm, at Parks & Recreation Mt Hood

Upcoming Events of Note

Oregon Tourism Commission Meeting

December 3-4 The McMinnville Grand Ballroom 325 NE 3rd Street, McMinnville <u>http://industry.traveloregon.com/events/upcom</u> ing/oregon-tourism-commission-meeting-15/

Travel Oregon 101

December 3, 9-11:30 am The McMinnville Grand Ballroom 325 NE 3rd Street, McMinnville http://industry.traveloregon.com/events/upcom ing/travel-oregon-101-27/

Oregon Destination Marketing Organizations (ODMO) 2019 Annual Conference

January 22-24, 2019 Tetherow Resort, Bend, OR http://oregondmo.com/conferences/

Wilsonville Tourism Promotion Committee MEETING MINUTES

Thursday, Sept. 27, 2018 • 10 am – 12 pm

Willamette River Room, Wilsonville City Hall

1. Welcome

a. Voting members attending: Jeff Brown; Darren Harmon, Chair; Al Levit; Dave Pearson, Vice Chair; and Brandon Roben. David Stead excused.

Ex-officio members, staff, consultants and guests attending: City Councilor Charlotte Lehan; Letwina Fushai; Trev Naranche; Sylke Neal-Finnegan; Kevin Ferrasci O'Malley; Samara Phelps; Mark Ottenad; and Brian Stevenson.

b. Summer updates:

Brandon Roben reported that revenue at Oak's Park was up this summer.

Sylke Neal-Finnegan reported that new Washington County events center in Hillsboro has broken ground; Washington County was number-2 tourism destination in Oregon in 2017.

Dave Pearson reported that ESPN filmed a show on site.

Jeff Brown reported that Hotel Eastlund to add a wine cellar and that new Metro Convention Center 600-room hotel has started work.

Darren Harmon reported that business at Family Fun Center is up 20% this summer. Facility to undergo some remodel to remove batting cages and add bowling. Fun Center to be renamed and rebranded, maybe as Bullwinkle's Entertainment.

Brian Stevenson reported on Parks & Recreation Master Plan update that includes tourism strategy items such as Willamette River access, indoor sports facility assessment and 10 acres of new sports fields by new Meridian Creek Middle School, providing a total of 10-13 sports fields scattered around Wilsonville.

Mark Ottenad reported on progress by the Planning Division's Signage and Wayfinding project.

2. Committee Business and Updates

c. Election of Committee Chair and Vice Chair: Mark Ottenad noted that election of Committee Chair and Vice Chair is required by committee charter at first meeting of new fiscal year, and that prior Chair Jeff Brown sought to pass the baton to another member.

Jeff Brown moved for Darren Harmon as Chair and Dave Pearson as Vice Chair; motioned seconded by Brandon Roben. Motion approved unanimously.

d. Approve Meeting Minutes of Prior Meetings: Committee members reviewed the draft meeting minutes of May 31, 2018. Dave Pearson moved and Al Levit seconded the motion to adopt the meetings minutes as presented. Motion approving minutes passed unanimously.

e. Committee Positions: Mark Ottenad reported that Mayor Knapp re-appointed with Council confirmation Darren Harmon to Position #5 and David Stead to Position #6, both with term expiring 6/30/2021. Position #7 with term expiring 6/30/2021 remains vacant.

Samara Phelps reported that Best Western Wilsonville hotel has a new GM who also serves as vice chair of the Clackamas County Tourism Development Board that guides the work of OMHT.

f. Upcoming meetings — scheduling issues: Mark Ottenad noted that October was a busy month with several tourism related meetings occurring, including Town Center Plan Economic Summit Panel on Oct. 11; Clackamas County Water Tourism Findings meeting on Oct. 12; and Arts, Heritage and Culture Strategy Community Meeting on Oct. 29. Members decided to skip holding a separate committee meeting in October and to seek a good date in November.

3. Vertigo Marketing Report

g. Pocket Trips marketing collateral final-draft review: Trev Naranche reviewed draft final copy for print production of the 12 themed pocket trips. Al Levit noted that Disc Golf should be included for Memorial Park (as well as Champoeg State Heritage Area), and he suggested that pickle ball be added as an activity. Members were invited to review materials and send in comments by the following Wednesday.

h. Print and online promotions: Trev Naranche reviewed various print and online advertisements that have run or are planned to be run.

Committee members suggested that news releases should be issued when the Pocket Trips materials and website is re-launched. They also suggested that the website contain a disclaimer about not sharing subscriber's personal data with other vendors.

Suggestion that Explore Wilsonville order form contain a check box to request information from other local area tourism DMOs, including Travel Oregon, Travel Portland, OMHT and WCVA.

i. ExploreWilsonville.com tourism website re-design preview: Trev Naranche presented previewed pages from the ExploreWilsonville.com tourism website re-design project. He noted that populating custom, local directories was taking considerable time.

Each pocket trip is linked to a separate page with more extensive information on the suggested destinations. Members suggested that ExploreWilsonville.com site allow readers to suggest a destination that matches the Pocket Trip theme or to suggest a whole new Pocket Trip.

A question arose if site should list criteria for being listed on the site; or if ExploreWilsonville.com should develop criteria for being listed and/or for pocket trips. [Subsequently, Samara Phelps reported that OMHT "does not have written listing policy" and instead has "defined working policies."]

j. Visitor Profile Study: Trev Naranche reported that the RRC Associates report from the summer months would be delayed and not be ready until the holidays. Trev Naranche also presented about the winter questionnaire, and if the committee had any changes. Committee members indicated that they preferred to see the report on the summer survey results prior to making suggestions for changes to the questionnaire — did the current questionnaire produce the kinds of answers and results desired?

k. STR lodging trends report: Mark Ottenad presented the August 2018 YTD lodging occupancy and rates report that showed a downward trend of occupancy and room rate over past year for Wilsonville, and less of decline for Troutdale, Wilsonville's comparable.

Committee members wondered how to track data for VRBO and AirBnB lodging. Trev Naranche noted that STR reports show data only for participating properties.

Samara Phelps noted that the Demand and Tax Collections metrics are the most important ones. She also noted that unusual events, such as Eclipse or summer wildfire smoke, can impact STR reports.

Members suggested that Explore Wilsonville should emphasize the convenience of Wilsonville lodging—proximity to metro area and wine/bike country, free parking—rather than the room rate.

Members wondered about developing a comprehensive benchmarking lodging report with metrics that includes all lodging tax activity, including transient lodging tax collections.

4. Adjourn

The meeting ended at 12:00 pm

Respectfully submitted by Mark Ottenad on October 9, 2018.

Study says city fails to maximize river

Corey Buchanan, Wilsonville Spokesman

Wednesday, October 31, 2018

https://pamplinmedia.com/wsp/134-news/410776-310223-study-says-city-fails-to-maximize-river

Plenty of untapped economic potential in Willamette River, mostly in recreation



SPOKESMAN FILE PHOTO - A Clackamas County study says that Wilsonville could do a better job of leveraging the Willamette River to spark economic activity.

According to a recent study, Wilsonville — as well as Clackamas County as a whole — is not maximizing the economic potential of the Willamette River.

Oregon's Mt. Hood Territory, a Clackamas County agency that focuses on tourism, recently released a study that shows that while Clackamas County boasts above average water bodies in comparison to the rest of Oregon, visitation is lacking and just two percent of the revenue generated across the state from water-related tourism trickled into the county in 2016.

According to the study, which included three months of site visits and a survey, Clackamas County waters attract 1.5 million visitors annually, which results in 240,000 overnight stays, and water-based revenue generates \$12 million annually in Oregon and about \$240,000 in Clackamas County.

"Despite above average water assets, the County is attracting below average visitation to these waters due to a combination of physical access, water-recreation management, lack of awareness, and niche product development," the study said.

The study also provided specific advice for Wilsonville, which Clackamas County tourism development specialist Samara Phelps said could do better to draw tourism to the Willamette River.

"The community has not fully embraced the river and turned their attention toward its opportunities," Phelps said. "Wilsonville has a beautiful section of the Willamette that the residents or visitors don't have much awareness of."

To bolster river activity, the County suggested Wilsonville improve access to the river at Memorial Park, develop better access to the 15-acre Willamette Meridian Landing site that is owned by Oregon State Parks and is only accessible via the river, increase promotion of river activities and develop an official paddling trail from Wilsonville to Milwaukie, among other recommendations.



SPOKESMAN FILE PHOTO - The Clackamas County study suggests Wilsonville develop a paddling trail from Wilsonville to Milwaukie.

Phelps said the City has been receptive to these ideas and increasing river access is already a part of Wilsonville's plans for improvements to both Memorial Park and Boones Ferry Park. Wilsonville is also planning to add river access to the the Willamette River Water Treatment Plant Park, which would accompany the seismic upgrades and construction that is intertwined with a project to build a water pipeline from Wilsonville to Hillsboro.

We can make the dock at Wilsonville Memorial Park easier to access, locate and be able to use. With the Boones Ferry Park Master Plan, we're looking at increasing river access, including a non-motorized rivercraft dock," Wilsonville Public Affairs Director Mark Ottenad said.

"I'm excited about the discussion in the parks about areas where people without a boat can access the boat dock," Phelps said. "That really adds to the attractiveness of the community."

Phelps listed Milwaukie, Keizer and Independence City as cities that better utilize the river. She said Keizer and Independence City feature boat locks and maps that draw boaters into town and Milwaukie tweaked infrastructure to provide a better view of the river from the highway and is

developing accessible walkways from a local park to the river.

"How someone is coming into your community from the river and how they experience your community is often overlooked," Phelps said. "How do they know there's a landing where you can stop and get out of your boat? Does it look inviting and feel safe?"

Clackamas County highlighted the paddling trail as an attractive spot for boaters camping in local sites. During the 13-mile stretch from Milwaukie to Wilsonville, there are 13 camping spots along the river trail and the study posited that a designated marked trail would be attractive to campers.

"It's probably an underutilized resource that is an incredible experience for people who like to do paddling," Phelps said.

Ottenad said designating and promoting routes to

Champoeg and the Molalla

River State Park in Canby through Wilsonville could be options.

"Anecdotally I've heard someone say 'Wouldn't it be neat if you could canoe from Champoeg to Wilsonville, catch lunch in Wilsonville and ride back to Champoeg?" he said.

As for marketing, Clackamas County recommended that Wilsonville develop packages with differing prices and catered to different ability levels for excursions and activities along the river. Ottenad said the City could provide more interactive displays and handouts for park and river users to highlight attractions.

In Wilsonville, some Willamette River waterfront owners have said water-related activity along the river in Wilsonville is already excessive, particularly from motorboats. Phelps brought up the idea of developing a countywide management plan, where river-goers and homeowners would have a say in strategies moving forward.

"Part of that is educating water recreationists and encouraging appropriate behavior and respect for private property," Ottenad said.

Ottenad agreed with the assessment that Wilsonville could do better to highlight its relationship with the river.

"It just shows that there's a lot of work to be done to develop infrastructure that accesses waterways but also the infrastructure for promoting these attractions and working with the local community to take advantage of these water resources for economic benefit," Ottenad said.

However, he said, due to the current limited access to the river, water-related activities are not a central component of the City's tourism promotion strategy, which instead focuses on attractions such as World of Speed, the Family Fun Center, biking and golfing.

"Our tourism strategy focuses on primarily family-oriented activities; that includes outdoor and indoor recreation," Ottenad said. "We don't focus on the river at this point because we only have limited river access we can offer. Our focus tends to focus on those assets we already have."

Purpose:

In spring of 2017 Clackamas County Tourism initiated a comprehensive study to determine if its water recreation assets are being used to their greatest economic potential.

Method:

The study included over 3 months of site visits to the County's water bodies and surveyed 1700 statewide respondents. The results represent the interests of 1.6 million water recreation enthusiasts and a detailed inventory of the County's recreational assets.

Overall Key Findings:

- Oregon's recreational waters are visited 80 million times annually by people looking to recreate.
- Clackamas County's recreational waters attract 1.5 million visitors annually, which result in 240,000 overnight stays.
- Clackamas County's water bodies are equally good or better than the State average for recreational value.
- The public's concern for water quality, habitat quality, public access, information, safety, user conflicts, and crowds are not significantly different in the County than the rest of the state.
- Water-based recreation generated about 12 million dollars in lodging reservations in Oregon in 2016, but Clackamas County captured only about 2% of this amount. Despite above average water assets, the County is attracting below average visitation to these waters due to a combination of physical access, water-recreation management, lack of awareness, and niche product development.

Upper Willamette River Corridor

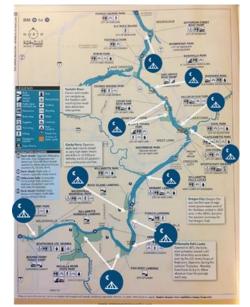


Location:

The Willamette River offers diverse water tourism opportunities in Clackamas County and consequently the greatest potential for total visitation. The Willamette River flows from the Boones Ferry Boat Launch in the southern end of the county to the Milwaukie/Portland line on the north. These 22 river miles afford the recreationist the greatest diversity of water-based entertainment in the county. From motor boating and water skiing, to fishing and primitive camping on secluded islands the river provides abundant natural and cultural history. The location provides a unique opportunity to connect the river experience with the amenities like restaurant, lodging, and public transport.

Recommendations:

- 1. Improvements in Infrastructure
 - a. Wilsonville Memorial Park: Improve Day Use Area & Access River access, picnic areas, and a range of public facilities should be considered here to increase river-based tourism.
 - b. Improvements at Meridian Landing Access is difficult and site is underutilized.
- 2. Coordination of Community
 - a. Foster and promote the connection between the city of Wilsonville and the Willamette River through infrastructure, policy, programs, and events.
- 3. Improve the Experience
 - a. Expand Tour Products Offer packages including a variety of price points and abilities increasing the accessibility of water-based recreation. Examples include fishing gear rental, family friendly tours, and increased soft adventure offerings.
 - Focus on the Experience Promote time spent bonding and creating memories while engaging in water recreation.
 - Develop a Primitive Camping Paddling Trail on Willamette River from Wilsonville to Milwaukie -This 20 river mile stretch has 13 potential locations that could offer excellent camping opportunities accessible only by boat.



Next Steps:

View the full 156-page report from Crane and Associates

https://www.dropbox.com/s/122hp73833fpsog/Clackamas%20County%20Water%20Tourism%20Repor t%20F.pdf?dl=0

To discuss the Water Tourism Strategic Plan, Development Grants, or relevant projects contact Samara Phelps 503-742-5910 or email samara@mthoodterritory.com.





November 1, 2018

Mayor John Cook. President Mayor Brian Dalton, President-Elect **Board of Directors Oregon Mayors Association** 1201 Court St. NE #200 Salem, OR 97301

RE: Proposal to Host 2020 Oregon Mayors Association Conference

Dear Mayors Cook and Dalton and members of the Board,

The City of Wilsonville is pleased to offer a proposal to host the 2020 Oregon Mayors Association Conference in response to OMA's RFP. This proposal is crafted in conjunction with Holiday Inn Hotel & Convention Center Portland South/Wilsonville, the third largest full-service hotel/conference facility in Washington County, and with members of our Tourism Promotion Committee, dba Explore Wilsonville.

Located just off of I-5 at the southern edge of the Portland metro region, Wilsonville is ideally situated for the OMA Conference — easily accessible along the West Coast's primary arterial and just close enough to the Portland area to enjoy cultural benefits while far enough away to avoid heavy traffic congestion.

This packet includes a proposal by Holiday Inn for a package of lodging/meals/meeting facilities, along with three suggestions for extracurricular activities and a Wilsonville tour. The tour could be customizable to your preferences and held in conjunction with a visit to one or more activities. Depending on timing/situation in 2020, the City may be able to offer bus transportation for the Wilsonville tour by our municipal transit agency, South Metro Area Regional Transit (SMART).

Additional visitor information on attractions, events and things to do around Wilsonville maybe found at our tourism website, www.ExploreWilsonville.com.

Thank you for your time and consideration.

Sincerely,

Tim Knapp, Mayor



CITY OF WILSONVILLE • WILSONVILLE CITY COUNCIL 29799 SW Town Center Loop East Wilsonville, OR 97070 — Page 10 —

www.ci.wilsonville.or.us council@ci.wilsonville.or.us



2020 OMA Summer Conference Host City Application Form

Please submit your completed Host City Application Form by <u>November 30, 2018</u> to: Jenni Kistler, Program Manager League of Oregon Cities 1201 Court St. NE, Suite 200 Salem, OR 97301 E-mail: jkistler@orcities.org Phone: 503-588-6550

Yes, our city would love to host the 2020 OMA Summer Conference!

Mayor: Tim Knapp

City: Wilsonville, OR 97070

Phone: 503-896-0048

E-mail: mayor@ci.wilsonville.or.us

Please complete the following conference information about your city.

Lodging Accommodations

Hotel Name: Holiday Inn Wilsonville# of Guestrooms: 169

Address: 25425 SW 95th Ave., Wilsonville, OR 97070

Phone: 503-682-2211 Web Site: <u>www.hiportlandsouth.com</u>

Contact Person: Jimmy Vach, Group Sales Manager

Phone: 503-682-5595 E-mail: jvach@hiportlandsouth.com

Conference Meeting Space

(X) Same as above # of Meeting Rooms: Seven (7); various sizes and configurations available

Meals, Tours & Events (Copy this page if you have additional locations to be considered)

1. Location: World of Speed Motorsports Museum

Address: 27490 SW 95th Ave., Wilsonville, OR 97070

Phone: 503-563-6444

Web Site: <u>http://www.worldofspeed.org/</u>

Contact Person: Dave Pearson, Executive Director

Phone: 503-563-6444, ext. 208

E-mail: info@worldofspeed.org

Brief description of location or tour idea: From drag racing and land-speed records to hydroplanes and NASCAR, visitors love it all! The educational museum features historic race cars, boats, and motorcycles that tell the story of motorsports culture. Through interactive exhibits and hands-on activities, the museum offers visitors a behind-the-scenes view of the racing world. If you love motorsports as much as they do, you must stop by and check out the special exhibits like the Daytona Banking Wall, the Wall of Sound, Women in Racing, and the History of Northwest Drag Racing. While you're there, take a spin (or two) in one of the three simulators to feel like you're really behind the wheel of an iconic Formula, Indy, or NASCAR race car! World of Speed Motorsports Museum is just 0.8 mile from the Hotel so very much walkable for

those who don't mind a little July sunshine! Hotel van-shuttle service also available.

Transportation Required? (X) Yes \Box No City/Hotel to Provide? (X) Yes \Box No

2. Location: Langdon Farms Golf Club

Address: 24377 NE Airport Road, Aurora, OR 97002

Phone: 503-678-4653

Web Site: www.langdonfarms.com

Contact Person: David Stead, General Manager

Phone: 503-678-4722

E-mail: <u>dstead@langdonfarms.com</u>

Brief description of location or tour idea: Langdon Farms is a premiere golf course and event venue located just 4 miles south of Wilsonville's Holiday Inn. Langdon Farms is consistently rated highly among the best-rated golf courses. In fact, OregonLive.com called Langdon Farms one of the top golf courses in the area. Local, regional and national golf writers have all recognized us as a 'truly unique golf experience' as a result. Langdon Farms invested in year-round dry conditions well before it was the 'cool' thing to do. Hotel van-shuttle service available; City may be able to arrange transportation.

Transportation Required? (X) Yes \Box No City/Hotel to Provide? (X) Yes \Box No

3. Location: McMenamins Wilsonville Old Church & Pub
Address: 30340 SW Boones Ferry Rd, Wilsonville, OR 97070
Phone: 503-427-2500 Web Site: www.mcmenamins.com/wilsonville-old-church-pub
Contact Person: Group Sales Coordinator
Phone: 503-427-2506; 503-427-2500 E-mail: sabinac@mcmenamins.com

Brief description of location or tour idea: The beautifully restored Old Church, originally built in 1911, retains its charm with warm wood floors, high ceilings and stained glass complete with round prisms casting rainbows from sunlight. This versatile space can accommodate a range of 20 to 120 guests, is conveniently located just off I-5, and comes complete with state-of-the-art audio/visual equipment to enhance your meeting or presentation. Adjacent to the Old Church is the tiered Amphitheater. Complete with lush grass and verdant gardens, perfect for team building activities, the space is just outside the Brewery Bar offering our signature handcrafted ales, wines, cider and spirits to cap off your meeting or event in style. In the summer time, McMenamins hosts free outdoor music at the Amphitheater. If you'd prefer a smaller, more casual space inside the pub, there are two intimate meeting rooms available... Hotel van-shuttle service available; City may be able to arrange transportation.

Transportation Required? (X) Yes \Box No City/Hotel to Provide? (X) Yes \Box No

4. Location: Wilsonville City Tour Address: Wilsonville, Oregon Phone: 503-570-1505 Web Site: www.ci.wilsonville.or.us **Contact Person: Mark Ottenad, Public/Government Affairs Director** Phone: 503-570-1505 E-mail: ottenad@ci.wilsonville.or.us Brief description of location or tour idea: Customizable tour for OMA Conference attendees that can include visits to Willamette River water treatment plant, wastewater treatment facility, public library, SMART/TriMet Wilsonville transit center, Oregon Tech Wilsonville campus, Villebois urbanvillage neighborhood, Old Town Square shopping center, town center, high-tech campus employment area, industrial employment zone, etc. City may be able to arrange transportation. City to Provide? Transportation Required? (X) Yes 🗆 No 🗆 Yes 🗆 No

Suggested Host City Contributions

Welcome Gift Bags for Mayors(X) Yes, we can provide these. \Box No, we're unable to provide.Thursday Welcome Reception(X) Yes, we can sponsor. \Box No, we can't sponsor thisevent.

Other Suggestions (briefly describe): Welcome reception would be at the Hotels discretion for length of time and items served.



Greetings Oregon Mayors Association Board,

Thank you for this opportunity to earn your business. We are excited to present the Holiday Inn Wilsonville as the host site for your July 2020 conference.

Based on your needs I am pleased to offer the following for your event.

OREGON MAYORS ASSOCIATION 2020 SUMMER CONFERENCE

July 23-25, 2020, OR July 30-August 1, 2020

Guestroom Block:

Guestroom Rate:

Thursday - 80 rooms Friday - 80 rooms Saturday - 80 rooms Sunday - Checkout

Meeting Space Rental:

Thursday - Ballroom @ \$3200 p/day Thursday – Terrace @ Complimentary Friday - Ballroom @ \$3200 p/day Friday - Terrace @ Complimentary Saturday – Ballroom @ \$3200 p/day Saturday – Terrace @ Complimentary ***PREVAILING GOV PER DIEM***

Food & Beverage:

With \$19,500 in total food & beverage minimum the hotel will reduce the meeting room rental from \$9600 down to a daily set-up fee of \$500 p/day

Additional Concessions:

- 1.)Complimentary Suite over official event dates
- 2.)Complimentary welcome reception for 45 minutes at the hotels discretion
- 3.) Two (2) complimentary upgrades at the group rate to suites over event dates
- 4.) Complimentary parking for all attendees
- 5.)Complimentary use of all fitness, pool & Jacuzzi
- 6.) Complimentary use of hotel Terrace space
- 7.)Complimentary USA Today & local paper
- 8.) Complimentary gift bags for Mayors
- 9.) Prevailing GOV Per Diem room rates for July 2020



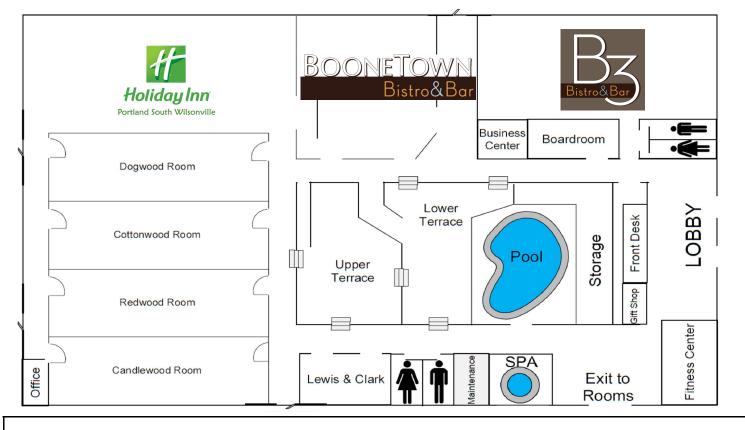
In closing, we would like the OMA Board to also know that we will have just completed an \$8 million dollar total hotel renovation by October 2019. This will allow us to showcase our brand new hotel while offering the Mayors of Oregon the finest experience and latest amenities our hospitable hotel has to offer! We hope this offer demonstrates the desire of the Holiday Inn Wilsonville and the City of Wilsonville to play host for the upcoming 2020 Oregon Mayors Association Summer Conference! Please feel free to contact me with any questions surrounding our offer.

Cheers,

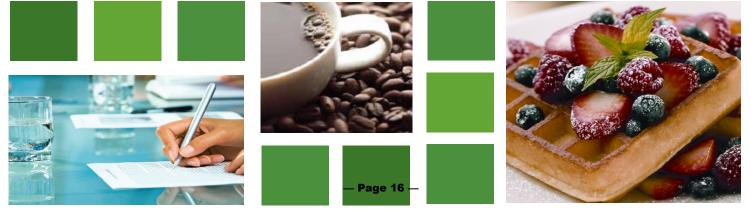
Jimmy Vach | INTL & Assoc Group Sales Manager

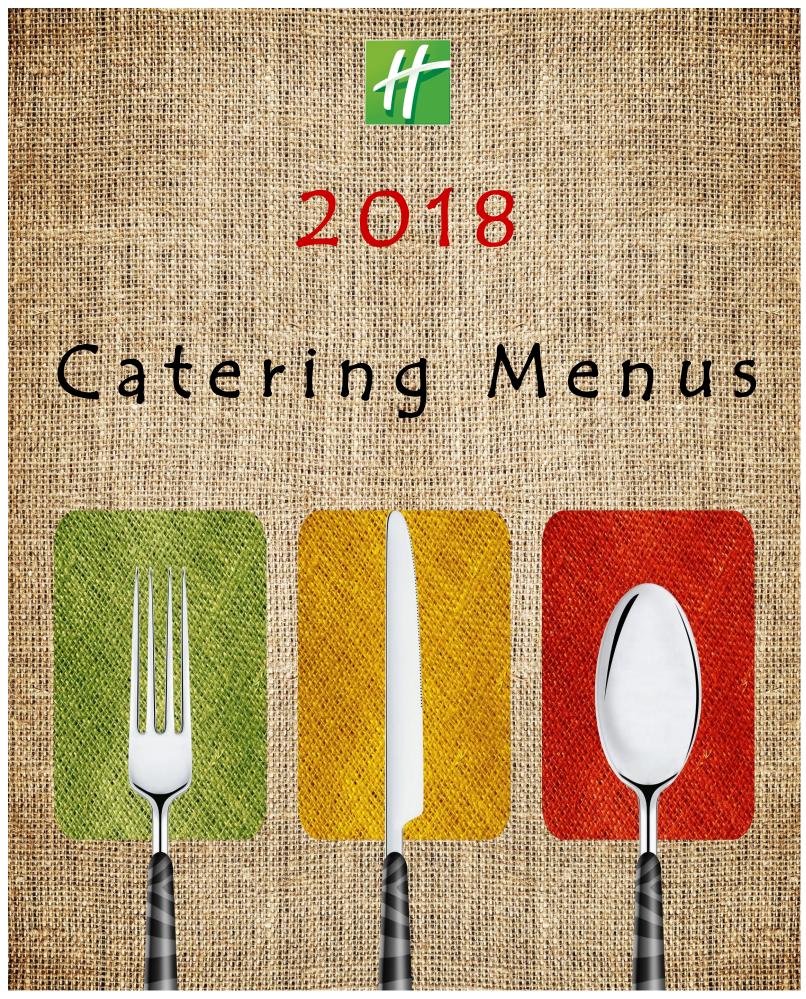
Holiday Inn Hotel & Convention Center Portland South/Wilsonville 25425 SW 95th Ave, Wilsonville, OR 97070 D: 503-682-5595 | Main: 503.682.2211 | F: 503.218.2024 Email <u>ivach@hiportlandsouth.com</u> Hotel Website <u>www.hiportlandsouth.com</u> Hotel 360° Viewing <u>http://visiting360.com/profile/holiday-inn-portland-south</u> Restaurant/Lounge website <u>http://www.boonetownbistroandbar.com/</u>

Simplify your meeting. Amplify your results.



Room Name	Sq. Ft.	Dimensions	Ceiling	Theatre	Classroom	Reception	Banquet	Exhibits
Ballroom	6,720	112'x60'	11'	800	360	700	500	84
Dogwood	1,680	28'x60'	11'	150	90	150	110	27
Cottonwood	1,680	28'x60'	11'	150	90	150	110	27
Redwood	1,680	28'x60'	11'	150	90	150	110	27
Candlewood	1,680	28'x60'	11'	150	90	150	110	27
Indoor Terrace	3,430	~	30'	250	~	350	250	30
Indoor Upper Terrace	1,650	~	30'	100	~	150	110	15
Indoor Lower Terrace	1,780	~	30'	150	~	200	140	15
Lewis & Clark	500	20'x25'	8'	30	21	20	30	10
Executive Boardroom	180	15'x12'	10'	~	~	~	8	~





A 21% Service Charge will be added to your-finadeil 7All-prices are subject to change without notice.

Holiday Inn Continental

Breakfast Buffets

Sliced Assorted Fresh Fruit Assorted Petite Pastries, Bagels w/Cream Cheese, Muffins and Classic Breakfast Breads Assorted Chobani and Yoplait Yogurts with Granola and Dried Fruits Assorted Chilled Juices European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners 19.00

The Inn's Early Bird Morning Start

Scrambled Eggs with Tillamook Cheddar Cheese & Fresh Chives O'Brien Breakfast Potatoes with Onions & Peppers Thick Sliced Smoked Pepper Bacon Grilled Sausage Links Sliced Assorted Fresh Fruit Assorted Chobani and Yoplait Yogurts with Granola and Dried Fruit Breakfast Pastries, Muffins and Bagels with Cream Cheese Chilled Fruit Juices & Milk European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners 23.00

Signature Breakfast Buffet

Scrambled Eggs with Tillamook Cheese, Minced Tomato, and Fresh Herbs Cheese Stuffed Blintzes with Warm Berry Sauce and Toasted Almonds Turkey Sausage and Baby Spinach Breakfast Casserole Garlic Roasted New Potatoes with Sautéed Onions Thick Sliced Smoked Pepper Bacon Grilled Sausage Links Sliced Assorted Fresh Fruit Breakfast Pastries, Muffins and Bagels with Cream Cheese Assorted Cereals with Milk Chilled Fruit Juices European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners **27.00**

Action Stations

These items can be added to your buffet selection from above.

Smoked Salmon Lox

6.00

Thinly Sliced Cured Salmon with Classic Garnish or Minced Red Onion, Capers, Cream Cheese, Bagels, and Fresh Tomatoes.

Omelet Station

7.00

7.00

Made to Order Omelet Station with Ham, Bacon, Sausage, Mushrooms, Tillamook Cheese, Baby Spinach, and Fresh Tomatoes.

Carving Station

Roasted Pit Ham with Whole Grain Mustard and Orange Marmalade Glaze. Served with Fresh Butter Milk Biscuits.

Plated Breakfast Options Available Upon Request.

Minimum of 50 guests required or an additional \$3 per person will be charged.

Holiday Inn Brunch

Brunch

Standard Accompaniments

Scrambled Eggs with Tillamook Cheddar Cheese & Fresh Chives O'Brien Breakfast Potatoes with Onions & Peppers Thick Sliced Smoked Pepper Bacon or Grilled Sausage Links Sliced Assorted Fresh Fruit Breakfast Pastries, Muffins and Bagels with Cream Cheese European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners

Salads (Choose Two)

Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette Caesar Salad Cold Asian Noodle Salad California Pasta Salad Cucumber Dill Salad

Entrées (Choose Two)

London Broil with a Portobello Demi-Glace Atlantic Salmon in a Dill Buerre Blanc Sauce Chicken Marsala Tuscan Grilled Chicken Roasted Balsamic Pork Loin with Fresh Herbs Vegetable Ravioli with Mushroom Sauce Cheese Tortellini tossed in Marinara Sauce

Side Dishes (Choose Two)

Fresh Seasonal Vegetables Wild Rice Pilaf Yukon Mashed Potatoes with Chives Quinoa with Roasted Vegetable and Vegetable Broth Pesto Crusted Yukon Gold Potatoes

Two Entrée Selections 44.00

Brunch Additions

These items can be added to your buffet selection from above.

Smoked Salmon Lox

6.00

Thinly Sliced Cured Salmon with Classic Garnish or Minced Red Onion, Capers, Cream Cheese, Bagels, and Fresh Tomatoes.

Omelet Station

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Made to Order Omelet Station with Ham, Bacon, Sausage, Mushrooms, Tillamook Cheese, Baby Spinach, and Fresh Tomatoes.

Prime Rib Carving Station

11.00

Served with Pan Au Jus, Horseradish Cream Sauce.

Minimum of 50 guests required or an additional \$3 per person will be charged.

A 21% Service Charge will be added to your-firadgel19All-prices are subject to change without notice.

Break Options

<u>Mix & Match</u>

Bagels and Cream Cheese, Jams and Jellies Assorted Muffins, Pastries, and Breakfast Breads Fudge Brownies Assorted Freshly-baked Cookies Assorted Granola Bars Assorted Jumbo Candy Bars Fancy Mixed Nuts (Serves 30-40 People) Tortilla Chips and Salsa Hummus & Pita with Crisp Vegetables Potato Chips and Dip Pretzels and Cajun Snack Mix 36.00 per dozen 36.00 per dozen 36.00 per dozen 36.00 per dozen 38.00 per dozen 3.00 each 45.00 per pound 4.00 per person 4.00 per person 4.00 per person 4.00 per person

<u>Refreshments</u>

European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners Assorted Milks Chilled Fruit Juices (orange, apple, cranberry) Fresh Brewed Assorted Iced teas Lemonades (Regular and Strawberry) Fruit Punch Assorted Soft Drinks or Bottled Water Pellegrino Water (16oz) Red Bull 42.00 per gallon 4.00 each 22.00 per pitcher 36.00 per gallon 36.00 per gallon 36.00 per gallon 4.00 each 5.00 each 5.00 each

Platters and Displays

Artisan Cheeseboard

Baked Brie with Marionberry Preserves Smoked Gouda, Rogue Valley Blue Cheese, Sliced Tart Apples, Dried Cranberries, Local Seasoned Hazelnuts, with French Baguette and Assorted Butter Crackers, **15.00**

Charcuterie Platter

Soppressata Dry Salami, Sliced Chorizo and Sweet Coppa Salami with Willamette Valley Whole Grain Mustard, Cornichons Pickles, Marinated Assorted Olives, Pickled Onions, and French Baguette.

17.00

Antipasto Display

Seasonal Roasted and House Pickled Vegetables, Assorted Salamis, Smoked Tillamook Cheddar and Feta Cheeses, Assorted Olives and Crackers & Breadsticks.

16.00

<u>Themed Breaks</u>

Afternoon Matinée

Candy Bars, Red Licorice, Popcorn, Chips, Pretzels, and Assorted Soft Drinks.

12.00

Build Your Own Trail Mix

Pretzels, Peanuts, Almonds, Dried Cranberries, M&M's, Raisins, Dried Fruit, and Bottled Water.

12.00

All Lunch Buffets served with Iced Tea or European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners.

Lunch Buffets

Artisan Deli Buffet

(Vegetarian items available upon advanced request)

Deli Meats, Cheeses and Proteins

Shaved Smoked Turkey Breast, Shaved Pit Ham, Roasted Beef, Hummus, Pepper Jack Cheese, Tillamook Cheddar Cheese, and Natural Swiss Cheese.

Portland French Bakery Assorted Breads

Rustic Wheat, Potato Bread, and Marble Rye. (Gluten-Free Bread Available. Must be Pre-Ordered before the Day of Event.)

Salads

Tossed Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette Northwest Style Red Potato Salad

Accompaniments and Spreads

Green Leaf Lettuce, Sliced Tomato, Sliced Red Onions, Dill Pickle Spears, Hummus, Mayonnaise, Dijon Mustard and American Mustard.

Cookies and Brownies

29.00

Soup and Salad Bar

Choice of ONE Soup:

Cream of Broccoli & Tillamook Cheddar, Fresh Vegetable, Minestrone, Roasted Chicken & Vegetable with Egg Noodles, or Egg Drop Soup with Pork and Fried Wontons.

Build Your Own Green Salad

Mixed Greens and Baby Spinach, Garlic Croutons, Garbanzo Beans, Broccoli & Cauliflower Florets, Chopped Red Onion, Bleu Cheese Crumbles, Cherry Tomatoes, Sliced Cucumber, Diced Egg, and Chopped Pepper Bacon.

Choice of TWO salads

Almond-Grape Chicken Salad Classic Egg Salad Traditional Tuna Salad Fresh Pasta Salad Northwest Style Potato Salad

Accompaniments

Creamy Ranch and Lo-Cal Vinaigrette Assorted Portland French Bakery Rolls and Real Butter Chef's Choice of Assorted Desserts

28.00

Minimum of 50 guests required or an additional \$3 per person will be charged.

All Lunch Buffets served with Iced Tea or European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners .

Signature Lunch Buffet

Salads (Choose Two)

Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette Caesar Salad with Pancetta Bacon Cold Asian Noodle Salad California Pasta Salad Cucumber Dill Salad

Entrees (Choose One or Two)

London Broil with a Portobello Demi-Glace Atlantic Salmon in a Dill Buerre Blanc Sauce Chicken Marsala Tuscan Grilled Chicken Roasted Balsamic Pork Loin with Fresh Herbs Hazelnut Chicken in a Demi-Glace Vegetable Ravioli with Mushroom Sauce Cheese Tortellini tossed in Marinara Sauce

Side Dishes (Choose One)

Yukon Mashed Potatoes with Chives Wild Rice Pilaf Quinoa with Roasted Vegetable Pesto Crusted Yukon Gold Potatoes

Accompaniments and Dessert

Warm Seasonal Vegetables Assorted Rolls and Butter Chef's Choice of Assorted Desserts

Two Entrées 36.00

Italian Buffet

Artichoke Caesar Salad with Garlic Croutons Orzo Pasta Salad Basil Pesto Bruschetta Pancetta Roasted Pork Loin Chicken Parmesan Marinara Chef Choice of Buttered Pasta Wild Rice Pilaf Warm Zucchini and Squash Casserole Oven Toasted Garlic Bread Tiramisu

32.00

Southwest Buffet

Lunch Buffets Cont.

Salads, Proteins and Side Dishes Jicama Salad with Oranges and Tossed with Cilantro Lime Vinaigrette Watermelon Salad with Coconut Honey Syrup Braised Pulled Brisket Shredded Southwestern Chicken Fajitas Roasted Bell Peppers and Onions Spanish Rice and Refried Beans Soft Flour Tortillas Jalapeno-Cheddar Corn Bread with Butter

Accompaniments and Dessert

Diced Tomatoes, Shredded Lettuce, Sliced Olives, Shredded Cheese, Guacamole, Sour Cream and Salsa Fresca. Chef's Choice of Assorted Desserts

32.00

Asian Fusion Buffet

Pork Potstickers Bok Choy Salad Cold Asian Noodle Salad Grilled Korean Beef Honey Chicken Vegetable Fried Rice Stir-Fried Vegetables Chow Mein Clusters

32.00

BackYard BBQ

Texas Ranch Dill Potato Salad Deviled Eggs Mesquite Smoked BBQ Brisket Boiled Beer Brats with all the Fixin's Baked Beans with Pepper Bacon Mac & Cheese Gratin Jalapeno and Cheddar Corn Bread with Butter Bowls of Chips with Ranch Dip Chef's Choice of Assorted Desserts

32.00

Minimum of 50 guests required or an additional \$3 per person will be charged.

All boxed lunches include bag of potato chips, pasta or potato salad, house-made cookie, soft drink or bottled water and appropriate condiments and disposables.

Boxed Lunch

Classic Tuna Croissant

Albacore Tuna tossed with Sweet Relish, Red Onion, Celery, Dijon Mustard, and Mayonnaise With Tillamook Cheddar on a Soft Buttery Croissant. 28.00

Northwest Deli Sub

Smoked Turkey or Ham with Swiss or Cheddar Cheese, Tomato, and Lettuce, on a Hoagie Roll or Croissant. 28.00

<u>Veggie Bar</u>

Grilled Seasonal Vegetables and Sweet Herb Hummus with Pepper Jack Cheese on Focaccia Bread. 28.00

Chicken Caesar Wrap

Fresh Romaine Lettuce tossed with Chicken, Caesar Dressing, and Parmesan Cheese. Served in a Spinach Wrap. 28.00

Please choose the same meat, cheese, and bread selection for all boxed lunch orders.

Meeting Packages

<u>Mt. Hood Package</u>

Holiday Inn Continental Sliced Assorted Fresh Fruit Assorted Pastries, Bagels & Cream Cheese, Muffins and Breakfast Breads Assorted Yogurts with Granola and Dried Fruit Assorted Chilled Juices, European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners

Mid Morning Refreshment Break

European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners, Assorted Soft Drinks and Iced Tea

Afternoon Break

Fruit and Cheese Display with an Assortment of Crackers **OR**

Fudge Brownies and Freshly Baked Cookies, European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners, Assorted Soft Drinks and Iced Tea **29.00**

Mt. Jefferson Package

Inn's Early Bird Morning Start

Scrambled Eggs with Tillamook Cheddar Cheese & Fresh Chives O'Brien Breakfast Potatoes with Onions & Peppers Thick Sliced Smoked Pepper Bacon Grilled Sausage Links Sliced Assorted Fresh Fruit Assorted Yogurts with Granola and Dried Fruit Pastries, Muffins and Bagels with Cream Cheese Chilled Fruit Juices & Milk, European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners

Mid Morning Refreshment Break

European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners, Assorted Soft Drinks and Iced Tea

Afternoon Break

Fruit and Cheese Display with an Assortment of Crackers

OR

Fudge Brownies and Freshly Baked Cookies, European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners, Assorted Soft Drinks and Iced Tea **34.00**

Mt. Washington Package

Mid Morning Refreshment Break

European Blend Coffee, Hot Bigelow Teas, Creamers, Sweeteners, Soft Drinks and Iced Tea

Lunch Buffet (Choose ONE)

Build Your Own Signature Buffet, Artisan Deli Buffet, Italian Buffet, Southwest Buffet, or BackYard BBQ

Afternoon Break

Fruit and Cheese Display with Crackers OR

Fudge Brownies and Freshly Baked Cookies, European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners, Assorted Soft Drinks and Iced Tea **39.00**

<u>Mt. Mazama Package</u>

Inn's Early Bird Morning Start

Scrambled Eggs with Tillamook Cheddar Cheese & Fresh Chives O'Brien Breakfast Potatoes with Onions & Peppers Thick Sliced Smoked Pepper Bacon Grilled Sausage Links Sliced Assorted Fresh Fruit Assorted Yogurts with Granola and Dried Fruit Pastries, Muffins and Bagels with Cream Cheese Chilled Fruit Juices & Milk, European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners

Mid Morning Refreshment Break

European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners, Assorted Soft Drinks and Iced Tea

Lunch Buffet (Choose ONE)

Build Your Own Signature Buffet, Artisan Deli Buffet, Italian Buffet, Southwest Buffet, or BackYard BBQ

Afternoon Break

Fruit and Cheese Display with an Assortment of Crackers

OR

Fudge Brownies and Freshly Baked Cookies, European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners, Assorted Soft Drinks and Iced Tea 57.00

A 21% Service Charge will be added to your-firadge 24/II-prices are subject to change without notice.

Plated Lunch

Plated Lunches are served with Iced Tea - OR - Lemonade.

Holiday Inn Plated Lunch

Salads (Choose ONE)

Baby Green Salad - Baby Greens, Cucumber, Carrot, Tomatoes, and Chef's House Dressing.
 Caesar Salad - Romaine Hearts, Parmesan Cheese, Garlic Croutons and Caesar Dressing.
 Cucumber Dill Salad - Creamy Cucumber Salad with a Tomato Wedge Garnish.
 ***Salad entrées do not receive a side salad option or a warm vegetable accompaniment..

Entrées (Choose TWO)

Same accompaniments must apply for all selections. The higher priced entrée charge will apply to all selections.

Teriyaki Chicken

Char-broiled chicken breast Served with Rice And Seasonal Fresh Vegetable. **21.00**

Salmon Oscar

Fresh Atlantic Salmon topped with Béarnaise sauce and Dungeness Crab. Served with Wild Pilaf and Seasonal Fresh Vegetable. **24.00**

Ginger Glazed Mahi Mahi

Grilled Mahi Mahi topped in a Spicy Sweet Ginger Glaze. Served With Rice and Seasonal Vegetable. Market Price

Grilled Marinated Shrimp Skewer

Broiled Shrimp topped with Garlic Butter and Fresh Herbs. Served with Fresh Seasonal Vegetables. 21.00

Top Sirloin Steak Diane

Pan Fried Top Sirloin with Mustard, Worcestershire, and cream. Served with Roasted Garlic Mashed Potatoes. 23.00

Herb Crusted Pork Loin

Roasted Pork Loin served with Roasted Shallot-Rosemary Demi Glace **21.00**

Chicken Caesar Salad

Crisp Hearts of Romaine, Garlic Croutons, and Shredded Parmesan Tossed with Creamy Caesar Dressing. Topped with our House Smoked Chicken Breast. Choice of cup of fruit or Potato Salad **20.00**

Seared Salmon Salad

Pan Seared Salmon Filet on Mixed Spring Greens with Wine Poached Pears, and Pepper Crusted Bacon. Served with Sherry Vinaigrette, Candied Walnuts, and Rolls and Butter. 22.00

B.L.T.T.

Peppered Bacon, Lettuce, Sliced Tomato and Smoked Turkey with Monterey Jack Cheese on Sourdough Toast Accompanied by either Pasta or Potato Salad. 17.00

Tofu Tacos

Tofu grilled in Coconut Oil with Purple Onion, Green & Red Bell Pepper. Seasoned with Pepper, Cumin, Chili, Smokey Paprika & Fine Sea Salt. Wrapped in Corn Tortillas and topped with Red & Purple Cabbage, Cilantro, Lime & Tomatoes. Served with Tortilla Chips, Salsa and Avocado.

18.00

Dessert

See Dinner Dessert Menu 4.00

The Working Lunch Table

(For Groups of 30 People or Less)

Pre-Made Assorted Sandwiches including Ham, Smoked Turkey, Roast Beef, and Vegetarian. Served with a Tossed Green Salad with Creamy Ranch and Lo-Cal Vinaigrette, Potato Salad. Potato Chips, and Chef's Choice of Dessert.

21.00

A 21% Service Charge will be added to your-firaddell25All prices are subject to change without notice.

Holiday Inn Reception Package

Reception Package

Carving Stations (Choose ONE)

Boneless Roasted Breast of Turkey

Herb Crusted Turkey Breast served with Cranberry Relish and Dijon Aioli.

Citrus Glazed Ham

Served with Dijon Aioli, Apple-Craisin Demi Glace,

Roasted Pork Loin

Seasoned with Fresh herbs and Garlic. Slow Roasted and Topped with Fresh Apple Demi Glace.

Displays (Choose Two)

Sliced fresh seasonal fruit display Imported & Domestic Cheese & Cracker Display Fresh Vegetable Crudité Display with Garlic-Basil Aioli Antipasto Platter - Aged Meats, Cheese, and Assorted Grilled Vegetables

Salad (Choose Two)

Baby Green Salad and Chef's House Dressing Caesar Salad California Pasta Salad Cucumber Dill Salad Watermelon Salad with Coconut Honey Syrup Cold Asian Noodle Salad

Sides (Choose Two)

Seasonal Fresh Vegetables Greek Yogurt Dip Yukon Mashed Potatoes with Chives Pesto Crusted Yukon Gold Potatoes Baked Macaroni & Cheese Wild Rice Pilaf Quinoa with Roasted Vegetable and Vegetable Broth

Appetizers (Choose Two)

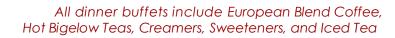
(\$4 additional charge will apply) Basil Pesto Bruschetta Meatballs with Choice of Barbeque, Sweet-n-Sour or Swedish Sauce Spanakopita Chicken Satay with Peanut Sauce Pork and Vegetable Eggrolls

Standard Accompaniments and Dessert

Sliced Dollar Rolls and Condiments. Chef's Selection of Assorted Desserts European Blend Coffee, Hot Bigelow Teas, Creamers, and Sweeteners, Iced Tea **39.00**

Minimum of 20 guests required or an additional \$6 per person.

A 21% Service Charge will be added to your firage 26All prices are subject to change without notice.



Dinner Buffets

Holiday Inn Dinner Buffets

Salads (Choose Three)

Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette Caesar Salad with Pancetta Bacon Shrimp Salad with Cucumber Cold Asian Noodle Salad California Pasta Salad Italian Antipasto Salad Cucumber Dill Salad Traditional Chef's Salad

Entrées

London Broil with a Portobello Demi-Glace Atlantic Salmon in a Dill Beurre Blanc Sauce Spice Rubbed Tri-Tip with Mushrooms and Peppers Chicken Marsala Pecan Crusted Salmon Tuscan Grilled Chicken Red Snapper a'la Livorese Hazelnut Chicken in a Demi-Glace Roasted Balsamic Pork Loin with Fresh Herbs Vegetable Ravioli with Mushroom Sauce Salmon Florentine Cheese Tortellini Tossed in Marinara Sauce

Pasta, Grains & Potatoes (Choose Two)

Yukon Mashed Potatoes with Chives Roasted Red Potatoes with Garlic Butter Pesto Crusted Yukon Gold Potatoes Baked Macaroni & Cheese Wild Rice Pilaf Quinoa with Roasted Vegetable and Vegetable Broth

Standard Accompaniments and Dessert

Warm Seasonal Vegetables Assorted Rolls and Butter Chef's Selection of Assorted Desserts

Two Entree Selections 46.00

Three Entree Selections 52.00

Minimum of 50 guests required or an additional \$6 per person.

All Dinner Selections Include Chef's Choice of Seasonal Vegetables, a Choice of Salad, Dessert, Rolls, European Blend Coffee, Hot Bigelow Teas, Creamers, Sweeteners, and Iced Tea.

Holiday Inn Plated Dinners

Appetizers (Choose One)

(additional charges will apply)

Seared Rare Ahi Tuna - Won Ton Crisps, Wasabi Cream, and Mini Baby Green Salad. 10 Smoked Salmon Crostini - Toasted Bread, Soft Cheese, Smoked Salmon, Dill and Capers. 7 Mozzarella Skewers - Baby Mozzarella Cheese, Tomatoes, Basil and Balsamic Glaze. 6

Salad

Baby Green Salad - Baby Greens, Cucumber, Carrot, Tomatoes, and Chef's House Dressing. **Caesar Salad** – Romaine Hearts, Parmesan Cheese, Garlic Croutons and Caesar Dressing. Wedge Salad - Mini Wedge of Iceberg, Blue Cheese, Bacon, Tomato, Onion and Dressing.

Dessert (Choose One)

Chocolate Ganache Bailey's Cake Tiramisu Carrot Cake White Champagne Cake 4.00

Entrées (Choose Two)

Chicken Marsala

Marinated with Fresh Mushrooms, Onions and Dry Marsala Wine. Served with Wild Rice Pilaf and Fresh Vegetables. 25.00

London Broil

Broiled Flank Steak with a Balsamic Bacon Glaze. Served with Garlic Roasted Mashed Potatoes and Fresh Vegetables.

31.00

Stuffed Chicken

Prosciutto and Smoked Mozzarella Chicken Breast. Served with Wild Rice Pilaf, Fresh Vegetables, and Roasted Red Pepper Sauce.

29.00

Rainbow Trout

Grilled Skin-on Rainbow Trout served with a Red Pepper Beurre Blanc Sauce. Served with Wild Rice Pilaf and Fresh Vegetables. 30.00

Grilled Kalbi Flat Iron Steak

Plated Dinner

Served with a Crimini Mushroom Sauce, Rice, Kalbi Glaze, and Fresh Seasonal Vegetables. 33.00

Stuffed Salmon

Dungeness Crab and Brie Stuffed Atlantic Salmon topped with an Orange Beurre Blanc Sauce. Served with Wild Rice and Fresh Asparagus.

34.00

Garlic Roasted Prime Rib

Slow Roasted Prime Rib Served with Roasted Garlic Mashed Potatoes and Chef's Fresh Vegetable. 35.00

Filet Mignon

Center Cut Choice Filet Wrapped with Pepper Bacon. Served with Roasted Garlic Mashed Potatoes, Bordelaise Sauce, and Fresh Asparagus. 42.00

All Carving Stations Include Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette, Sliced Dollar Rolls and Condiments.

Carving Stations

Boneless Roasted Breast of Turkey

Herb Crusted Turkey Breast Served with Cranberry Relish and Dijon Aioli. Served with Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette, and Sliced Dollar Rolls. 275.00 (Serves 40)

Pink and Green Peppercorn Crusted Prime Rib

Served with Pan Au Jus, Horseradish Cream Sauce, Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette, and Sliced Dollar Rolls. **425.00 (Serves 50)**

Citrus Glazed Ham

Served with Dijon Aioli, Apple-Craisin Demi Glacé, Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette, Sliced Dollar Rolls. **300.00 (Serves 50)**

Roasted Pork Loin

Seasoned with Fresh Herbs and Garlic. Slow Roasted and Topped with Fresh Apple Demi Glacé. Served with Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette, Sliced Dollar Rolls and Condiments. **275.00 (Serves 40)**

Beef Tenderloin with Madeira Demi Glacé

Fresh Herb Crusted Tenderloin, Whole Roasted and Carved to Order and Served with Madeira Wine Sauce, Baby Green Salad with Creamy Ranch and Lo-Cal Vinaigrette, Sliced Dollar Rolls and Condiments.

425.00 (Serves 25)

A \$50 carver fee will apply to all carving stations.

A 21% Service Charge will be added to your firage 129All prices are subject to change without notice.

Hors d'oeuvres

Hot Selections

Mini Vegetable Spring Rolls with Sweet-Chili Sauce30Pork Potstickers28Bacon Balsamic Deviled Eggs30Spanakopita30BBQ Pork Sliders34Beef Sliders35Red Hot Buffalo Wings37Crab Stuffed Mushrooms42Sausage Stuffed Mushrooms38Beef Satay with Teriyaki Glaze40Chicken Satay with Peanut Sauce42Bacon Wrapped Scallops53Coconut Shrimp45Pork and Vegetable Eggrolls27Northwest Crab Cakes40	 3 / dozen 0 / dozen 8 / dozen 0 / dozen 0 / dozen 4 / dozen 5 / dozen 7 / dozen 8 / dozen 8 / dozen 2 / dozen 8 / dozen 5 / dozen 5 / dozen 6 / dozen 7 / dozen
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Cold Selections

Smoked Ham & Dill Cream Cheese Pinwheels	28 / dozen
Salami and Boursin Coronet	26 / dozen
Hummus Bites with Chives	29 / dozen
Bruschetta Al Pomodoro	29 / dozen
Asparagus Wrapped in Prosciutto	31 / dozen
Deviled Eggs	29 / dozen
Asian Lettuce Wraps	35 / dozen
Chilled Prawns with Cocktail Sauce & Lemon	44 / dozen

Composed Appetizers

Tomato and Mozzarella Salad with Fresh Basil	37 / dozen
Smoked Salmon Crostini with a Mini Green Salad	42 / dozen
Mini Shrimp Cocktails Composed on Spoons	36 / dozen
Spicy Orange Jicama Salad	26 / dozen
Quinoa Salad with Olive Oil, Herbs, Basil Pesto, Bruschetta Salsa, and Basil.	28 / dozen

Displays (Serves 50 People)

Baked Brie stuffed with Crab, Served with Toasted Baguette &Crackers	200
Cold Poached Salmon Served with Cucumber Dill Sauce and Toast Points	300
Sliced Fresh Seasonal Fruit Display with Greek Yogurt Dip	200
Imported & Domestic Cheese & Cracker Display	225
Fresh Vegetable Crudité Display with House-made Dips	170
Deli Meat and Cheese Tray with Dollar Rolls Served with Assorted Condiments	300

Prices per dozen, require a (2) dozen minimum order Per Item

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•	<u>\$6.00</u>	<u>\$9.00</u>	<u>\$11.00</u>
line	<u> </u>	<u>.</u>	<u>.</u>
◆Canyon Road Wines	*		
, ♦William Hill, Cabernet		*	
◆Chateau St. Jean, Chardonr	nay	*	
◆Erath Pinot Gris		*	
◆Columbia Crest Merlot		*	
ottled Beer			
◆Assorted Domestics	*		
 Assorted Specialties 	*		
quor			
♦Well Scotch, Bourbon, Rum			
Vodka, Gin, Tequila	*		
♦Absolute Vodka		*	
♦Absolute Peach Vodka		*	
♦Absolute Citron Vodka		*	
♦Absolute Vanilla Vodka		*	
♦Grey Goose Vodka			*
♦Glenfiddich 12yr Scotch			*
◆Jack Daniels Bourbon		*	
 Honey Jack Daniels Bourbor 	I	*	
♦Knob Creek 9yr			*
♦Makers Mark Bourbon		*	
 Seagrams 7 Canadian Whisk 	•		
 Pendleton Canadian Whiske 	,	*	
 Crown Royal Canadian Whis 	key	*	
◆Bacardi Silver Rum		*	
◆Captain Morgan Rum		*	
♦Malibu Rum			
◆Bombay Dry Gin		*	
 Bombay Sapphire Gin 		*	
◆Jose Cuervo Tequila		*	_
◆Patron Silver Tequila			*
		ckets = \$6.00 Purchases All \$6.00 and \$9.00 Purchase	S
Premium Ho	sted Bar Tickets =	All Selections from \$6.00 - \$	11.00
		e must end 30-mins prior to ev your Catering Manager for su	

A 21% Service Charge will be added to your-fi**Ralge**I**31**All-prices are subject to change without notice.

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33 29 27 46

275 each

425 each

575 each

Bottle

24

TBD

Bottle

Kendal-Jackson, Chardonnay, CA Beautifully integrated tropical flavors such as pineapple, mango, and papaya with citrus notes. A hint of toasted oak and butter lingers on the finish.

Erath Pinot Gris, OR Enticingly fragranced with honeydew melon, rose petals and bread dough.

Chateau St. Michelle Riesling, WA

Crisp apple aromas and flavors with subtle mineral notes. This is our "everyday Riesling".

Willakenzie Pinot Gris, OR

Kegged Beer **Domestic Pony Keg**

Domestic Full Keg

House Wines

Rose, OR

White Wines

Microbrew & Imports Full Keg

Canyon Road Vineyards, CA

Chardonnay, Pinot Gris, Cabernet, Merlot From the wine maker Rafael Jacinto Jofre.

Aromas of citrus, Granny Smith apples, and jasmine, accompanied by mineral tones. Crisp and refreshing.

Bottled Selections

Sec. 1. If the start	D
Sparkling Wines Lunetta, Prosecco, Italy (Split Bo	Bottle
Dry and refreshing.	, , , , , , , , , , , , , , , , , , , ,
Villa Sandi, Brut, Prosecco, Italy Aroma is fruity and flowery with hints of ripe golden apple and small mountain flowers.	32
Nichelle, Brut WA Bright acidity and effervescence.	32
Red Wines	<u>Bottle</u>
William Hill Winery, Cabernet, CA Sonoma and Napa fruit gives ripe blackben black cherry flavors, while the grapes from L and Mendocino bring tremendous structure	ake
Columbia Crest, Merlot, CA Rich aromas of dark cherries and chocolate Complex flavors of fruit, mocha and caram complemented by a smooth, velvety finish.	
Massimo Malbec, Argentina Big chewy red showing black fruits and ine tannin.	29
Lange Pinot Noir, OR Dark cherry, huckleberry, cigar box spice, b Depper and a round, velvety palate.	42 lack
Genesis Cabernet, WA Silky richness and great depth with blackbe olueberry, and strawberry flavors, along with a trace of warm vanilla.	
St. Michelle-Indian Wells Merlot, WA Ripe berry fruit aromas and jammy flavors, typical of Wahluke Slope reds.	40

Visual Aids

Flipchart with Post-it Pad and Markers	60
White Board (2'x3') with markers	25
White Board (4'x6') with markers	45
Easel	15
10' x 10' Screen	125
Extension Cords (First 4 complimentary)	7
Laser Pointer	30
LCD Projector with 8'x8' Screen	250

AV Selections

Dance Floors and Staging

Dance Floor 15'x15'	200
Dance Floor 21'x21'	360
Staging 32 sq. ft. up to 320 sq. ft. (Stairs Included)	50 per section

Microphones and Sound

4 Channel Microphone Mixer	50
Wireless Lapel Microphone	125
Wireless Handheld Microphone	100
Corded Table/Podium or Floor Stand Microphone	40
Speaker Phone	25
Speakerphone Polycom	50

Complimentary Services: Based on Availability

High-Speed Wireless Internet Access. 10mb up & down. (HD Streaming) Hard Wired Connections Available. (Same Streaming Speed as Wireless) Table-Top Podium Standing Podium

Audiovisual prices are subject to change based on the costs the hotel incurs to rent from our vendors. Please check your Banquet Event Order for exact prices.

Changes made within 3 days of the event are subject to an additional fee. Prices per day rental.

From: Lynnette Braillard <Lynnette@vertigomarketing.com>
Sent: Monday, November 5, 2018 10:29 AM
Subject: Visitor Profile Summer Survey Summary and Winter Surveys

Per the committee's feedback at the last meeting, it was recommended they see a preliminary summer survey summary.

We'd like to start winter survey interviews ASAP so we may need the committee to weigh in prior to the next board meeting. Ideally, I'd like to get this started before I leave town on 11/14/18.

Winter Survey Updates/Changes -

It's important we don't change the survey questions too much so we can align with the summer survey. You can see all the recommended changes in the comment boxes on the PDF.

Please Review:

- Summer Survey Preliminary Report *attached
- WINTER Locals Survey *attached (see comments in PDF that will be incorporated into the winter survey)
- WINTER Visitor Survey *attached (see comments in PDF that will be incorporated into the winter survey)

Highlights from Summer Survey & Updates

For the final summer survey report (I'm expecting to have the final summer survey by the December board meeting), we'll plan to look at results of the overnight visitor segment. We also plan to look at the Wilsonville locals response in comparison to visitors -- the locals survey had some differing response patterns, such as lower NPS (net promoter score) and satisfaction ratings.

One of the highlights of the summer survey is seeing that Wilsonville's NPS is very high considering it is NOT a developed tourism destination (48 NPS from Visitors). For example, a developed destination like Bend, Oregon gets NPS scores in the high 70s/low 80s (although the first summer RRC did survey work with Bend in 2008 it received an NPS of 58, which highlights how the NPS score can grow over time as a destination becomes more tourist-oriented). McMinnville, Oregon which is still an emerging destination (and quite a bit farther along than Wilsonville) earned an NPS of 50. So Wilsonville isn't too far off when you look at the NPS of visitors only (48). Only 3-4% of respondents provided a rating of 4 or below (meaning very few people were actually dissatisfied with their experience in Wilsonville).

Wilsonville Visitor Profile Study: Summer 2018 Preliminary Key Findings & Final Results



October 2018

Prepared by: *RRC Associates, LLC* 4770 Baseline Rd., Ste 360 Boulder, CO 80303 303/449-6558 <u>www.rrcassociates.com</u>



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INTRODUCTION / METHODOLOGY

This document summarizes the final results of the visitor intercept survey conducted for Explore Wilsonville by RRC Associates during the summer of 2018. The summer visitor intercept survey was conducted at a variety of locations throughout Wilsonville and is based on a total of 629 interviews. Survey results generated from the 2018 summer sample of respondents interviewed have a margin of error of approximately +/- 3.9 percentage points calculated for questions at 50 percent response¹.

In order to gain a comprehensive understanding of the visitor experience in an emergent tourism location, both visitors and Wilsonville locals were surveyed using two different survey versions. The visitor survey probed visitor demographics, overnight visitation characteristics, reason for visiting, previous visitation, activity participation, and spending patterns, among other related questions. The local resident survey contained a number of identical questions, although the locals survey was shorter and asked respondents to answer with their out-of-town visitors to the area in mind. Both survey forms are appended to this summary report. A total of 454 surveys were completed by visitors to the area and an additional 175 surveys were completed by Wilsonville locals. An additional 32 responses were received to an online post-trip survey (identical to the visitor survey intercept survey, but respondents were invited to participate via email). Given that all of these post-visit responses were gathered from the email list of one local organization, these responses have not been incorporated into the overall results at this time, as to not skew the results.

This summer visitor research was the first of its kind conducted in Wilsonville and will serve to provide a reliable baseline of data available for tracking of the visitor profile year after year and between seasons. Results to the summer survey will ultimately be compared to those from the upcoming 2018/19 winter survey, to provide a cross-seasonal snapshot of visitation. Results from the summer research may be used to inform the winter survey questionnaire, although questions will mostly stay the same to permit comparisons across seasons.

We direct the reader to a copy of the survey form and tables showing overall results to the survey.

¹ For the total sample size of 629, margin of error is +/- 3.9 percent calculated for questions at 50 percent response (if the response for a particular question is "50 percent"—the standard way to generalize margin of error is to state the larger margin, which occurs for responses at 50 percent). Note that the margin of error is different for every single question response on the survey depending on the resultant sample sizes, proportion of responses, and number of answer categories for each question. Comparison of differences in the data between various segments, therefore, should take into consideration these factors. As a general comment, it is sometimes more appropriate to focus attention on the general trends and patterns in the data rather than on the individual percentages.

PRELIMINARY KEY FINDINGS

- Wilsonville has a strong day visitor draw. Of all visitors surveyed, 79 percent were day visitors to the area and 21 percent were overnight visitors.
- A notable share of overnight visitors stayed with friends/family in the area and for less than a week, on average. Overnight visitors were most likely to be staying with friends/family in a private residence (58 percent), with paid commercial lodging being the next most common type of lodging (22 percent). Of the overnight visitors surveyed in Wilsonville, more than half were staying overnight in Wilsonville (58 percent), followed by about one-quarter staying in the Portland Metro Area (23 percent). Overnight visitors stayed an average of 4.5 nights in the area.
- Visitors were most likely to be traveling in groups of two or three. Visitors were most likely to be traveling with children (54 percent), a spouse/partner (37 percent), other family (26 percent), or friends (14 percent). One in ten visitors were traveling alone (10 percent), and progressively smaller shares of visitors were traveling with business associates, pets, sports teams, or tour groups (2 percent or less each). The average party size was 3.3.
- Visitors were most likely to rely on personal experiences or others to inform their trip planning. The top three most commonly used information sources for trip planning cited by visitors include word of mouth (29 percent), experience of a prior visit (28 percent), or websites other than Explore Wilsonville's website or (23 percent).
- **Recall for Wilsonville advertising is quite low.** Two percent of visitors recalled effective messages, slogans, or anything else from Wilsonville information sources. Additionally, just five percent of visitors used the Explore Wilsonville website. It is not surprising that awareness is low at this time. We would expect that awareness, recall, and use of the website will continue to grow and exposure broadens with the new website and digital marketing campaign kicking off in Fall 2018.
- Special events and leisure/sightseeing attract visitors to the area. Nearly one-third of visitors indicated that the main purpose of their trip was a special event (31 percent), making it the most-cited reason for visiting. Worth noting, however, is that about half of the intercept surveys were conducted at various special events throughout the City, potentially inflating the role of special events in the decision to visit. The second most common reason for visiting was leisure and sightseeing (24 percent), followed by outdoor recreation (15 percent), and visiting friends/relatives (13 percent).

- Visitors to the area were highly likely to have visited previously in summer. Eighty-five percent of respondents have been to Wilsonville in summer previously, of which 38 percent have been 21 or more times before. In contrast, 15 percent were on their first trip to the area. Previous winter visitation, although still strong, was comparatively less common—71 percent had been to Wilsonville in winter previously and 29 percent have never been.
- Dining out, park visits (city or state), and shopping are top summer visitor activities. Visitors were asked to indicate activities participated in while in the area, while locals were asked to identify the activities they like to participate in with out-of-town visitors. Looking at the aggregated results, dining out was the most frequently cited (57 percent), followed by park visits (54 percent), and shopping (32 percent). Worth noting is that about 13 percent of all surveys were conducted in parks, which might have slightly inflated park visitation as an activity.
- Wilsonville is a jumping off point for a variety of locations and respondents identified several locations that they visited or intended to visit (5.2 on average). Visitors cited the locations they visited or planned to visit, while locals cited places they have visited or would visit with out-of-town guests. The following locations were mentioned by at least onequarter of all respondents: Memorial Park (45 percent), Family Fun Center (35 percent), restaurants and tasting rooms (32 percent), Wilsonville Town Center (30 percent), Farmer's Market (30 percent), Pacific coast (29 percent), and Bridgeport Village (28 percent).
- Wilsonville earned a Net Promoter Score of 38 percent. RRC has been asking the following question at destinations nationally for many years in the effort to better measure destination success and customer satisfaction: "How likely would you be to recommend this destination (Wilsonville) to a friend, family member, or colleague?" The answer scale to this question is based on an 11-point scale where 0=not at all likely, 5=neutral, and 10=extremely likely. The results are intended to quantify word of mouth and measure how well a destination is regarded among its customer base; this question is asked in many other industries and is considered an important benchmark of performance and potential future growth.

Respondents who give rating scores of 9 or 10 (55 percent in Wilsonville this summer) tend to be "promoters" of the destination being rated—they speak highly of it when asked—the destination's most loyal and strongest "promoters." Respondents who give scores of 7 or 8 (28 percent) tend to be more impartial or passively satisfied, not necessarily a strong promoter but neither a detractor as well. These guests probably wouldn't say anything bad about the destination, but they aren't raving fans either. Respondents who give ratings of 6 or below (17 percent) are "detractors"—if asked, likely to be less than enthusiastic or are more likely to not have good things to say about the destination. As such, Wilsonville's "net promoter score" (percentage of promoters minus percentage of detractors) is 38 percent this summer. Worth noting is that visitors provided a higher net promoter score (48 percent) than locals (13 percent). Net promoter score will be explored more in-depth in the full summer report.

- Most respondents indicated that the amenities in Wilsonville are good or excellent. However, there may be room for improvement with regard to the variety and quality of both restaurant and lodging choices in Wilsonville. Respondents rated the quality of five different aspects of the visitor experience, where 1 means "poor" and 5 means "excellent". The highest rated was the overall quality of the experience (67 percent said it was "excellent" with an average rating of 4.6), followed by information/maps/directions (53 percent excellent, 4.3 average rating), variety and quality of activities/things to do (41 percent excellent, 4.1 average rating), variety and quality of restaurant choices (31 percent excellent, 3.8 average rating), and variety and quality of lodging choices (28 percent excellent, 3.6 average rating).
- **Respondents are highly likely to visit Wilsonville in the next year.** Over half will "definitely" visit (57%) and another quarter will "probably" visit (24 percent). Just four percent said they were not at all likely to visit.
- **Travel parties spent an average of \$167 in Wilsonville.** For the trip, average expenditures were nearly identical for food and drink (\$55), shopping/retail (\$54), and lodging (\$53). Per capita daily expenditures averaged out to \$44.
- Visitors represent a broad range of ages and income. Roughly one-quarter of all respondents are under age 35 (25 percent), another quarter are between ages 35 and 44, and the remainder are aged 45 or older. The average age of visitors is 47.2. Reported incomes also varied, with over half of visitors earning below \$100,000 annually (56 percent), 29 percent earning between \$100,000 and \$199,999, and 15 percent earning at least \$200,000 annually. The average income of visitors is about \$126,000.
- Visitation in Wilsonville is largely regional. A majority of visitors are from Oregon (80 percent of visitors to the area), distantly followed by those from Washington (8 percent) or California (4 percent). Smaller shares were observed for Arizona, Nevada, and Idaho (1 percent each), with other states and countries each accounting for less than one percent of visitation.

WILSONVILLE VISITOR SURVEY—SUMMER 2018

Today's Date

Explore Wilsonville, the tourism promotion program of the City of Wilsonville, is conducting a survey with visitors to assist us in planning for future programs and to enhance visitor experiences to Wilsonville. We would appreciate a few minutes of your time to answer the following questions. We are not selling anything - we are conducting survey research. Your personal survey responses are confidential and are aggregated with other surveys. In appreciation of your time, you may be entered (if you wish) into a drawing for one of five \$50 Visa Gift Cards.

Are you a: 1.

- Permanent, year-round local resident of the Wilsonville area (Thank respondent & terminate interview)
- \square Seasonal resident / Second homeowner in the area (continue)
- Day visitor from a nearby area, not staying overnight in the area (answer Q.2 and go to Q.6)
- Overnight visitor staying in the Wilsonville area (continue)
- What is the ZIP Code of your primary residence (or country of 2. residence if not in U.S., province if Canadian)?

OVERNIGHT & SEASONAL VISITORS CONTINUE WITH Q3. (DAY VISITORS SKIP TO Q.6)

3.	How many nights will you stay in the Wilsonville area th	iis
	trip?	

Which best describes your lodging accommodations? 4.

- I own / timeshare my accommodations
- □ Staying with friends / family in a private residence
- Using a friend's / family member's place but not with them
- Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)
- □ Paid rent-by-owner lodging (VRBO, Airbnb, etc.)
- Tent / camping / RV
- Other: _____

5. Where are your lodging accommodations located?

- Wilsonville
 - Salem McMinnville
- Portland
- □ Portland metro area □ Other:

ALL RESPONDENTS CONTINUE HERE

- Which of the following sources of information were most 6. effective in planning your visit? (MARK ALL THAT APPLY)
 - □ Explore Wilsonville website
 - Other website: Which one(s)?_____
 - Social networking sites: Which one(s)?
 - Smart phone app: Which one(s)?_____
 - Email alert
 - Brochure
 - Newspaper/magazine article: Which one(s)?
 - □ Travel agent
 - Experience of prior visit \square
 - □ Word of mouth / talked to friends or family
 - Other:

7.

- None of the above
 - How many people are in your travel party, including yourself? (ENTER 1 IF ALONE)

8. With whom are you traveling today? (MARK ALL THAT APPLY)

- No one, traveling alone
- \square Spouse / partner
- Child(ren) \Box
 - Other family
- \Box Pet(s)

 \square

- \square Friend(s)
- \square Other:

Tour aroup

Sports team

Business associates

In total, how many previous summer visits have you made to 9. Wilsonville? And how many winter visits to the area?

SUMMER (MAY-OCT)	WINTER (NOV-APR)	
		None (or first visit)
		One
		2 to 4
		5 to 7
		8 to 10
		11 to 20
		21 or more

- 10. What is the MAIN purpose of your visit to the Wilsonville area this trip? (SELECT ONE ONLY)
 - Outdoor recreation (biking, hiking, etc.)
 - □ Leisure & sightseeing
 - Business / professional / convention / conference / trade show
 - □ Winery tourism
 - □ Visit friends / relatives / social
 - Combine business / pleasure
 - Relocation
 - Special event: (which/what event?_____)
 - Arts / culture
 - Other:

11. What kind of activities did you or will you do while on this trip? (MARK ALL THAT APPLY)

Arts / cultural	Horseback riding
Biking (road/mountain)	
Camping	Music / nightlife
Dining out	Park visits (city or state)
Family event (wedding,	Scenic drive
reunion, etc.)	
Farmers market	Shopping
Fishing	Special events (athletic, art,
	music, etc.) specify:
Golf	Watersports / floating /
	paddle sports
Guided tours	Winery / vineyard visits
Hiking / trail running	□ Other:

12. Which of the following, if any, have you visited or do you plan to visit during this trip? (MARK ALL THAT APPLY)

to visit during this thp? (MARK ALL THAT APPLT)					
Aurora	North Wilsonville (Argyle				
	Square area)				
	Pacific coast				
Bridgeport Village	Portland				
Champoeg State Park	Restaurants & tasting rooms				
Evergreen Aviation Museum	□ Salem				
Family Fun Center	🗆 Tualatin				
Farmers Market	Willamette River				
Golf courses	Wilsonville Town Center				
Graham Oaks Nature Park					
Historic Canby Ferry	Wings & Waves Waterpark				
	Woodburn Premium Outlets				
Memorial Park	World of Speed				
Molalla River State Park	Other:				

- 13. Do you remember any messages, slogans or anything else from Wilsonville information sources or advertising that was particularly effective?
 - Yes (specify): ____

- 14. Please estimate how much money you and your immediate travel party (the group with whom you're sharing expenses) will spend in total during your visit to Wilsonville.
 - Exclude all spending made outside of Wilsonville
 - Enter 0 if none for any category
 - Exclude your transportation costs to get here

Lodging \$.00
Food & drinks (restaurants, bars, etc.) \$.00
Shopping/retail (souvenirs, gifts, wine by the bottle, etc.)	.00
Recreation / entertainment / activities	
(movies, concerts, events, sightseeing,	
other recreational activities, etc.) \$.00
Other items (gas, parking, etc.) \$.00
GRAND TOTAL FOR TRIP \$.00

- 15. _____ Including yourself, how many people are included in the above spending? (ENTER 1 IF ALONE)
- 16. How likely are you to recommend Wilsonville to a friend, family member or colleague? (Use a scale from 0 to 10, where 0= Not at all likely, 5 = Neutral, 10= Extremely likely)

NOT AT A							EXT	REMELY		
LIKELY			NEUTRAL					L	IKELY	
0	1	2	3	4	5	6	7	8	9	10

17. How likely are you to return to Wilsonville during the next 12 months?

NOT AT ALL	UNLIKELY	MAYBE	PROBABLY	DEFINITELY

 On a scale of 1 to 5 where 1 is "Poor" and 5 is "Excellent," how would you rate Wilsonville in terms of: (NA/DK = not applicable/don't know)

POOF	ł	EX	CELLENT	NA/DK
Overall quality				
of experience				
Variety and quality				
of restaurant choices				
Variety and quality				
of lodging choices				
Variety and quality of				
activities/things to do				
Information, maps and				
directions				

19. Do you have any comments or suggestions regarding Wilsonville?

The following questions are for classification purposes only. Remember that this survey is completely confidential.

- 20. What year were you born?_____
- **21. Your gender** \Box Male \Box Female \Box Other
- 22. Which of the following categories best describes the annual income of your household (before taxes)?

\Box	\$0 to \$24,999	\Box	\$100,000 to \$199,999
	\$25,000 to \$49,999		\$200,000 to \$249,999
	\$50,000 to \$74,999		\$250,000 to \$499,999
	\$75,000 to \$99,999		\$500,000 or more
			Don't know/prefer not to answer

Explore Wilsonville thanks you for your participation in our research program. Your input is very valuable to future planning efforts.

Would you like to (Please mark all that apply):

Be entered in the prize drawing

Receive emails with special offers from Explore Wilsonville

So that we may contact you if you are the winner of the prize drawing, please provide your name and either your email address or phone number. This information will be used only for the purposes you indicate.

Name___

Phone n	umber_
---------	--------

Email address

Interviewer Name:

Interview Location:

- Special event (specify):_____
- Wilsonville park (specify):_____
- \Box McMenamins
- □ Wilsonville Farmer's Market
- Family Fun Center
- □ World of Speed Museum
- □ Langdon Farms Golf Club
- □ Other:

WILSONVILLE LOCALS SURVEY-SUMMER 2018

Today's Date_

Explore Wilsonville, the tourism promotion program of the City of Wilsonville, is conducting a survey with visitors and local residents to assist us in planning for future programs and to enhance visitor experiences to Wilsonville. We would appreciate a few minutes of your time to answer the following questions. We are not selling anything – we are conducting survey research. Your personal survey responses are confidential and are aggregated with other surveys. In appreciation of your time, you may be entered (if you wish) into a drawing for one of five \$50 Visa Gift Cards.

- 1. Are you a:
 - Permanent, year-round resident of the City of Wilsonville (continue)
 - Seasonal resident / Second homeowner in the area (Ask for Visitor Survey)
 - Day visitor from a nearby area, not staying overnight in the area

(Ask for Visitor Survey)

- Overnight visitor staying in the Wilsonville area (Ask for Visitor Survey)
- 2. What is the ZIP Code of your primary residence (or country of residence if not in U.S., province if Canadian)?
- 3. Thinking about the last time you hosted out-of-town guests, where did they stay?
 - Own / timeshare their accommodations
 - \Box Stayed with us in our private residence
 - □ Used our place but we were not there
 - Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)
 - Devid rent-by-owner lodging (VRBO, Airbnb, etc.)
 - □ Tent / camping / RV
 - Other:

Now we would like to know what kinds of things you typically do with out-of-town visitors to the area.

4. What kind of activities do you like to participate in with out-oftown visitors? (MARK ALL THAT APPLY)

C Arts / cultural	Horseback riding				
Biking (road/mountain)					
Camping	Music / nightlife				
Dining out	Park visits (city or state)				
Family event (wedding,	Scenic drive				
reunion, etc.)					
Farmers market	Shopping				
Fishing	Special events (athletic, art,				
	music, etc.) specify:				
Golf	Watersports / floating /				
	paddle sports				
Guided tours	Winery / vineyard visits				
Hiking / trail running	Other:				

5. Which of the following, if any, have you visited or would you plan to visit with out-of-town guests? (MARK ALL THAT APPLY)

🗆 Aurora	North Wilsonville (Argyle
	Square area)
	Pacific coast
Bridgeport Village	Portland
Champoeg State Park	Restaurants & tasting rooms
Evergreen Aviation Museum	□ Salem
Family Fun Center	🗆 Tualatin
Farmers Market	Willamette River
Golf courses	Wilsonville Town Center
Graham Oaks Nature Park	
Historic Canby Ferry	Wings & Waves Waterpark
McMinnville	Woodburn Premium Outlets
Memorial Park	World of Speed
Molalla River State Park	Other:

 How likely are you to recommend Wilsonville to a friend, family member or colleague as a place to visit? (Use a scale from 0 to 10, where 0= Not at all likely, 5 = Neutral, 10= Extremely likely)

NOT AT A	ALL Y			NE	EUTR	AL.		EX1 L	REMEL	ſ
0	÷	_	3	<u> </u>	÷	÷	 8	9	10	

 From a visitor perspective, on a scale of 1 to 5 where 1 is "Poor" and 5 is "Excellent," how would you rate Wilsonville in terms of: (NA/DK = not applicable/don't know)

POOR		EXC	JELLENI	NA/DK
Overall quality				
of experience				
Variety and quality				
of restaurant choices				
Variety and quality				
of lodging choices				
Variety and quality of				
activities/things to do				
Information, maps and				
directions				

8. Do you have any comments or suggestions regarding visitor impressions or experiences in Wilsonville?

The following questions are for classification purposes only. Remember that this survey is completely confidential.

- 9. What year were you born?___
- **10. Your gender** \Box Male \Box Female

Please complete other side \rightarrow

□ Other

Explore Wilsonville thanks you for your participation in our research program. Your input is very valuable to future planning efforts.

Would you like to (Please mark all that apply):

Be entered in the prize drawing

C Receive emails with special offers from Explore Wilsonville

So that we may contact you if you are the winner of the prize drawing, please provide your name and either your email address or phone number. This information will be used only for the purposes you indicate.

Name_ Phone number_____

Email address_____

INTERVIEWER COMPLETE:

Interviewer Name:
Interview Location:
Wilsonville park (specify):
Wilsonville Farmer's Market
Family Fun Center
World of Speed Museum
Langdon Farms Golf Club
□ Other:

			Surve	у Туре
Trip Characteristics		OVERALL	Visitors Survey	Locals Survey
	Stayed with friends/family in private residence	58%	30%	74%
Which best describes your lodging accommodations? (if local resident: Thinking about the last time you hosted out-of-town guests, where did they stay) Paid commercial lodging (hotel, commerci	Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)	22%	32%	17%
	Tent / camping / RV	11%	28%	2%
lodging accommodations? (if local resident: Thinking about	OR - They didn't stay overnight (locals survey only)	5%		7%
town guests, where did they	Other	3%		5%
stay)	Paid rent-by-owner lodging (VRBO, Airbnb, etc.)	2%	5%	1%
	Own / timeshare accommodations	2%	4%	1%
Which best describes your odging accommodations? (if ocal resident: Thinking about he last time you hosted out-of- own guests, where did they itay) TOTAL TOTAL TOTAL TOTAL	Used a friend's/family's place but not with them	1%	2%	
TOTAL		103%	100%	105%
IUTAL	n =	266	98	168
Where are your lodging accommodations located?	Wilsonville	58%	58%	
	Portland	3%	3%	
	Portland metro area	23%	23%	
	Salem	3%	3%	
	Other	13%	13%	
		100%	100%	
TOTAL	n =	97	97	
	1	10%	10%	
	2	26%	26%	
How many nights did you stay	3-5	40%	40%	
How many nights did you stay in the area on this trip? (cap 21 nights)	6-8	16%	16%	
	9 - 14	4%	4%	
	15 or more	4%	4%	
TOTAL		100%	100%	
Average		4.5	4.5	
n =		96	96	C

Trip Characteristics		OVERALL	Survey Type Visitors Survey
	Child(ren)	54%	54%
	Spouse / partner	37%	37%
	Other family	26%	26%
	Friend(s)	14%	14%
With whom are you traveling	No one, traveling alone	10%	10%
today?	Business associates	2%	2%
	Pet(s	2%	2%
	Other	1%	1%
	Sports team	0%	0%
	Tour group	0%	0%
τοτοι		147%	147%
TOTAL	n =	438	438
	1	11%	11%
	2	33%	33%
	3	23%	23%
	4	15%	15%
How many people are in your travel party, including yourself?	5	9%	9%
(ENTER 1 IF ALONE)	6	4%	4%
	7	3%	3%
	8	1%	1%
	9	0%	0%
	10 or more	2%	2%
TOTAL		100%	100%
Average		3.3	3.3
n =		439	439

Trip Characteristics		OVERALL	Survey Type Visitors Survey
	Word of mouth / talked to friends or family	29%	29%
	Experience of prior visit	28%	28%
	Other website	23%	23%
	None of the above	13%	13%
	Social networking sites	10%	10%
Which of the following sources	Other	7%	7%
of information were most effective in planning your visit?	Explore Wilsonville website	5%	5%
	Smart phone app	1%	1%
	Brochure	1%	1%
	Newspaper/magazine article	1%	1%
	Email alert	1%	1%
	Travel agent	0%	0%
TOTAL		119%	119%
TOTAL	n =	450	450
Do you remember any messages, slogans or anything else from Wilsonville	Yes (specify)	2%	2%
information sources or advertising that was particularly effective?	No	98%	98%
TOTAL		100%	100%
IVIAL	n =	441	441

Trip Characteristics		OVERALL	Survey Type Visitors Survey
	Outdoor recreation (biking, hiking, etc.)	15%	15%
	Leisure & sightseeing	24%	24%
	Business / professional / convention / conference / trade sh	5%	5%
What is the MAIN purpose of	Winery tourism	0%	0%
your visit to the Wilsonville area this trip? (SELECT ONE ONLY)	Visit friends / relatives / social	13%	13%
	Combine business / pleasure	2%	2%
	Special event: (which/what event?)	31%	31%
	Arts / culture	4%	4%
	Other	5%	5%
TOTAL		100%	100%
	n =	453	453

		-	
In total, how many p visits have you mad And how many win		OVERALL	Survey Type Visitors Survey
,, ,	None (or first visit)	15%	15%
	One	8%	8%
	2 to 4	14%	14%
Summer (May-Oct)	5 to 7	10%	10%
	8 to 10	9%	9%
	11 to 20	6%	6%
	21 or more	38%	38%
TOTAL		100%	100%
TOTAL	n =	444	444
	None (or first visit)	29%	29%
	One	5%	5%
	2 to 4	11%	11%
Winter (Nov-Apr)	5 to 7	7%	7%
	8 to 10	6%	6%
	11 to 20	5%	5%
	21 or more	38%	38%
TOTAL		100%	100%
TOTAL	n =	410	410

19 Oct 18

Source: RRC Associates

				Survey Type		
Activities on trip		OVERALL	Visitors Survey	Locals Survey		
	Dining out	57%	49%	76%		
	Park visits (city or state)	54%	55%	53%		
	Shopping	32%	26%	46%		
	Arts / cultural	19%	20%	16%		
	Farmers market	17%	6%	44%		
	Hiking / trail running	17%	8%	40%		
	Special events (athletic, art, music, etc.)	16%	15%	20%		
	Music / nightlife	15%	12%	23%		
Activities participated in while	Scenic drive	14%	5%	35%		
on trip (if local resident: What kind of activities do you like to	Museums	12%	8%	20%		
participate in with out-of-town visitors?)	Winery / vineyard visits	12%	2%	35%		
	Family event (wedding, reunion, etc.)	11%	6%	25%		
	Biking (road/mountain)	9%	6%	16%		
	Other	8%	8%	9%		
	Camping	8%	6%	12%		
	Watersports / floating / paddle sports	7%	3%	17%		
	Golf	6%	1%	16%		
	Horseback riding	4%	5%	2%		
	Fishing	1%	0%	4%		
	Guided tours	1%	1%	4%		
TOTAL		323%	240%	515%		
IUIAL	n =	556	389	16		

			Surve	
Activities on trip		OVERALL	Visitors Survey	Locals Survey
	Memorial Park	45%	37%	62%
	Family Fun Center	35%	27%	51%
	Restaurants & tasting rooms	32%	9%	79%
	Wilsonville Town Center	30%	18%	56%
	Farmers Market	30%	8%	75%
	Pacific coast	29%	6%	77%
	Portland	29%	9%	71%
	Bridgeport Village	28%	8%	68%
	Champoeg State Park	22%	11%	47%
	Breweries	21%	6%	53%
	Woodburn Premium Outlets	21%	8%	50%
Which of the following, if any,	Tualatin	20%	6%	51%
have you or do you plan to visit this trip? (if local resident: Which of the following, if any,	Wineries	19%	4%	50%
have you visited or would you plan to visit with out-of-town	Graham Oaks Nature Park	19%	2%	55%
guests)	North Wilsonville (Argyle Square area)	18%	6%	44%
	Willamette River	17%	3%	46%
	Evergreen Aviation Museum	17%	4%	43%
	Salem	16%	4%	41%
	World of Speed	16%	8%	34%
	Aurora	13%	5%	31%
	Historic Canby Ferry	13%	3%	34%
	McMinnville	13%	3%	35%
	Golf courses	9%	2%	26%
	Wings & Waves Waterpark	8%	1%	22%
	Other	7%	9%	4%
	Molalla River State Park	6%	1%	17%
		531%	208%	1219%
TOTAL	n =	523	356	167

How likely are you to re Wilsonville to a friend, f	commend family member		Surve	у Туре
or colleague as a place	to visit?	OVERALL	Visitors Survey	Locals Survey
	0=Not at all likely	2%	1%	3%
	1	0%		1%
	2	1%	1%	1%
	3	0%	0%	1%
How likely are you to	4	0%	0%	
recommend Wilsonville to a friend, family member or	5=Neutral	9%	9%	10%
colleague as a place to visit?	6	4%	2%	10%
	7	10%	8%	16%
	8	18%	17%	20%
	9	9%	10%	7%
	10=Extremely likely	46%	52%	32%
TOTAL		100%	100%	100%
Average		8.3	8.6	7.6
n =		601	434	167
	Promoter (% responding 9 & 10)	55%	62%	38%
Net Promoter Category	Passive (% responding 7 & 8)	28%	25%	36%
	Detractor (% responding 0-6)	17%	14%	26%
TOTAL		100%	100%	100%
Net Promoter Score		38.1%	47.9%	12.6%
n =		601	434	167

From a visitor perspective, on a sale of 1 to 5 where 1 is poor and			Surve	у Туре
5 is excellent, how would you rate Wilsonville in terms of:		OVERALL	Visitors Survey	Locals Survey
	1 - Poor	0%	-	1%
	2	1%	1%	2%
Overall quality of experience	3	7%	7%	8%
	4	24%	22%	29%
	5 - Excellent	67%	71%	61%
TOTAL		100%	100%	100%
Average		4.6	4.6	4.5
n =		428	8 268	
	1 - Poor	3%	1%	6%
	2	7%	4%	12%
Variety and quality of restaurant choices	3	25%	18%	35%
	4	34%	35%	33%
	5 - Excellent	31%	41%	14%
TOTAL		100%	100%	100%
Average		3.8	4.1	3.4
n =		430	269	161
	1 - Poor	5%	3%	7%
	2	11%	5%	17%
Variety and quality of lodging choices	3	30%	23%	36%
	4	26%	25%	28%
	5 - Excellent	28%	43%	12%
TOTAL		100%	100%	100%
Average		3.6	4.0	3.2
n =		193	99	94

19 Oct 18

Source: RRC Associates

From a visitor perspective, on a sale of 1 to 5 where 1 is poor and			Surve	у Туре
5 is excellent, how would you rate Wilsonville in terms of:		OVERALL	Visitors Survey	Locals Survey
	1 - Poor	1%	1%	1%
	2	4%	3%	6%
Variety and quality of activities/things to do	3	18%	11%	28%
	4	35%	34%	39%
	5 - Excellent		51%	26%
TOTAL		100%	100%	100%
Average		4.1	4.3 3	
n =		420	20 262	
1 - Poor		2%	3%	1%
	2	4%	4%	4%
Information, maps and directions	3	12%	11%	14%
	4	28%	27%	30%
5 - Excellent		53%	55%	50%
TOTAL		100%	100%	100%
Average		4.3	4.3	4.2
n =		281	169	112

			Survey Type
Likelihood to return to Wilsonville		OVERALL	Visitors Survey
1 - Not at all		4%	4%
	2 - Unlikely	6%	6%
How likely are you to return to Wilsonville during the next 12 months?	3 - Maybe	9%	9%
12 monuis ?	4 - Probably	24%	24%
	5 - Definitely	57%	57%
TOTAL		100%	100%
Average		4.3	4.3
n =		432	432

19 Oct 18

Source: RRC Associates

and your immedia group with whom	Please estimate how much money you and your immediate travel party (the group with whom you are sharing expenses) will spend in total during		Survey Type		
your visit to Wilsonville.		OVERALL	Visitors Survey		
	None	84%	84%		
	\$1 - \$24	0%	0%		
	\$50 - \$74	1%	1%		
	\$75 - \$99	1%	1%		
	\$100 - \$124	1%	1%		
Lodging	\$150 - \$174	1%	1%		
	\$175 - \$199	1%	1%		
	\$200 - \$299	2%	2%		
	\$300 - \$499	4%	4%		
	\$500 - \$999	2%	2%		
	\$1,000+	1%	1%		
TOTAL		100%	100%		
Average		\$53	\$53		
n =		268	268		
	None	28%	28%		
	\$1 - \$24	28%	28%		
	\$25 - \$49	14%	14%		
	\$50 - \$74	11%	11%		
	\$75 - \$99	1%	1%		
Food & Drink	\$100 - \$124	6%	6%		
	\$125 - \$149	0%	0%		
	\$150 - \$174	1%	1%		
	\$200 - \$299	6%	6%		
	\$300 - \$499	4%	4%		
	\$500 - \$999	2%	2%		
TOTAL		100%	100%		
Average		\$55	\$55		
n =		313	313		

Please estimate how much money you				
and your immediate travel party (the group with whom you are sharing expenses) will spend in total during			Survey Type	
your visit to Wilsonville		OVERALL	Visitors Survey	
	None	71%	71%	
	\$1 - \$24	5%	5%	
	\$25 - \$49	6%	6%	
	\$50 - \$74	5%	5%	
Shanning / Patail	\$100 - \$124	6%	6%	
Shopping / Retail	\$150 - \$174	2%	2%	
	\$200 - \$299	3%	3%	
	\$300 - \$499	1%	1%	
	\$500 - \$999	0%	0%	
	\$1,000+	1%	1%	
TOTAL		100%	100%	
Average		\$54	\$54	
n =		273	273	
	None	60%	60%	
	\$1 - \$24	5%	5%	
	\$25 - \$49	6%	6%	
	\$50 - \$74	11%	11%	
	\$75 - \$99	4%	4%	
Recreation / Entertainment	\$100 - \$124	7%	7%	
	\$125 - \$149	3%	3%	
	\$150 - \$174	2%	2%	
	\$175 - \$199	0%	0%	
	\$200 - \$299	2%	2%	
	\$300 - \$499	0%	0%	
TOTAL		100%	100%	
Average		\$30	\$30	
n = 19 Oct 18		255	255	

Please estimate how much money you and your immediate travel party (the group with whom you are sharing expenses) will spend in total during your visit to Wilsonville.			Survey Type		
your visit to Wilse	onville.	OVERALL	Visitors Survey		
	None	85%	85%		
	\$1 - \$24	5%	5%		
	\$25 - \$49	3%	3%		
	\$50 - \$74	3%	3%		
Other	\$75 - \$99	1%	1%		
Other	\$100 - \$124	1%	1%		
	\$150 - \$174	1%	1%		
	\$200 - \$299	1%	1%		
	\$300 - \$499	0%	0%		
	\$500 - \$999	0%	0%		
TOTAL	TOTAL		100%		
Average		\$11	\$11		
n =		266	266		
	\$1 - \$24	21%	21%		
	\$25 - \$49	18%	18%		
	\$50 - \$74	16%	16%		
	\$75 - \$99	5%	5%		
	\$100 - \$124	11%	11%		
Tatal On an dia a	\$125 - \$149	4%	4%		
Total Spending	\$150 - \$174	5%	5%		
	\$175 - \$199	3%	3%		
	\$200 - \$299	6%	6%		
	\$300 - \$499	4%	4%		
	\$500 - \$999	4%	4%		
	\$1,000+	3%	3%		
TOTAL		100%	100%		
Average		\$167	\$167		
n =		236	236		

			Survey Type
	1	OVERALL	Visitors Survey
	1	16%	16%
	2	35%	35%
	3	21%	21%
Including yourself, how many	4	12%	12%
people are included in the above spending? (ENTER 1 IF	5	8%	8%
ALONE)	6	4%	4%
	7	2%	2%
	8	0%	0%
	10 or more	1%	1%
TOTAL		100%	100%
Average		3.0	3.0
n =		404	404

19 Oct 18

Source: RRC Associates

Average expenditures		OVERALL	Survey Type Visitors Survey
Estimate of expenditures per Average		\$44	\$44
person per day	n =	236	236
Total expenditures per person	Average	\$63	\$63
for the trip	n =	236	236
Total travel party expenditures	Average	\$167	\$167
for the trip	n =	236	236

			Surve	у Туре
Respondent Demograph	nics	OVERALL	Visitors Survey	Locals Survey
	Under 18	1%	1%	
	18 - 24	5%	5%	5%
Age of respondent	25 - 34	19%	17%	24%
	35 - 44	25%	26%	22%
	45 - 54	15%	15%	14%
	55 - 64	17%	17%	17%
	65 - 74	16%	17%	15%
	75 or older	2%	2%	2%
TOTAL		100%	100%	100%
Average		47.2	47.6	46.3
n =		608	440	168
Your gender	Male	35%	34%	36%
	Female	65%	66%	64%
TOTAL		100%	100%	100%
TOTAL	n =	622	452	170
	\$0 to \$24,999	7%	7%	
	\$25,000 to \$49,999	14%	14%	
	\$50,000 to \$74,999	20%	20%	
Which of the following categories best describes the	\$75,000 to \$99,999	15%	15%	
annual income of your household (before taxes)?	\$100,000 to \$199,999	29%	29%	
	\$200,000 to \$249,999	7%	7%	
	\$250,000 to \$499,999	5%	5%	
	\$500,000 or more	3%	3%	
TOTAL		100%	100%	
Average		\$125,958	\$125,958	
n =		261	261	0

19 Oct 18

Source: RRC Associates

	Survey Type				
Designated Market Area		OVERALL	Visitors Survey	Locals Survey	
	Portland OR, WA	85%	79%	100%	
	Seattle - Tacoma WA	3%	4%		
	Eugene OR	2%	3%		
	San Diego CA	1%	1%		
	Phoenix AZ	1%	1%		
	San Francisco - Oakland - San Jose CA	1%	1%		
	Bend OR	1%	1%		
	Las Vegas NV	1%	1%		
	Medford - Klamath Falls CA, OR	0%	1%		
	Sacramento - Stockton - Modesto CA	0%	1%		
	Honolulu HI	0%	0%		
	Boise ID, OR	0%	0%		
	Salt Lake City ID, NV, UT, WY	0%	0%		
	Los Angeles CA	0%	0%		
	Boston (Manchester) MA, NH, VT	0%	0%		
	Pittsburgh MD, PA, WV	0%	0%		
	Baltimore MD	0%	0%		
	Providence - New Bedford MA, RI	0%	0%		
DESIGNATED MARKET AREA	Indianapolis IN	0%	0%		
DESIGNATED MARKET AREA	Hartford & New Haven CT	0%	0%		
	Columbus OH	0%	0%		
	Toledo MI, OH	0%	0%		
	Raleigh - Durham (Fayetteville) NC, VA	0%	0%		
	Lafayette IN	0%	0%		
	Dallas - Fort Worth TX	0%	0%		
	Austin TX	0%	0%		
	Nashville KY, TN	0%	0%		
	Fairbanks AK	0%	0%		
	Butte - Bozeman MT	0%	0%		
	Idaho Falls - Pocatello ID, WY	0%	0%		
	Tucson (Sierra Vista) AZ	0%	0%		

(cont.)

(cont.)			Surve	у Туре
Designated Market Area	Ĩ,	OVERALL	Visitors Survey	Locals Survey
	Albuquerque - Santa Fe CO, NM	0%	0%	
	Yakima - Pasco - Richland - Kennewick OR, WA	0%	0%	
	Reno CA, NV	0%	0%	
	Monterey - Salinas CA	0%	0%	
	Chico - Redding CA		0%	
	Spokane ID, MT, OR, WA	0%	0%	
	International	0%	0%	
TOTAL		100%	100%	100%
	n =	603	435	168

19 Oct 18 Source: RRC Associates

			Surve	у Туре
State		OVERALL	Visitors Survey	Locals Survey
	Oregon	85%	80%	100%
	Washington	6%	8%	
	California	3%	4%	
	Arizona	1%	1%	
	Nevada	1%	1%	
	Idaho	0%	1%	
	Hawaii	0%	0%	
	Indiana	0%	0%	
	Ohio	0%	0%	
	Texas	0%	0%	
STATE / COUNTRY	Utah	0%	0%	
STATE / COUNTRY	Alaska	0%	0%	

Wilsonville 2018 Tourism Survey

(cont.)

(cont.)				
04-4-				y Type
State	1	OVERALL	Visitors Survey	Locals Survey
	Connecticut	0%	0%	
	Maryland	0%	0%	
	Massachusetts	0%	0%	
	Montana		0%	
New Mexico		0%	0%	
	North Carolina	0%	0%	
	Pennsylvania	0%	0%	
	Rhode Island	0%	0%	
	Tennessee	0%	0%	
	United Kingdom	0%	0%	
TOTAL		100%	100%	100%
IUTAL	n =	603	435	168

			Survey Type			
Oregon County		OVERALL	Visitors Survey	Locals Survey		
	Clackamas	45%	21%	94%		
	Washington	21%	29%	4%		
	Marion	12%	17%	2%		
	Multnomah	10%	14%			
	Yamhill	3%	5%			
	Polk	3%	3%	1%		
	Lane	2%	2%			
	Deschutes	1%	1%			
	Linn	1%	1%			
	Clatsop	1%	1%			
COUNTY	Columbia	1%	1%			
	Benton	0%	1%			
	Josephine	0%	1%			
	Coos	0%	0%			
	Douglas	0%	0%			
	Harney	0%	0%			
	Jackson	0%	0%			
	Jefferson	0%	0%			
	Lincoln	0%	0%			
	Umatilla	0%	0%			
	Wallowa	0%	0%			
TOTAL		100%	100%	100%		
TOTAL	n =	515	347	168		

19 Oct 18

Source: RRC Associates

			Survey Type		
Survey info		OVERALL	Visitors Survey	Locals Survey	
	Special event (specify):	54%	52%	58%	
	Wilsonville park (specify):	13%	16%	4%	
	McMenamins	1%	1%		
Interview Location:	Wilsonville Farmer's Market	11%	3%	32%	
	Family Fun Center	11%	15%	2%	
	World of Speed Museum	4%	5%		
	Other	7%	8%	4%	
TOTAL		100%	100%	100%	
IUTAL	n =	623	453	170	

Mark-up Edits to LOCAL RESIDENTS Summer Survey for Winter Use

WILSONVILLE LOCALS SURVEY-SUMMER 2018

Explore Wilsonville, the tourism promotion program of the City of Wilsonville, is conducting a survey with visitors and local residents to assist us in planning for future programs and to enhance visitor experiences to Wilsonville. We would appreciate a few minutes of your time to answer the following questions. We are not selling anything – we are conducting survey research. Your personal survey researces are confidential and are aggregated with other surveys. In appreciation of your time, you may be entered (if you wish) into a drawing for one of five 338-44a Gift Cards.

- 1. What is the ZIP Code of your primary residence (or country of residence if not in U.S., province if Canadian)?
- 2. Thinking about the last time you hosted out-of-town guests, where did they stay?
 - Own / timeshare their accommodations
 - Stayed with us in our private residence
 - Used our place but we were not there
 - Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)
 - Paid rent-by-owner lodging (VRBO, Airbnb, etc.)
 - Tent / camping / RV Other: _____
 - OR They didn't stay overnight

Now we would like to know what kinds of things you typically do with out-of-town visitors to the area.

3. What kind of activities do you like to participate in with out-of-

town visitors? (MARK ALL	THAT APPLY)
Arts / cultural	Horseback r
 Biking (road/mountain) 	Museums
Camping	Music / nightlife
Dining out	Park visits (city or state)
 Family event (wedding, 	Scenic drive
reunion, etc.)	
Farmers market	Shopping
Fishing	 Special events (athletic, art,
	music, etc.) specify:
Golf	Watersports / floating /
	paddle sports
Guided tours	Winery / vineyard visits
Hiking / trail running	Other:

4. Which of the following, if any, have you visited or would you plan to visit with out-of-town guests? (MARK ALL THAT APPLY)

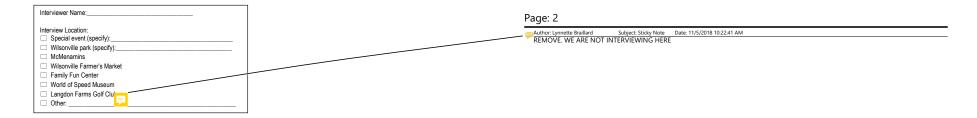
(WARK ALL IIIAI AFFLI)	
Aurora	North Wilsonville (Argyle
	Square area)
Breweries	Pacific coast
Bridgeport Village	Portland
Champoeg State Park	Restaurants & tasting rooms
Evergreen Aviation Museum	Salem
Family Fun Center	Tualatin
Farmers Market	Willamette River
Golf courses	Wilsonville Town Center
Graham Oaks Nature Park	Wineries
Historic Canby Ferry	Wings & Waves Waterpark
McMinnville	Woodburn Premium Outlets
Memorial Park	World of Speed
Molalla River State Park	Other:

		_
5.	How likely are you to recommend Wilsonville to a friend, member or colleague as a place to visit? (Use a scale fr 10, where 0= Not at all likely, 5 = Neutral, 10= Extremely I	om 0 to
	NOT AT ALL EXTREM	
	LIKELY NEUTRAL LIKEL 0 1 2 3 4 5 6 7 8 9 10	<u>×</u> /
6.	"Poor" and 5 is "Excellent," how would you rate Wilsony	
	terms of: (NA/DK = not applicable don't know)	NA/DK
	Overall quality EXCELLENT	/ NA/UK
	of experience	
	Variety and quality	
	of estaurant choices	
/	Variety and guality	
-	of lodging choices	
	Variety and quality of	
	activities/things to do	
	Information, maps and	/
	directions	
7.		sitor /
	impressizes or experiences in Wilsonville?	
	7	7
/		/
/		/
	he following questions are for classification purposes only emember that this survey is completely confidential.	
Re	emember that this survey is completely confidential.	
8.	What year were you born?	
9.	Your gender 🗌 Male 🔅 Female 🔅 Ott/er	
-		
	xplore Wilsonville thanks you for your participation /n our search program. Your input is very valuable to fut/re plan	nina
	forts.	iiig
	ould you like to (Please mark all that apply):	
	Be entered in the prize drawing	
	Receive emails with special offers from Explore Wilson/ille	
pro	b that we may contact you if you are the winner of the p/ze drawing, ple ovide your name and either your email address or the number. This formation will be used only for the purposes you in the second second second second second second second second second second second second second second second second se	ase
	ame	
Ph	none number	
E	and a data and	

Summary of Comments on Microsoft Word - WILSONVILLE LOCALS SURVEY - DRAFT.docx

Page: 1			
Author: Lynnette Braillard	Subject: Sticky Note	Date: 11/5/2018 10:18:44 AM	
CHANGE TO "WINTER 2	019"		
Author: Lynnette Braillard	Subject: Sticky Note	Date: 11/5/2018 10:19:22 AM	
SEE WINTER VISITOR SU	IRVEY CHANGES TO	OPTIONS AND APPLY HERE	
Author: Lynnette Braillard		Date: 11/5/2018 10:19:50 AM	
SEE WINTER VISITOR SL	IRVEY CHANGES TO	OPTIONS AND APPLY HERE	
Author: Lynnette Braillard	Subject: Sticky Note	Date: 11/5/2018 10:20:38 AM	
PLEASE PROVIDE YOUR	EMAIL AND PHONE	NUMBER.	

Mark-up Edits to LOCAL RESIDENTS Summer Survey for Winter Use



WILSONVILLE LOCALS SURVEY-WINTER 2018/19

Final Edited Version to LOCAL RESIDENTS Summer Survey for Winter Use

Explore Wilsonville, the tourism promotion program of the City of Wilsonville, is conducting a survey with visitors and local residents to assist us in planning for future programs and to enhance visitor experiences to Wilsonville. We would appreciate a few minutes of your time to answer the following questions. We are not selling anything – we are conducting survey research. Your personal survey responses are confidential and are aggregated with other surveys. In appreciation of your time, you may be entered (if you wish) into a drawing for one of five \$50 Visa Gift Cards.

- 1. Are you a:
 - Permanent, year-round resident of the City of Wilsonville (continue)
 - Seasonal resident / Second homeowner in the area (Ask for Visitor Survey)
 - Day visitor from a nearby area, not staying overnight in the area

(Ask for Visitor Survey)

- Overnight visitor staying in the Wilsonville area (Ask for Visitor Survey)
- 2. What is the ZIP Code of your primary residence (or country of residence if not in U.S., province if Canadian)?
- 3. Thinking about the last time you hosted out-of-town guests, where did they stay?
 - Own / timeshare their accommodations
 - $\hfill\square$ Stayed with us in our private residence
 - $\hfill\square$ Used our place but we were not there
 - Deal commercial lodging (hotel, condo rental, bed & breakfast, etc.)
 - Devid rent-by-owner lodging (VRBO, Airbnb, etc.)
 - □ Tent / camping / RV
 - Other: _
 - **OR**
 They didn't stay overnight

Now we would like to know what kinds of things you typically do with out-of-town visitors to the area.

4. What kind of activities do you like to participate in with out-oftown visitors? (MARK ALL THAT APPLY)

Arts / cultural	Horseback riding
Biking (road/mountain)	Museums
Camping	🗆 Music / nightlife
Dining out in Wilsonville	Park visits (city or state)
Dining out outside of	□ Scenic drive
Wilsonville	
Family event (wedding,	Shopping
reunion, etc.)	
Farmers market	Snowsports (ski, snowboard,
	tube, snowshoe, etc.)
	where:
Fishing	Special events (athletic, art,
	music, etc.) specify:
Golf	Watersports / floating /
	paddle sports
Guided tours	Winery / vineyard visits
Hiking / trail running	Other:

5. Which of the following, if any, have you visited or would you plan to visit with out-of-town guests? (MARK ALL THAT APPLY)

Aurora	Pacific coast
□ Breweries	Portland
Bridgeport Village	Restaurants & tasting rooms
Champoeg State Park	□ Salem
Evergreen Aviation Museum	\Box Tualatin
Family Fun Center	Willamette River
Farmers Market	Wilsonville restaurants
□ Golf courses	Wilsonville Town Center
Graham Oaks Nature Park	
Historic Canby Ferry	□ Wings & Waves Waterpark
	Woodburn Premium Outlets
Memorial Park	□ World of Speed
Molalla River State Park	Other:
North Wilsonville (Argyle	
Square area)	

 How likely are you to recommend Wilsonville to a friend, family member or colleague as a place to visit? (Use a scale from 0 to 10, where 0= Not at all likely, 5 = Neutral, 10= Extremely likely)

Ν

NOT AT A	ALL								EXT	REMEL	Y
LIKEL	Y			N	EUTR/	۹L			L	IKELY	
0	1	2	3	4	5	6	7	8	9	10	

7. From a visitor perspective, on a scale of 1 to 5 where 1 is "Poor" and 5 is "Excellent," how would you rate Wilsonville in terms of: (*NA/DK* = not applicable/don't know)

POOR		EXC	CELLENT	NA/DK
Overall quality				
of experience \dots				
Variety and quality				
of restaurant choices \Box				
Variety and quality				
of lodging choices \Box				
Variety and quality of				
activities/things to do				
Information, maps and				
directions				

8. Do you have any comments or suggestions regarding visitor impressions or experiences in Wilsonville?

The following questions are for classification purposes only. Remember that this survey is completely confidential.

9.	What year were you born?	
	Your gender Male	□ Other

Explore Wilsonville thanks you for your participation in our research program. Your input is very valuable to future planning efforts.

Would you like to (Please mark all that apply):

□ Be entered in the prize drawing

Receive emails with special offers from Explore Wilsonville

So that we may contact you if you are the winner of the prize drawing, please provide your email and phone number. This information will be used only for the purposes you indicate.

Name	
Phone number	

Email address_____

INTERVIEWER COMPLETE:

Interviewer Name:
Interview Location:
Special event (specify): Wilsonville park (specify):
McMenamins
Wilsonville Farmer's Market
Family Fun Center
World of Speed Museum
Other:

WILSONVILLE VISITOR SURVEY-SUMMER 20

Today's Date

Explore Wilsonville, the tourism promotion program of the City of Wilsonville, is conducting a survey with visitors to assist us in planning for future programs and to enhance visitor experiences to Wilsonville. We would appreciate a two minutes of your time to answer the following questions. We are not selling anything – we are conducting survey research. Your personal survey responses are confidential and are aggregated with other surveys. In appreciation of your time, you may be entered (if you wish) into a drawing for one fine \$50 Visa Gift Cards.

8.

1. Are you a:

- Permanent, year-round local resident of the Wilsonville area (Thank respondent & terminate interview)
- Seasonal resident / Second homeowner in the area (continue)
 Day visitor from a nearby area, not staying overnight in the
- area (answer Q.2 and go to Q.6)
- Overnight visitor staying in the Wilsonville area (continue)
- 2. What is the ZIP Code of your primary residence (or country of residence if not in U.S., province if Canadian)?

OVERNIGHT & SEASONAL VISITORS CONTINUE WITH Q3. (DAY VISITORS SKIP TO Q.6)

3. _____How many nights will you stay in the Wilsonville area this trip?

4. Which best describes your lodging accommodations?

- I own / timeshare my accommodations
- Staying with friends / family in a private residence
- Using a friend's / family member's place but not with them
- Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)
- Paid rent-by-owner lodging (VRBO, Airbnb, etc.)
 Tent / camping / RV
- Other:

5. Where are your lodging accommodations located?

- Wilsonville
 Salem
- Portland
- Portland metro area Other: _____

ALL RESPONDENTS CONTINUE HERE

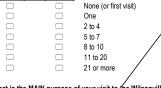
- 6. Which of the following sources of information were most
 - effective in planning your visit? (MARK ALL THAT APPLY)
 Explore Wilsonville website
 - Other website: Which one(s)?_
 - Social networking sites: Which one(s)?
 - Smart phone app: Which one(s)?_____
 - Email alert
 - Brochure
 - Newspaper/magazine article: Which one(s)?
 - Travel agent

 - Experience of prior visit
 - Word of mouth / talked to friends or family
 Other:

 - $\hfill\square$ None of the above
- 7. _____ How many people are in your travel party, including yourself? (ENTER 1 IF ALONE)

With	whom are you traveling	today? (MARK ALL THAT APPLY)
	No one, traveling alone		Business associates
	Spouse / partner		Tour group
	Child(ren)		Sports team
	Other family		Pet(s)
	Friend(s)		Other:

9. In total, how many previous summer visits have you made to Wilsonville? And how many winter visits to the area? SUMMER WINTER (MAY-OCT) (NOV-APR)



10. What is the MAIN purpose of your visit to the Wilsonville area

- this trip? (SELECT ONE ONLY)
- Outdoor recreation (biking, hiking)
 Leisure & sightseeing
- Business / professional / convention / conference / trade show
- Winery tourism
- Visit friends / relatives / social
- Combine business / pleasure
- Relocation
- Special event: (which/what event?)
- Arts / culture
- Other: _____

11. What kind of activities did you of will you do while on this trip?

Arts / cultural	Horseback riding
 Biking (road/mountain) 	Museums
Camping	Music / nightlife
Dining out	Park visits (city or state)
 Family event (wedding, 	Scenic drive
reunion, etc.)	
Farmers market	Shopping
Fishing	 Special events (athletic, art,
	music, etc.) specify:
Golf	Watersports / floating /
	paddle sports
Guided tours	Winery / vineyard visits
Hiking / trail running	Other:

Summary of Comments on Microsoft Word - WILSONVILLE VISITOR SURVEY - FINAL.docx

Page: 1

Author: Lynnette Braillard Subject: Sticky Note Date: 11/4/2018 9:49:14 PM Winter 2019 Author: Lynnette Braillard Subject: Sticky Note Date: 11/5/2018 10:24:42 AM

ADD/CHANGE TO "WINTER SNOW SPORTS, HIKING, BIKING, ETC."

Author: Lynnette Braillard Subject: Sticky Note Date: 11/5/2018 10:09:11 AM Change "Dining Out" option to "Dining Out (outside of Wilsonville)".

Add additional options 1) "Dining Out in Wilsonville" 2) Snow sports (ski, snowboard, tube, snowshoe, etc.) at Mt. Hood Ski Area 3) Winter snow sports at Santiam Pass 4) Winter snow sports at Willamette Pass

Mark-up Edits to Summer VISITORS **Survey for Winter Use**

12. Which of the following, if any, have you visited or do you plan

to visit during this trip? (MARK	ALL THAT APPLY)
Aurora	North Wilsonville
	Square area)
Breweries	Pacific coast
Bridgeport Village	Portland
Champoeg State Park	Restaurants & tasting rooms
Evergreen Aviation Museum	Salem
Family Fun Center	Tualatin
Farmers Market	Willamette River
Golf courses	Wilsonville Town Center
Graham Oaks Nature Park	Wineries
Historic Canby Ferry	Wings & Waves Waterpark
McMinnville	Woodburn Premium Outlets
Memorial Park	World of Speed
Molalla River State Park	Other:

13. Do you remember any messages, slogans or anything else from Wilsonville information sources or advertising that was particularly effective?

Yes (specify):

No

14. Please estimate how much money you and your immediate travel party (the group with whom you're sharing expenses) will spend in total during your visit to Wilsonville.

- Exclude all spending made outside of Wilsonville
- ٠ Enter 0 if none for any category
- Exclude your transportation costs to get here

.00
.00
.00
.00
.00
.00

Including yourself, how many people are included 15. in the above spending? (ENTER 1 IF ALONE)

16. How likely are you to recommend Wilsonville to a friend, family member or colleague? (Use a scale from 0 to 10, where 0= Not at all likely, 5 = Neutral, 10= Extremely likely)

NOT AT ALL LIKELY			NEUTRAL				EXTREMEL LIKELY			
0	1	2	3	4	5	6	7	8	9	10

17. How likely are you to return to Wilsonville during the next 12 months?

NOT AT ALL	UNLIKELY	MAYBE	PROBABLY	DEFINITELY

On a scale of	1 to 5 where	1 is "Poor"	and 5 is "Excel	lent," how

would you rate Wilsonville in terms of: (NA/DK = not don't know) 2000

18.

applicable even kilow)		EX	CELLENT	NA/DK
Overall quality				
of experience				
Variety and quality				
of restaurant choices				
Variety and quality				
of lodging choices				
Variety and quality of				
activities/things to do				
Information, maps and				
directions				

Wilsonville?

The following questions are for classification purposes only. Remember that this survey is completely confidential.

- 20. What year were you born? 21. Your gender
 Male
 Female Other
- 22. Which of the following categories best describes the annual income of your household (before taxes)? □ \$0 to \$24.999 ¢100.000 +/ ano doo

au iu aza,999	\$100,000 to \$199,099
\$25,000 to \$49,999	\$200,000 to \$249,999
\$50,000 to \$74,999	\$200,000 to \$249,999 \$250,000 to \$499,999
\$75,000 to \$99,999	\$500,000 or m/sre/
	Don't know/pre/er lot to answer

Explore Wilsonville thanks you for your participation in our research program. Your input is very valuable to future planning

efforts. Would you like to (Please mark all that apply): Be entered in the prize drawing

Receive emails with special offers from Explore Vilsonville

So that we may contact you if you are the winner of the prize drawing, please provide your name and either your email address information will be used only for the purposes provide information will be used only for the purposes provide the purposes information will be used only for the purposes.

Name
Phone number
Email address
Interviewer Name:
Interview Location:
Wilsonville park (specify):
McMenamins
Wilsonville Farmer's Market
Family Fun Center
World of Speed Museum
Langdon Farms Golf Club
Other:

Page: 2

Author: Lynnette Braillard Subject: Sticky Note	Date: 11/5/2018 10:09:38 AM
Add option "Wilsonville Restaurants"	
Author Lynnette Braillard Subject: Sticky Note	Date: 11/5/2018 10:26:21 AM

CHANGE TO "PLEASE PROVIDE YOUR EMAIL AND PHONE NUMBER"

Author: Lynnette Braillard Subject: Sticky Note Date: 11/5/2018 7:36:19 AM

Remove. We are not interviewing here.

WILSONVILLE VISITOR SURVEY—WINTER 2018/19

Final Edited Version to VISITORS Summer Survey for Winter Use

Explore Wilsonville, the tourism promotion program of the City of Wilsonville, is conducting a survey with visitors to assist us in planning for future programs and to enhance visitor experiences to Wilsonville. We would appreciate a few minutes of your time to answer the following questions. We are not selling anything - we are conducting survey research. Your personal survey responses are confidential and are aggregated with other surveys. In appreciation of your time, you may be entered (if you wish) into a drawing for one of five \$50 Visa Gift Cards.

- 1. Are you a:
 - Permanent, year-round local resident of the Wilsonville area (Thank respondent & terminate interview)
 - Seasonal resident / Second homeowner in the area (continue)
 - Day visitor from a nearby area, not staying overnight in the area (answer Q.2 and go to Q.6)
 - Overnight visitor staying in the Wilsonville area (continue)
- What is the ZIP Code of your primary residence (or country of 2. residence if not in U.S., province if Canadian)?

OVERNIGHT & SEASONAL VISITORS CONTINUE WITH Q3. (DAY VISITORS SKIP TO Q.6)

3.	How many nights	will you stay in the Wilsonville area this
	trip?	

4.	Which	best	describes	your	lodging	accommodations?
----	-------	------	-----------	------	---------	-----------------

- □ I own / timeshare my accommodations
- □ Staying with friends / family in a private residence
- Using a friend's / family member's place but not with them
- Paid commercial lodging (hotel, condo rental, bed & breakfast, etc.)
- □ Paid rent-by-owner lodging (VRBO, Airbnb, etc.)
- □ Tent / camping / RV
- Other: _____

5. Where are your lodging accommodations located?

- □ Wilsonville
- Salem McMinnville
- Portland Other:
- □ Portland metro area □

ALL RESPONDENTS CONTINUE HERE

6.	Which of the following sources of information were most
	effective in planning your visit? (MARK ALL THAT APPLY)

- □ Explore Wilsonville website
- Other website: Which one(s)?
- Social networking sites: Which one(s)?
- Smart phone app: Which one(s)?_____
- □ Email alert
- □ Brochure
- Newspaper/magazine article: Which one(s)?
- Travel agent
- Experience of prior visit \square
- □ Word of mouth / talked to friends or family
- Other:

7.

- \Box None of the above
- How many people are in your travel party, including yourself? (ENTER 1 IF ALONE)

8. With whom are you traveling today? (MARK ALL THAT APPLY)

- No one, traveling alone **Business associates**
- \square Spouse / partner
- \square Tour group Sports team
- Child(ren) \Box Other family
- Pet(s)
- \square Friend(s)
- \square Other:
- In total, how many previous summer visits have you made to 9. Wilsonville? And how many winter visits to the area?

SUMMER (MAY-OCT)	WINTER (NOV-APR)	
		None (or first visit)
		One
		2 to 4
		5 to 7
		8 to 10
		11 to 20
		21 or more

- 10. What is the MAIN purpose of your visit to the Wilsonville area this trip? (SELECT ONE ONLY)
 - Outdoor recreation (winter snowsports, biking, hiking, etc.)
 - □ Leisure & sightseeing
 - Business / professional / convention / conference / trade show
 - □ Winery tourism
 - □ Visit friends / relatives / social
 - □ Combine business / pleasure
 - Relocation \square
 - Special event: (which/what event?_____)
 - □ Arts / culture
 - □ Other: _____
- 11. What kind of activities did you or will you do while on this trip? (MARK ALL THAT APPLY)

Arts / cultural	Horseback riding
Biking (road/mountain)	Museums
Camping	Music / nightlife
Dining out in Wilsonville	Park visits (city or state)
Dining out outside of	Scenic drive
Wilsonville	
Family event (wedding,	□ Shopping
reunion, etc.)	
Farmers market	Snowsports (ski, snowboard,
	tube, snowshoe, etc.)
	where:
Fishing	Special events (athletic, art,
	music, etc.) specify:
Golf	Watersports / floating /
	paddle sports
Guided tours	Winery / vineyard visits
Hiking / trail running	Other:

More guestions on back of page

12. Which of the following, if any, have you visited or do you plan to visit during this trip? (MARK ALL THAT APPLY)

to visit during this trip? (MARK ALL THAT APPLY)				
Aurora	Pacific coast			
□ Breweries	Portland			
Bridgeport Village	Restaurants & tasting rooms			
Champoeg State Park	□ Salem			
Evergreen Aviation Museum	Tualatin			
Family Fun Center	Willamette River			
Farmers Market	Wilsonville Town Center			
Golf courses	Wilsonville restaurants			
Graham Oaks Nature Park				
Historic Canby Ferry	Wings & Waves Waterpark			
	Woodburn Premium Outlets			
Memorial Park	World of Speed			
Molalla River State Park	Other:			
North Wilsonville (Argyle				
Square area)				

- 13. Do you remember any messages, slogans or anything else from Wilsonville information sources or advertising that was particularly effective?
 - Yes (specify): ______

No

- 14. Please estimate how much money you and your immediate travel party (the group with whom you're sharing expenses) will spend in total during your visit to Wilsonville.
 - Exclude all spending made outside of Wilsonville
 - Enter 0 if none for any category
 - Exclude your transportation costs to get here

Lodging \$.00
Food & drinks (restaurants, bars, etc.) \$.00
Shopping/retail (souvenirs, gifts, wine by the bottle, etc.)	.00
Recreation / entertainment / activities	
(movies, concerts, events, sightseeing,	
other recreational activities, etc.) \$.00
Other items (gas, parking, etc.) \$.00
GRAND TOTAL FOR TRIP \$.00

- 15. _____ Including yourself, how many people are included in the above spending? (ENTER 1 IF ALONE)
- How likely are you to recommend Wilsonville to a friend, family member or colleague? (Use a scale from 0 to 10, where 0= Not at all likely, 5 = Neutral, 10= Extremely likely)

NOT AT A	NOT AT ALL						EXT	REMEL	Y		
LIKEL	Y		NEUTRAL				L	IKELY			
0	1	2	3	4	5	6	7	8	9	10	

17. How likely are you to return to Wilsonville during the next 12 months?

NOT AT ALL	UNLIKELY	MAYBE	PROBABLY	DEFINITELY

 On a scale of 1 to 5 where 1 is "Poor" and 5 is "Excellent," how would you rate Wilsonville in terms of: (NA/DK = not applicable/don't know)

POOR		EXC	CELLENT	NA/DK
Overall quality				
of experience				
Variety and quality				
of restaurant choices \Box				
Variety and quality				
of lodging choices \Box				
Variety and quality of				
activities/things to do \Box				
Information, maps and				
directions				

19. Do you have any comments or suggestions regarding Wilsonville?

The following questions are for classification purposes only. Remember that this survey is completely confidential.

- 20. What year were you born?_____
- **21.** Your gender Male Female Other
- 22. Which of the following categories best describes the annual income of your household (before taxes)?

\Box	\$0 to \$24,999	\Box	\$100,000 to \$199,999
	\$25,000 to \$49,999		\$200,000 to \$249,999
	\$50,000 to \$74,999		\$250,000 to \$499,999
	\$75,000 to \$99,999		\$500,000 or more
			Don't know/prefer not to answer

Explore Wilsonville thanks you for your participation in our research program. Your input is very valuable to future planning efforts.

Would you like to (Please mark all that apply):

□ Be entered in the prize drawing

Receive emails with special offers from Explore Wilsonville

So that we may contact you if you are the winner of the prize drawing, please provide your email and phone number. This information will be used only for the purposes you indicate.

Name__

Phone number_____

Email address

Interviewer Name:____

Interview Location:

- Special event (specify):______
- Wilsonville park (specify):_____
- \Box McMenamins
- Wilsonville Farmer's Market
- Family Fun Center
- □ World of Speed Museum
- Other: _____

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Date Created: Oct 17, 2018

Vertigo Marketing Oregon

For the Month of September 2018

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Response Wilsonville, OR+		
Trend Troutdale, OR+		
Response Troutdale, OR+		
Help		

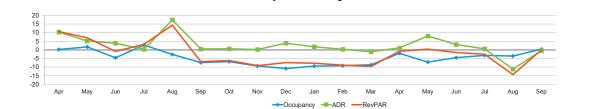


735 East Main Street, Hendersonville, TN 37075 USA T : +1 615 824 8664 destininfo@str.com www.str.com Blue Fin Building, 110 Southwark Street, London SE1 0TA T : +44 (0)20 7922 1930 industryinfo@str.com www.str.com

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Tab 2 - Trend Wilsonville, OR+ Vertigo Marketing Oregon For the Month of September 2018

Overall Percent Change



Monthly Percent Change



2017 2018 Year To Date Running 12 Months Occupancy (%) 2018 Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Ap May Jun Jul Aua Sep 2016 2017 2016 2017 2018 This Year 74.2 81.4 81.0 84.6 73.3 60.1 54.2 52.1 64.8 77.8 78.4 81.6 73.6 74.3 74.1 70.4 71.4 72.1 67.8 75.5 66.1 62.1 72.7 70.2 Last Year 74.0 74.2 85.3 78.8 86.9 79.1 70.9 66.3 60.8 57.5 68.3 70.9 74.2 75.5 81.4 81.0 84.6 73.3 72.7 74.3 74.1 67.6 71.4 72.1 Percent Change 0.3 -4.5 2.8 -2.6 -7.3 -6.8 -9.3 -10.8 -9.4 -8.6 -2.0 -7.1 -4.5 -3.2 -3.5 0.4 2.2 -0.2 -5.0 5.7 0.9 -5.9 1.7 -9.1 2017 2018 Year To Date Running 12 Months Jul 112.67 Sep 98.28 Anr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr 89.44 May Jun Aug 2016 2017 2018 2016 2017 2018 77.84 79.75 111.10 107.98 This Year 88.36 90.85 107.75 111.96 121.60 98.70 89.78 82.90 81.84 82.24 92.22 97.25 97.20 94.23 98.16 89.72 93.88 Last Year 80.06 86.37 103.76 111.58 103.54 98.17 89.21 82.70 74.94 78.28 81.57 83.10 88.36 90.85 107.75 111.96 121.60 98.70 88.12 92.22 97.25 85.46 89.72 93.88 Percent Change 10.4 5.2 3.8 0.3 17.4 0.5 0.6 0.2 3.9 1.9 0.3 -1.0 1.2 8.1 3.1 0.6 -11.2 -0.4 4.6 5.5 -0.1 5.0 4.6 0.4 2017 2018 Year To Date Running 12 Months RevPAR Dec 2018 2018 Apr May Jun Jul Aug Sep Oct Nov Jan Feb Mar Apr May Jun Jul Aug Sep 2016 2017 2016 2017 68.59 87.74 102.92 72.35 59.31 42.21 41.57 65.05 68.88 88.16 72.34 64.08 This Year 65.56 90.71 49.86 50.78 53.29 86.40 88.38 68.48 72.09 68.44 67.67 63.91 Last Year 59.23 64.10 88.51 87.90 89.97 77.64 63.23 54.87 45.56 45.05 55.70 58.93 65.56 68.59 87.74 90.71 102.92 72.35 64.03 68.48 72.09 57.78 64.08 67.67 Percent Change 10.7 7.0 -0.9 3.2 14.4 -6.8 -6.2 -9.1 -74 -77 -8.8 -9.6 -0.8 0.4 -1.5 -2.6 -14.3 0.0 6.9 53 -5.1 10.9 5.6 -5.6 2017 2018 Year To Date Running 12 Months Supply 2017 2018 Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep 2016 2017 2018 2016 This Yea 16,800 17,360 16,800 17,360 17,360 16,800 17,360 16,800 17,360 17,360 15,680 17,360 16,800 17,360 16,800 17,360 17,360 16,800 152,366 152,880 152,880 203,610 204,400 204,400 Last Year 16,740 17,298 16,740 17,298 17,360 16,800 17,360 16,800 17,360 17,360 15,680 17,360 16,800 17,360 16,800 17,360 17,360 16,800 152,061 152,366 152,880 203,305 203,610 204,400 Percent Change 0.4 0.4 0.4 0.4 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.2 0.3 0.0 0.2 0.4 0.0 2017 2018 Year To Date Running 12 Months Demand Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mai Apr May Jun Ju Aug Sep 2016 2017 2018 2016 2017 2018 This Yea 12,466 13,107 13,680 14,065 14,694 12,314 11,468 10,105 9,414 9,049 9,730 11,250 12,218 12,182 13,066 13,618 14,173 12,365 113,140 113,333 107,651 145,430 147,337 138,638 Last Year 12,385 12,838 14,279 13,627 15,085 13,287 12,303 11 146 10,555 9,989 10,707 12,311 12,466 13,107 13,680 14,065 14,694 12,314 110,496 113,140 113,333 137,436 145,430 147 337 Percent Change 0.7 2.1 -4.2 3.2 -2.6 -7.3 -6.8 -9.3 -10.8 -9.4 -9.1 -8.6 -2.0 -7.1 -4.5 -3.2 -3.5 0.4 2.4 0.2 -5.0 5.8 1.3 -5.9 2017 2018 Year To Date Running 12 Months Revenue 2016 2017 2018 2017 2018 Jul Oct Feb 2016 Apr May Jun Aug Sep Nov Dec Jan Mai App May Jun Jul Aug Sep This Year 1.101.456 1.190.721 1,474,081 1.574.755 1.786.739 1,215,421 1,029,596 837.706 732.824 721,625 796.269 925.154 1.092.813 1.195.799 1,451,571 1.534.275 1.530.447 1,215,258 10.433.342 11.021.580 10,463,211 13.048.07 13.831.930 13.063.337 Last Year 991,565 1,108,824 1,481,593 1,520,477 1,561,863 1,304,335 1,097,595 921,771 790,984 781,982 873,350 1,023,075 1,101,456 1,190,721 1,474,081 1,574,755 1,786,739 1,215,421 9,736,776 10,433,342 11,021,580 11,745,956 13,048,077 13,831,930 Percent Change 11.1 7.4 -0.5 3.6 14.4 -6.8 -6.2 -9.1 -7.4 -7.7 -8.8 -9.6 -0.8 0.4 -1.5 -2.6 -14.3 0.0 7.2 5.6 -5.1 11.1 6.0 -5.6 2017 2018 Census % Jul Oct Dec Feb Mai May Jul Sep Apr May Jun Aug Sep Nov Jan Ар Jun Aug Census Props Census Rooms 560 560 560 560 560 560 560 560 560 560 560 560 560 560 560 560 560 560 % Rooms Participants 89.6 89.6 89.6 89.6 89.6 89.6 89.6 89.6 89.6 89.6 89.6 78.2 78.2 78.2 89.6 78.2 89.6 89.6

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Tab 3 - Response Wilsonville, OR+

Vertigo Marketing Oregon

For the Month of September 2018

								2016							20 [.]	17							20)18						
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date	Rooms	Chg in Rms		м	АМ	JJ	A	s o	NI	D J	F	M A	м.	l l	A :	s o	N	D J	F	м	м	J.	JA	s o	N D
39054	Best Western Wilsonville Inn & Suites	Wilsonville, OR	97070	Aug 2012	Jan 1998	56		• •	• •	• •	• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •		•	
10279	Closed Burns West Motel	Wilsonville, OR	97070	Jun 1998		0	Y																							
29025	GuestHouse Inn & Suites Wilsonville	Wilsonville, OR	97070	Jan 2011	Oct 1992	64	Y	0 0	0 0	0 0	0 0	0	•	• •	•	• •	• •	0 0	0	0 0	0	0 0	0 0	0			0	0	0	
434	Holiday Inn Portland I 5 South Wilsonville	Wilsonville, OR	97070	May 2001	Mar 1978	169		• •	• •	• •	• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •		•	
13102	La Quinta Inns & Suites Wilsonville	Wilsonville, OR	97070	Nov 2004	Jun 1987	78	Y	• •	• •	• •	• •	•	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •		•	
23453	Motel 6 Wilsonville	Wilsonville, OR	97070	Jan 2016	Dec 1985	72		• •	• •	• •	• •	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	• •		•	
19114	Quality Inn Wilsonville	Wilsonville, OR	97070	Jan 2011	Dec 1936	63		• •	• •	•	• •	•	•	• •	•	• •	•	• •	•	• •	•	•	•	•	• •	•	• •		•	
8998	Snooz Inn	Wilsonville, OR	97070	Jun 1992	Jun 1968	58																								
			Total Prope	erties:	8	560		• - N	/lonth	nly da	a rec	eived	by ST	R																
								• - N	/lonth	nly an	d daily	data	recei	ved b	y ST	R														
								Blank	- No	data	receiv	ed by	STR																	
										_																				

Y - (Chg in Rms) Property has experienced a room addition or drop during the time period of the report

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Tab 4 - Trend Troutdale, OR+ Vertigo Marketing Oregon For the Month of September 2018

Overall Percent Change



Monthly Percent Change



0					2017									2018						Year To Date		Ru	ning 12 Months	
Occupancy (%)	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	2016	2017	2018	2016	2017	2018
This Year	73.7	77.0	87.8	87.8	90.0	75.3	74.0	63.2	62.1	51.5	63.1	73.3	76.8	83.3	89.4	90.2	86.3	79.6	79.7	77.1	77.1	77.0	75.0	74.5
Last Year	73.8	80.4	91.7	93.2	89.0	81.6	73.7	65.6	66.6	62.1	66.6	73.2	73.7	77.0	87.8	87.8	90.0	75.3	77.6	79.7	77.1	73.2	77.0	75.0
Percent Change	-0.1	-4.2	-4.2	-5.8	1.1	-7.7	0.4	-3.6	-6.9	-17.1	-5.2	0.2	4.1	8.2	1.8	2.7	-4.1	5.7	2.6	-3.2	0.0	5.2	-2.5	-0.7
ADR					2017									2018						Year To Date		Rui	ning 12 Months	
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	2016	2017	2018	2016	2017	2018
This Year	88.83	88.53	110.12	119.56	123.17	106.19	93.17	88.82	88.68	80.31	85.57	83.60	87.38	88.66	111.05	123.67	119.91	105.29	96.60	99.89	100.43	94.19	96.87	98.18
Last Year	86.37	87.28	104.30	116.52	114.06	105.07	93.07	84.12	82.45	79.09	81.18	85.24	88.83	88.53	110.12	119.56	123.17	106.19	90.06	96.60	99.89	87.10	94.19	96.87
Percent Change	2.8	1.4	5.6	2.6	8.0	1.1	0.1	5.6	7.5	1.5	5.4	-1.9	-1.6	0.1	0.8	3.4	-2.6	-0.9	7.3	3.4	0.5	8.1	2.8	1.4
RevPAR					2017									2018						Year To Date		Rui	ning 12 Months	
REVEAR	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	2016	2017	2018	2016	2017	2018
This Year	65.50	68.19	96.68	104.95	110.80	79.96	68.94	56.16	55.04	41.32	54.03	61.26	67.10	73.85	99.30	111.49	103.46	83.77	76.97	77.05	77.48	72.49	72.66	73.09
Last Year	63.78	70.16	95.60	108.63	101.49	85.75	68.61	55.15	54.94	49.10	54.06	62.35	65.50	68.19	96.68	104.95	110.80	79.96	69.92	76.97	77.05	63.73	72.49	72.66
Percent Change	2.7	-2.8	1.1	-3.4	9.2	-6.7	0.5	1.8	0.2	-15.8	0.0	-1.8	2.4	8.3	2.7	6.2	-6.6	4.8	10.1	0.1	0.6	13.8	0.2	0.6
Cumulu					2017									2018						Year To Date		Ru	ning 12 Months	
Supply	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	2016	2017	2018	2016	2017	2018
This Year	14,730	15,221	14,730	15,221	15,221	14,730	15,221	14,730	15,221	15,221	13,748	15,221	14,730	15,221	14,730	15,221	15,221	14,730	134,043	134,043	134,043	179,215	179,215	179,215
Last Year	14,730	15,221	14,730	15,221	15,221	14,730	15,221	14,730	15,221	15,221	13,748	15,221	14,730	15,221	14,730	15,221	15,221	14,730	134,043	134,043	134,043	179,215	179,215	179,215
Percent Change	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Demand					2017									2018						Year To Date		Rui	ning 12 Months	
Demand	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	2016	2017	2018	2016	2017	2018
This Year	10,862	11,723	12,933	13,361	13,692	11,092	11,263	9,314	9,447	7,832	8,681	11,153	11,311	12,679	13,172	13,722	13,133	11,720	106,807	103,401	103,403	137,919	134,421	133,427
Last Year	10,877	12,235	13,501	14,190	13,543	12,021	11,221	9,657	10,142	9,449	9,154	11,135	10,862	11,723	12,933	13,361	13,692	11,092	104,059	106,807	103,401	131,114	137,919	134,421
Percent Change	-0.1	-4.2	-4.2	-5.8	1.1	-7.7	0.4	-3.6	-6.9	-17.1	-5.2	0.2	4.1	8.2	1.8	2.7	-4.1	5.7	2.6	-3.2	0.0	5.2	-2.5	-0.7
Destruction					2017									2018						Year To Date		Rui	ning 12 Months	
Revenue	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	2016	2017	2018	2016	2017	2018
This Year	964,836	1,037,869	1,424,158	1,597,499	1,686,495	1,177,840	1,049,324	827,285	837,722	628,972	742,824	932,435	988,369	1,124,072	1,462,747	1,696,955	1,574,808	1,233,947	10,317,932	10,328,256	10,385,129	12,991,126	13,021,260	13,099,460
Last Year	939,435	1,067,883	1,408,194	1,653,398	1,544,730	1,263,027	1,044,371	812,378	836,255	747,311	743,152	949,096	964,836	1,037,869	1,424,158	1,597,499	1,686,495	1,177,840	9,371,964	10,317,932	10,328,256	11,420,541	12,991,126	13,021,260
Percent Change	2.7	-2.8	1.1	-3.4	9.2	-6.7	0.5	1.8	0.2	-15.8	0.0	-1.8	2.4	8.3	2.7	6.2	-6.6	4.8	10.1	0.1	0.6	13.8	0.2	0.6
Compute 9/					2017									2018										
Census %	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep						
Census Props	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6						
Census Rooms	491	491	491	491	491	491	491	491	491	491	491	491	491	491	491	491	491	491						
% Rooms Participants	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0						

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Tab 5 - Response Troutdale, OR+

Vertigo Marketing Oregon

For the Month of September 2018

								20	16							201	17							2	2018	1						
STR Code	Name of Establishment	City & State	Zip Code	Aff Date	Open Date	Rooms	Chg in Rms		F	4 N	мЈ	I J	AS	0	NC	J	F	M A	м	JJ	Α	s	o N	D	J	м	A	м.	l l	A	s o	NI
36658	Best Western Plus Cascade Inn & Suites	Troutdale, OR	97060	Mar 2011	Nov 1998	60		•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•		•	• •	• •	•	•		
10278	Closed - Americas Best Value Inn Troutdale	Troutdale, OR	97060	Apr 2010	Jun 1972	0	Y																									
11187	Closed Shilo Inn Wood Village	Troutdale, OR	97060	Sep 1998		0	Y																									
35695	Comfort Inn Columbia Gorge Gateway Troutdale	Troutdale, OR	97060	Jun 2012	Sep 1997	77	Y	•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	• •	•	•	•	
44295	Edgefield	Troutdale, OR	97060	Jun 1990	Jun 1990	114		0	0 0	0	0 0	0	0 0	0	0 0	0	0 0	0	0	0 0	0	0 0	0	0	0 0	0	0 (0 0	0	0	5	
29064	Holiday Inn Express Portland East Troutdale	Troutdale, OR	97060	Jun 2012	May 1992	73		•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	• •	•	•	•	
6528	Motel 6 Portland East Troutdale	Troutdale, OR	97060	Jun 1983	Jun 1983	123		•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	•	•	• •	• •	•	•	2	
13184	Travelodge East Portland Gresham	Troutdale, OR	97060	May 1988	Jan 1986	44		•	• •	•	• •	•	• •	•	• •	•	• •	•	•	• •	•	• •	•	•	• •	•	• •	• •	•	•	•	
			Total Prope	erties:	8	491		0	- Mo	nthly	data	recei	ved b	y ST	R																	
								•	- Mo	nthly	and o	daily	data r	eceiv	ed b	y ST	R															
								Bla	ank -	No da	ata re	ceive	d by	STR																		
								Y	- (Cł	ng in	Rms)	Prop	erty ł	nas e	xperi	ence	dan	oom	addi	tion o	or dro	p du	Iring	the ti	me	oerio	d of f	the r	epor	t		

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